Chemist & Druggist

21 October 1972

THE NEWSWEEKLY FOR PHARMACY

Mentha Piperita

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Shopfitting
SPECIAL SECTION

Contractors claim a £4,000 salary

Irish congress report

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WELLCOME
23 OCT 1972

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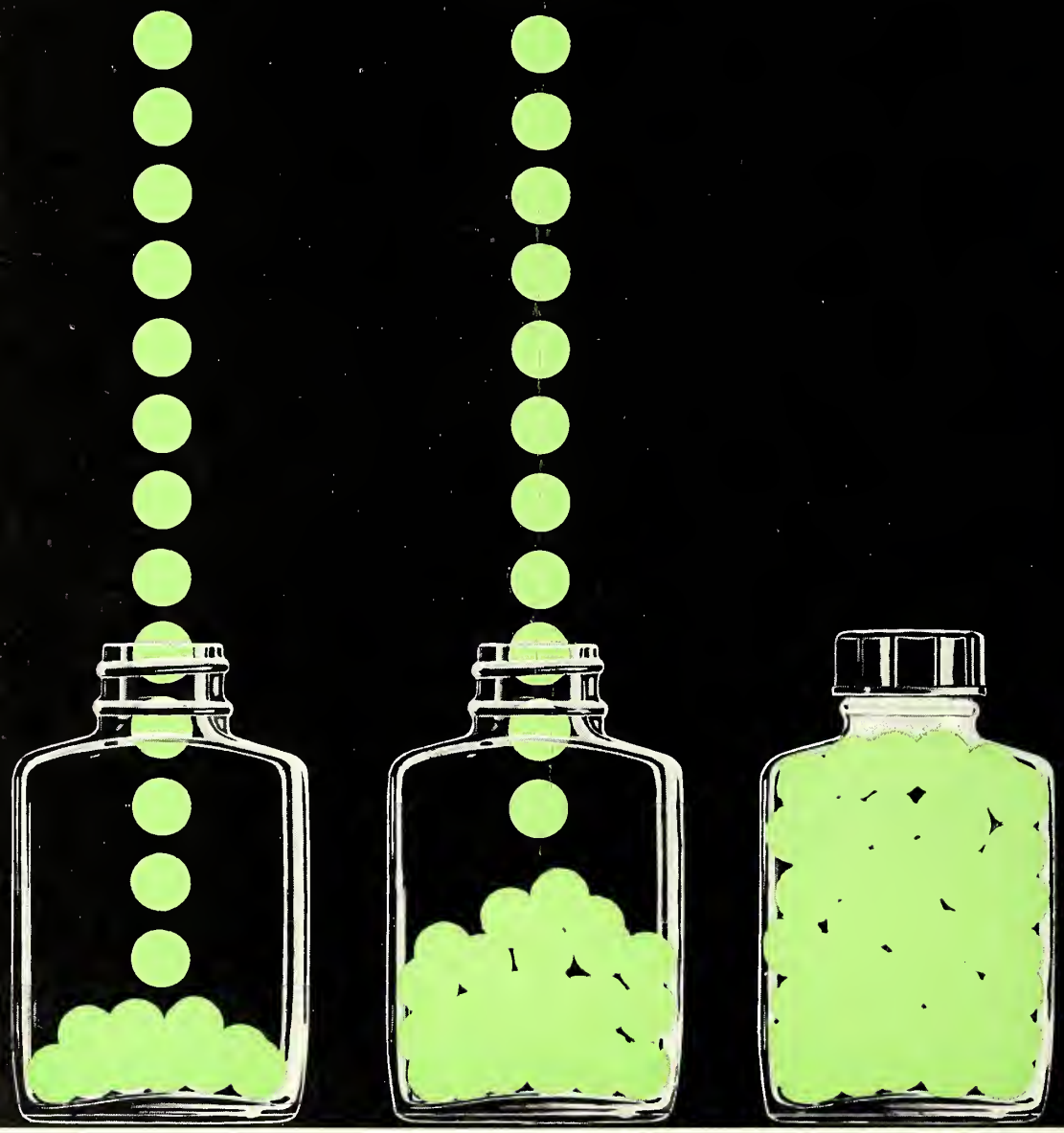

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Chemist & Druggist

The newsweekly for pharmacy

21 October 1972 Vol. 198 No. 4832

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J. G. Coleman, registrar PSI, says "all oard" for the Irish Pharmaceutical ngress (see p594)

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Contractors claim £4,000 notional salary

The Central NHS (Chemist Contractors) Committee has decided to submit a claim for a proprietor's notional salary of £4,000, effective from January 1, 1973.

The decision was taken at last month's meeting after consideration of memoranda prepared by the committee's consultants, on whose advice a claim is also to be submitted for a profit margin for 1973 equal to 20 per cent of return on capital employed. The present national salary is £3,120 and the profit margin 16 per cent. Both were effective from August 1, 1972.

It was reported that invoices had now been received from 209 of the 210 pharmacies in the net ingredient costs inquiry sample; it was hoped the results would be available before the end of the year.

A letter had been received from the Department in reply to the Committee's claim for an increase in the "on account" payment made to chemist contractors as a result of VAT. The letter pointed out the difficulty of foreseeing the precise effect of the zero rating of items dispensed against NHS prescriptions, and that no final decision had been made. The Committee decided that the Department be informed that this letter was unacceptable and that they be pressed for a specific reply to the Committee's claim.

The Committee unanimously decided to support a pharmaceutical committee resolution that the Pharmaceutical Society's observer at Central Committee meetings be allowed to send a deputy on those infrequent occasions when he himself could not be present.

After considering a resolution from the National Pharmaceutical Union Executive Committee about the importance of channelling the distribution of vaccines through pharmacies, the Committee decided to make appropriate representations to the Department of Health.

The Committee decided that representations should be made to the Department in accordance with a suggestion from the Pharmaceutical Society's Council that there should be provision, similar to the present scheme applied to drug addicts, to cover cases where a doctor wishes to order one day's supply (two days at the weekend) at one time. Also that one prescription charge only should be levied per prescription.

Prescription statistics for May 1972, with the corresponding figures for May 1971, were:

	May 1972	May 1971
Total prescriptions	£23,073,082	£21,071,470
Total cost	18,839,298	15,909,917
Average total cost	81.65p	75.50p
Average on-cost (after discounting)	4.95p	4.34p
Average fee	14.91p	14.90p

Vaccine makers prepare for new 'flu virus

The World Influenza Centre, Mill Hill, London, last week reported a strain of influenza virus that has been isolated that shows considerable antigenic drift from the Hong Kong strain which has been in circulation since 1968.

The new strain was responsible for outbreaks of influenza in the Far East and Australia. It had been isolated from one or two cases in England, in January—hence its designation A/England/42/72. . retrospective study of strains has show that it first appeared in the outbreak i South India about mid-1971.

The virus is thought to be sufficient different to diminish the value of existin vaccines, although Burroughs Wellcome Co said this week that in the event of a epidemic caused by the new strain, the were hopeful that their present vaccin would confer some degree of immunity.

Speaking to *C&D*, Mr Ian Smitl managing director of BDH Pharmaceutica Ltd, said that he thought manufacture were now faced with a situation akin t that in 1968, his company was developin a new vaccine which he hoped would b ready.

Duphar Laboratories Ltd feel that the existing product gives reasonable protectio against the new strain. They along wit other manufacturers are liaising closel with the Influenza Centre on the inco poration of the new strain. If necessary, sa Duphar, a vaccine to give optimal prote tion could be ready by December.

It is not yet certain whether the strai will break through the immunity provide by natural infections, or by vaccination, bu the actual cross antigenicity is being car fully checked and further information i expected from official quarters within th next few days.

At the annual sales conference of Alberto-Culver Co, presentations were made of the Presidents Cup by Jack Haywood, director of sales. From left to right: Martin Goldshaft (account executive), Gordon Hemingway (representative), Jack Haywood, Roy Beecher (regional manager)

Bubble baths — a cause of cystitis?

Bubble baths ought to be considered as factor in those women with a history cystitis contends Dr R. R. Gould, a American urologist. His theory that bubbl baths lower the surface tension of the bat water and appear to create a chemic cystitis and permit bacteria to ascend th urethra is described in last week's *Pulse*.

The article states that the idea corres ponds with the ascending theory urinary tract infection which was empha sised in the early 1960's.

Dr Gould's work was based on a stud of 50 patients with the complaint and o a control group. Subsequently he claim to have successfully treated 500 cases o cystitis over two years with only thre instances of failure.

His treatment comprises the administra tion of antibiotics for at least one month and up to three months if necessary, t eradicate infection in the urinary tract an good urethral hygiene, namely, shower instead of baths.

Larger hair and beauty fair next year

The International Hair and Beauty Fair the only one of its kind in the Unite Kingdom, will take place next year i Blackpool and will be sponsored by th Hairdressing Manufacturers' and Whole salers' Association of Great Britain.

The fair is to take place from March 17-20, 1973, in the Olympia section of th Winter Garden complex and is expecte that the fair will cover 45,000 sq ft o exhibition space, with additional display on the Olympia balcony.

The fair covers all aspects of the hair dressing industry and next year it will als incorporate the beauty trade.

French pharmacies could lose analysis right

Io more than 10 per cent of French pharmacies have laboratories to carry out iological analysis—and there is the posbility that in future the two professions f pharmacy and biology will have to be arried out separately.

The points emerged at a Franco-British harmaceutical Commission evening meetig in London on Tuesday, in a paper by 1. Georges Francke, director of the aboratoire de la Cooper, Paris.

M. Francke said that the Code of Public Iealth decreed that the management of a harmacy is incompatible with the practice f another profession. But a concession vas granted in relation to analytical laboraories because they had been largely deeloped by general practice pharmacists. However, the principle of "exclusivity" ight well be victorious and in future harmacists would no longer be able to ombine a laboratory with their pharmaies.

"Criticisms have been made of laboraories combined with pharmacies and it as been suggested that in view of the evelopments in the practice of biology it hould be a full-time occupation in all ases.

"The majority of general practice pharacists are in favour of keeping their preogative but it must be noted that the umber of laboratories separate from pharacies has grown considerably.

"The National Council of the *Order les Pharmaciens*), while acknowledging the volution towards exclusivity, has reeatedly emphasised that rigorous applicaon of the exclusivity principle would pose erious problems especially in rural areas here the general-practice pharmacist is till active in medical analysis . . . The ouncil has proposed a solution which ould keep the idea of personal practice nd be applicable to most laboratories specially in rural areas; in the future a harmacist would only be able to combine pharmacy and a laboratory if the comined number of personnel in the two did ot exceed the number for which an ssistant director would be necessary in he case of a laboratory."

However, certain analytical procedures re being permitted, in pharmacies which re not registered laboratories, namely nalysis of urine for clinical purposes, lood analysis (urea, glucose, cholesterol), nd detection of metazoan parasites.

In the case of a registered laboratory ombined with a pharmacy, the premises ay not have parts in common. In paricular, there must be direct access from utside to the laboratory without going hrough the pharmacy.

In conclusion, M. Francke said that pplication of the principle of exclusivity, ould detach the laboratory from the harmacy, but the flexibility or otherwise of the rule cannot as yet be predicted. "The details of the situation must be seen against the back-cloth of the Common Market. It is gratifying here to see that the proposed directives concerning the retail sale of medicines and the education of the pharmacist both affirm unequivocally the right of access to biology even though the problems are seen from only certain aspects and not in their totality.

"This should encourage us to attempt to ensure that our qualified colleagues participate to a significant extent in the practice of medical biology—an aim which is surely in the higher interests of public health and the profession of the pharmacist."

Society judge in its own disputes?

It is surprising that the Pharmaceutical Society should now be re-equipping its Edinburgh laboratories in order to be judge in its own disputes, says Mr A. C. Bushnell, Lancashire's county analyst, in his annual report. But, he adds, the principle seems to work reasonably well in the case of police inquiries, "so there is no reason to assume that a similar arrangement in this case will necessarily be unsatisfactory".

Mr Bushnell also comments: "Now that drugs inspectors have been appointed under the Medicines Act and presumably, therefore, local sampling is very nearly at an end, perhaps it may generally be revealed that in order to sample those drugs which normally would have been obtainable only on prescription, the sampling officers were issued with private prescriptions.

"These were for medicines which could be handed over by the pharmacist without actually being dispensed, so that the Pharmaceutical Society could have no grounds to complain that the professional competence of pharmacists was being investigated."

Pharmacists always seemed to be a little suspicious of private patients' scripts and when in doubt a pharmacist would say he had none of the required commodity in stock.

Mr Bushnell says it is perhaps surprising that for the purposes of the administration of the Food and Drugs Act, supplies of the prescription E.C.10 forms were never made available to the Food and Drugs Authority.

OHE "has educated many doctors"

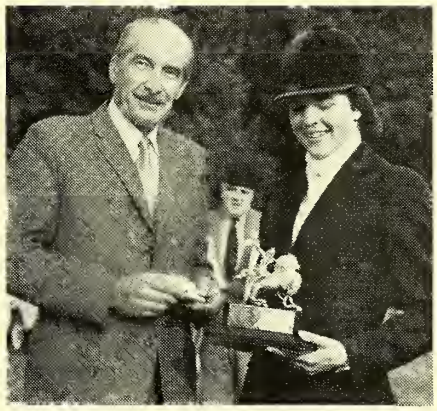
The Office of Health Economics has educated many doctors about the medicines coming from the pharmaceutical industry, Professor W. J. H. Butterfield, vice-chancellor of Nottingham University, said at the organisation's tenth anniversary dinner at the London Hilton last week.

During that time the Office of Health Economics had produced 43 publications —a rapid rate of production. Before the Office was set up, said Professor Butterfield, it was hard to find an economist who knew anything about the pharmaceutical industry. He admired the way OHE had shown people the standing of the industry.

Replying Mr I. McG. Boden, president of the Association of the British Pharmaceutical Industry, said that OHE had achieved its objective of putting expenditure on pharmaceuticals in the National Health Service into perspective. It had become accepted on an international basis as an authority on all matters of health economics.

Pharmacy closures

The number of pharmacies included on the Pharmaceutical Society's register fell by 91 during the four months—June to September. The average loss per month of just under 23 premises follows closely that recorded in 1971. During the period there were 59 additions to the register but 150 deletions.



Mr R. C. Forsey, a director of Radiol Chemicals Ltd, Witham, Essex presents the Radiol trophy to Miss L. A. Woodward at the recent Riding Clubs' Dressage championship. In the background is Wing Commdr P. G. Gibson

Mrs Macpherson, wife of Mr G. P. S. Macpherson, a director of Ronson Products Ltd, presenting the Ronson Victor Ludorum trophy on the final night of the 1972 Horse of the Year Show at Wembley, to Paddy McMahon

PROSTAGLANDINS: Launch clearance

The first two commercial brands of prostaglandin to be produced anywhere in the world were given clearance by the Committee on Safety of Medicines last week.

The products Prostin E_2 and Prostin $F_{2\alpha}$ to come from Upjohn Ltd, Crawley, are awaiting product licences prior to initial discriminate marketing in hospitals and clinics. They will be available in both the United Kingdom and Ireland to obstetricians and gynaecologists for the induction of labour and also just in the UK for the termination of pregnancy. Prostaglandins have been found particularly useful for abortion in the second trimester of pregnancy.

Initially the substances will be administered by intravenous infusion or by the extra-amniotic route although other routes are being tested to achieve a variety of different clinical responses. Prostaglandins may be given orally and the intra-amniotic route is being considered favourably for pregnancy termination.

Several methods of production may be employed. More than two synthetic processes have been developed and there is a biosynthetic method from sheep seminal vesicles and finally a rich source of an inactive prostaglandin which can easily be converted is a Caribbean coral called the sea whip.

The substances are known to work synergistically with oxytocin and stimulate smooth muscles to produce contractions. Side effects which caused a problem in early trials were diarrhoea and vomiting.

In the future there are the possibilities of prostaglandin analogues with more refined therapeutic responses, treatment of gastro-intestinal and respiratory symptoms with prostaglandins and control of menstruation for contraceptive purposes.

Beecham get another price undertaking

Mr R. E. Coveney, Royal Arcade, Boscombe, Bournemouth, consented in the High Court on Tuesday to a permanent injunction restraining him from selling Eno's fruit salts or any other of the proprietary medicines of Beecham Group Ltd, at less than the group's current price list. He also agreed to pay £120 costs.

In another case, an application by Beecham for a similar order against Cut Price Drug Store, of Bournemouth Road, Parkstone, Dorset, was adjourned until October 27 for evidence to be put in. An undertaking by the firm, made at an earlier hearing, will continue until then.

Market not 'permanent'—medicines sale offence

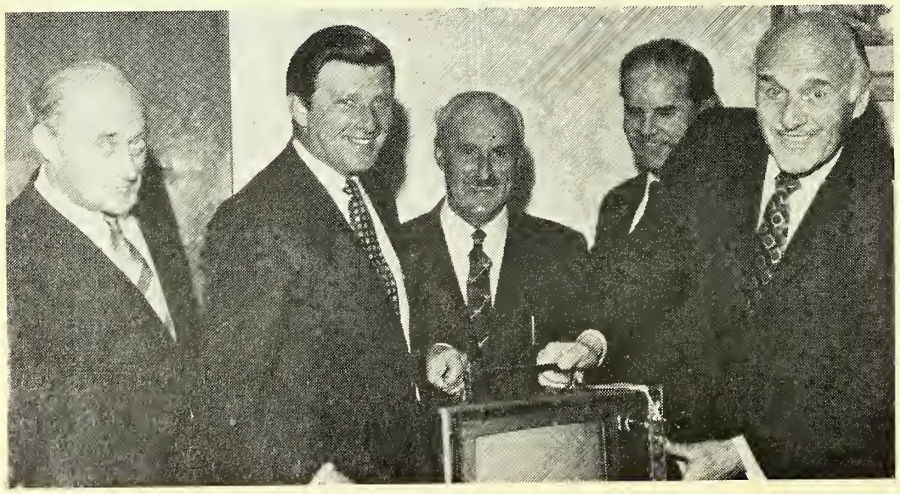
Although he is permitted to sell patent medicines from his stall in the market at Brigg, Lincs, and also in the Freeman Street Market, Grimsby, Mr David John Mumby, Wrawby, near Brigg, was recently fined £10 at Grimsby Borough Magistrates' Court and ordered to pay £10 advocate's fee for selling the same lines in the Baxtergate market, Grimsby.

The prosecution claimed that he could not sell the goods in the Baxtergate market because it is not at present designated as a permanent market site.

Mr Mumby pleaded guilty and his solicitor told the Court that it was his view that the Pharmaceutical Society were being rather petty in bringing such a prosecution. He also added that Mr Mumby considered this was being done to protect the vested interests of the chemists whose prices were higher than Mr Mumby's.

Prosecuting solicitor protested at this, but Mr Mumby's solicitor retorted: "My client is entitled to his opinion and he is entitled to bring it before the court."

Second from left: Mr P. J. Benton (managing director, Mitchum-Thayer Ltd) presents Mr H. J. Crocker (branch manager, Gibbs, Paignton) with the first prize of a colour television set in connection with the Mitchum product promotion which was held earlier this year. Also pictured (left to right) are: Mr G. Tasker (operations controller, southern division, Mitchum-Thayer), Mr B. Bird (branch manager, Vestric, Reading) and Mr R. Gale (sales director, Mitchum-Thayer)



Queen's University prizes presented

Prizes for the 1971-72 session of the pharmacy department, Queen's University of Belfast, were handed over at a ceremony on October 11. They were as follows:

Medal of the Pharmaceutical Society of Northern Ireland for "outstanding merit in the final year", Miss Mary Henry.

Pharmaceutical Society of NI prizes: Distinction in final year, Mrs E. A. Butler; pharmaceutical chemistry, phamacology, and pharmacognosy prizes, Mr A. D. Woolfson.

Evans Medical prize (pharmaceutics), Mrs E. A. Butler. *ICI Pharmaceuticals division prize* (dispensing) Mrs L. Barr. *UCA Associates section prizes* (level 1) Mr R. H. Mathers; (level 2) Mr A. D. Woolfson. *Boots Co prize* (final year project) Miss Mary Henry. *Parke-Davis & Co prize* (forensic) Mr A. D. Woolfson.

Examination for Searles' copper IUD

The Department of Health has advised G. D. Searle & Co Ltd that the company's new intra-uterine device based on copper (*C&D*, October 7, p503) requires a product licence and must be examined by the Committee on Safety of Medicines.

Earlier the IUD had been classified as a device by Department officials and had been cleared for marketing. The contraceptive is now to be assessed as a medicinal product, but a Department of Health spokesman told *C&D* that the Committee hoped to deal with the submission on the product as soon as possible. In the meantime it was not anticipated that the availability of the product would be affected.

Legal restrictions on hexachlorophane

The Secretary for Social Services, Sir Keith Joseph, announced in the Commons on Tuesday that he is considering whether there should be statutory limitation on the availability of medicinal products containing hexachlorophane. He is also consulting with the Home Secretary about cosmetic and toiletry preparations.

Sir Keith said that where hexachlorophane had been retained in preparations it was, according to available information, because of its antibacterial activity, and there was general observance of the advice given by the Committee on Safety on Medicines and the Pharmaceutical Society.

Company News

United Glass show small increase

Trading profit of the United Glass Group for the 28 weeks ended July 8 was £2·14m; profit, before tax, £1·87m and net profit £1·12m.

Mr J. R. Cater, chairman, reports that: "Sales at £27m in the first half-year showed only a small increase over the corresponding period of last year. Production and deliveries were curtailed through the effects of the miners' strike and later through a strike at one of the glass container factories. Despite these adversities, the benefit of production efficiency improvements achieved largely as a result of the major capital investment programme over recent years is reflected by increased profits.

Another bid for Cockburn

Cockburn & Co Ltd, have been valued at over £1m by a bid from Weston Pharmaceuticals Ltd. The bid is on the basis of a cash and share offer which will have an underwritten cash value of £8 a share.

The offer, however, is still subject to certain conditions and a further announcement will be made "as soon as possible". In the meantime the directors of Cockburn have neither recommended nor rejected the bid which comes hard on the heels of a lapsed offer from P. Levinson, a London financier. (*C&D*, October 7, p496).

Between mid-September and October 10, Cockburn's shares have risen from £3·20 to a range £8 to £10.

Laporte pay increased dividend

Laporte Industries Holdings Ltd are to pay a dividend of 7½ per cent for 1972, declared as an interim, compared with 3 per cent for the previous 40 weeks. It is payable on January 5, for tax reasons.

The better trading position (first half pre-tax profit is £1·11m on sales of £18·34m) and the improving performance from the Stallingborough chloride titanium dioxide plant justify an increase in dividend, the directors state.

Cadbury still looking at Jeyes

Discussions have continued between Smith & Nephew and Cadbury, Schweppes Ltd for the acquisition by Cadbury, Schweppes of the 19 per cent held by Smith and Nephew in Jeyes Group Ltd.

Mr Stephen Steen, chairman of Smith & Nephew, has resigned his chairmanship of Jeyes Group.

It was revealed in August that Cadbury, Schweppes had approached Jeyes with a view to making a bid for Jeyes. Talks were subsequently broken off (*C&D*, August 12, p 225).

Joint venture for ortho-cresol

CRM (Cresols) Ltd have commissioned a plant capable of making 5,000 metric tons of ortho-cresol per year together with substantial quantities of xylenols and trimethylphenols, particularly 2, 6-xylenol and 2, 3, 6-trimethylphenol.

CRM (Cresols) Ltd has been set up as the first joint investment made by Cindu Key & Kramer, Rutgerswerke and Midland-Yorkshire Tar Distillers, who have over the past several years discussed collaboration in a variety of manufactures. The process used is basically that developed in the research departments of Midland-Yorkshire Tar Distillers, who also made pilot plant studies; when eventually the decision was made to erect a jointly-owned plant, it was decided to put the plant at the Four Ashes works of Midland-Yorkshire Tar Distillers.

Sturge profit up at half-way

In the first half of the year group profit of John & E. Sturge Ltd rose to £353,000 (from £305,002 in the equivalent 1971 period). Turnover was up from £2·65m to £2·92m.

The interim dividend is 8 per cent against 7 per cent, payable on January 6, 1973 for tax reasons.

Pifco confident on future

Mr A. D. Webber, chairman Pifco Holdings Ltd is confident the group will show continued progress. Several new products have been introduced and already forward orders are encouraging and auger well.

Pre-tax profits for the year ended April 30, were £54,900 (£455,200) and the dividend is effectively raised 4 per cent to 14 per cent.

Barclay Securities profits rise

Barclay Securities Ltd report trading profit for the half year ended June 30 at the record level of £1·38m (up from £922·501 in the first half of 1971). Profits before tax are £1·12m (£815·317). The interim dividend is 15 per cent (1971 equivalent 10 per cent).

The chairman, Mr J. Bentley says: "Shareholders will see from the moves taken with our pharmaceutical and media interests that your company is rapidly taking on the role of an investment holding company.

"Barclay's role will continue to activate existing and new situations both for itself and its associated companies."

Nicholas International expand in France

The Australian-based Nicholas International group has acquired an 84 per cent interest in Egema SA of Paris, a company engaged in the prescription pharmaceutical business. Nicholas, who have been in France in proprietary pharmaceuticals for almost 40 years consider the acquisition "a significant part of their expansion plans for Europe".

Half-way report

Beatson Clark & Co Ltd expect pre-tax profits for 1972 to be comparable with the £799,000 last year. On sales of £3·09m (£2·69m) profits for the half year to July 1 were £338,000 (against £344,000). Interim dividend unchanged at £0·02.

Briefly

Associated British Maltsters Ltd have declared their offer to the shareholders of Glovers (Chemicals) Ltd unconditional and the offer remains open until further notice.

Eli Lilly & Co established sales records in each of its major marketing areas in the first nine month of 1972, resulting in consolidated worldwide sales of $627m and estimated net income of $91·9m. In the comparable period in 1971, consolidated sales were $543·5m and net earnings, $70·3m.

International Chemical & Nuclear Corporation had sales for the first nine months ended August 31 of $121·8m, a 24 per cent increase over the same period in fiscal 1971. Net earnings rose 12 per cent to $5·6m.

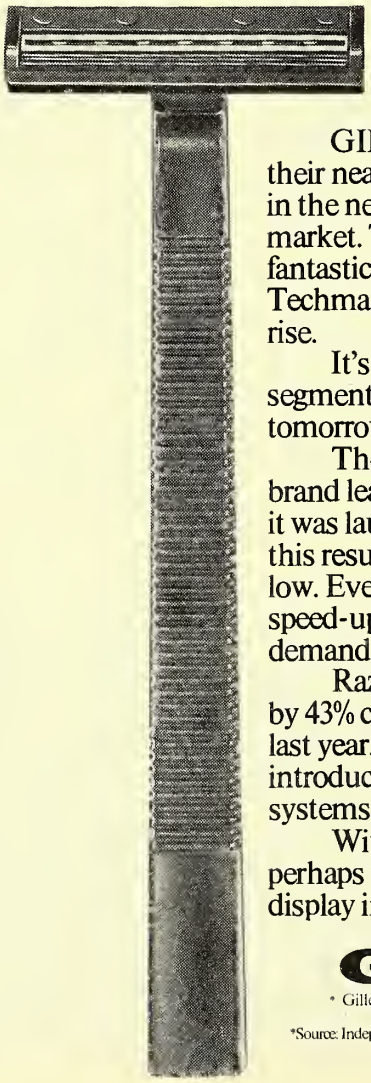
Dunbee-Combex-Marx Ltd: Group profits, before tax, for six months ended June 30, are £18,359, after deduction of the anticipated seasonal half-year loss incurred by Rovex amounting to £155,077. In 1971 the half-year profit is not comparable, as Rovex & Ucan were not in the group at that time.

Mr K. M. Mott, MPS, has taken over the pharmacy of Glyn Samuel Ltd, 6a Normandy Street, Alton, Hants, and will trade as Glyn Samuel.

Fisons Ltd have established new offices and warehouse at Herent, Belgium, in support of its marketing and selling operations in the EEC. The new offices will house NV Fisons SA.

Gillette lead 4 to 1*

with GII and Techmatic



GII and Techmatic outsell their nearest competitors by 4 – 1 in the new shaving systems market. The new GII has had a fantastic success and sales of Techmatic have continued to rise.

It's from this fast-growing segment of the market that tomorrow's blade sales will come.

The Gillette GII became brand leader only 2 months after it was launched. We regret that this resulted in stocks becoming low. Everything is being done to speed-up deliveries to meet the demand.

Razor sales have increased by 43% compared with this time last year. Mostly because of the introduction of the new shaving systems.

With Gillette leading 4 – 1, perhaps you should stock up and display in the same ratio.

Gillette

* Gillette and Techmatic are trade marks

*Source: Independent Market Research Survey, September 1972.

People

Dr K. D. Bingham and **Dr D. A. Shaw,** of Unilever Ltd's Isleworth Laboratory, have been given the International Federation of Societies of Cosmetic Chemists award and Sw Fr 4,000 for the best original paper given at the recent IFSCC conference in Hamburg, Germany. The title of the paper is "Male pattern baldness and the metabolism of androgens by human scalp skin." Delegates to the IFSCC council meeting elected **Mr R. Clark,** of this country, honorary secretary and **Mr C. Pugh** a committee member for the coming year.

Unicliffe Ltd: Mr M. Jones is appointed key accounts manager—responsible for developing links with national and regional organisations throughout the UK. Mr N. Smith is promoted to area sales manager London/central area and Mr J. Harris to area sales manager, southern area.

Wilkinson Sword Ltd. announce the appointment of Mr John Wilkinson Latham and Dr John Spreadborough to the board. Mr Latham rejoins the board having had to relinquish his previous directorship in 1969 because of personal commitments. Dr Spreadborough is managing director of the company's research division.

Izal Ltd. Mr A. Donne has been appointed as a brand manager. Mr Donne, who joins Izal after more than two years with Jeyes Ltd, will handle a range of Izal Ronuk and Thawpit products.

Sanitas Group Sales Ltd have appointed Mr D. M. Wells as their representative for the Woodward's range of baby products, Liqufruta, Halex toothbrushes and the Oppenheimer range of generics in Yorkshire and Derbyshire.

Mr Gerald P. Breen, MPSI, Slane, co Meath, has resigned from the board of Henry Bell Ltd, Waterford. He stresses that he has had no disagreement with the company, nor has he had any complaint about the company's current policy, but states that because he had some doubts about future plans he has decided to relinquish his directorship.

Smith & Nephew Ltd have appointed Mr David Dundas brand manager of the company's public lines division.

Carmen Curler Co Ltd: Malcolm O'Neill has been appointed advertising and sales promotion manager; Patrick Bousfield, area sales manager (London and Northern Home Counties), and Hugo Gamble, product manager.

Unigate Ltd: Tony Silk, formerly advertising manager for Unigate Foods, has been appointed marketing manager for Cow & Gate baby foods based at Guildford. Mr Silk takes over from David Hall who, following a serious illness, has reluctantly had to relinquish his position under doctor's orders. His health has shown improvement and Unigate Foods report that Mr Hall can continue to work for the company on a special assignment for the interpretation of EEC legislation.

Intergen Beauty Products Ltd: Graham Robinson has been appointed works manager.

Topical reflections

BY XRAYSER

A useful meeting

At the regional conference at Bedford, held on October 8, the speakers ranged over a wide variety of topics, all of great interest and value. The president of the Pharmaceutical Society (Mr J. P. Kerr) returned to the thorny problem of "counter prescribing". There is nothing to prevent anyone prescribing, as we find almost daily in the pharmacy, for many of the articles requested have already been recommended, if not actually prescribed, by a neighbour, and sometimes even by a helpful bystander in the pharmacy itself. That is the point at which one tactfully takes charge.

But Mr Kerr is right to stress that it is not the pharmacist's function to diagnose and that he neither claims to be, nor wishes to be considered as, a diagnostician. He merely, as Mr Kerr puts it, recommends what he considers to be a suitable preparation to treat a particular symptom described by a customer. And of even greater importance is to impress that if the symptoms do not respond quickly, medical advice must be sought, for only then can diagnosis be brought into play.

Mr Kerr also wisely pointed out that there are occasions when the best advice the pharmacist can give is for the customer not to try to treat his condition but to seek early medical consultation. But even so, there must be countless thousands who indulge in self-diagnosis prompted by clever advertising which is wide enough in its scope to suggest that here is what the customer has been looking for, and the opportunity to proffer informed advice does not arise.

As Mr Kerr pointed out, provision is made for counter prescribing in the Medicines Act, but there are limiting factors relating to the presence of the person for whom the medicine is required, and that provision recognises the need for asking questions and thus forming an opinion as to the course of action to be suggested. A child in arms, even though present in the pharmacy, would scarcely meet the intentions of the provision.

Side effects

The contribution of Mrs W. Fowler was valuable in drawing attention to the problems posed by inadequate directions by the prescriber. I have met such vague instructions as "12 tablets daily", and have found it desirable to ascertain how often in the course of the day the medicine was to be taken. But instead of warning against possible side effects, I am rather with the member who suggested that it was time enough to deal with the subject if it was raised by the patient, for suggestion can play an important part, and there is the possibility that certain symptoms may be part of the condition and quite unrelated to the medicine.

My feeling is that if the doctor has not mentioned the possibility the pharmacist may be interfering in such a way as to impair the patient's confidence in the prescriber. My customary reaction to any report of side effects is to advise that the doctor be informed, for only he can assess the advantage of continuing or changing either the treatment or the dosage.

The warning from the Council of the Pharmaceutical Society in the matter of cautionary labelling of dispensed medicines displays so little conviction as to suggest that it should never have seen the light of day. The Practice Committee's reported words were that it was not convinced that the inclusion of cautionary wording would serve any useful purpose—yet a recommendation was issued. If the value of Council recommendation is not to lose effect it must be kept for important matters.

Professional News

Irish Pharmaceutical Congress

Increased power for the pharmacist is the EEC goal

The increased power of the pharmacist employed in non-pharmaceutically-owned premises was described as an important aspect of EEC policy when M. Boris Brus, president of the Belgian Pharmaceutical Society, addressed the Congress.

He stated that co-operative societies and limited companies would still be able to carry on in the countries where they were at present permitted to own pharmacies—but they would be subject to the directive which stipulated that the pharmacist must own the medicaments and apparatus in the pharmacy. This contrasted with the present position under which such pharmacists had no power over the owners; under the new arrangement he would have the responsibility for the operating of the outlet.

All medicaments would have to pass through the pharmacist, but a distinction would have to be made in countries like Germany and Holland where druggists and other stores could sell all but the more toxic medicines. In such countries, in 10 or 20 years, all medicine sales would have to pass through pharmacies. But in the new conditions the pharmacist would have to take full responsibility for the quality of what he distributed.

Delivery problems

In countries where there were not enough pharmacies, said M. Brus, doctors might deliver prescriptions. This was a problem which would have to be solved locally, but one of the advantages of contacts between the different countries was that each of them knew what the other was doing to solve the problem. The Pharmaceutical Societies of each member country would endeavour to find common ground. "We gave a guarantee that things will get better".

Asked if he considered the ratio of pharmacies to population in Ireland (one pharmacy for 1,500 people) would suffer under the new conditions, he said there would be freedom of establishment and freedom of circulation of pharmacists from one country to another as soon as there was harmonisation of educational and degree standards. The EEC wanted free circulation of products, so if a product was registered in one country it would not have to be registered again. Such product could, for instance, be introduced into Ireland provided the national registration of the receiving country was respected.

Concerning the advertising of pharmaceutical products, M. Brus said they did not want a pharmacy to look like a shop but to look like a pharmacy. In Belgium it was compulsory that no pharmacist should show any product in his window except something about education.

Mr M. F. Walsh said that one of the directives for industry approved by the Council was "the right of establishment". This was causing some concern both in the Republic and the United Kingdom. Personally he felt the real spirit of this directive was harmonisation rather than compulsory uniformity. He understood the industry in the Republic was having discussions with the Department of Health concerning the medicines legislation which they would require to protect their exports after January 1973. Membership of the EFTA Convention was necessary to ensure that the Convention countries would accept pharmaceutical exports from Ireland without conducting a physical inspection of our pharmaceutical laboratories.

Turning to hospital pharmacy, which he said, engaged about 5 per cent of the country's active pharmacists, Mr Walsh said that to many of them this was really the most professional side of pharmacy but unfortunately, for historical and other reasons it had not made the professional progress which it should have. He would like to see a hospital pharmacist included in the working party which it was proposed to set up with the Department to discuss mutual problems in the light of medicines' legislation and EEC membership.

Community pharmacists accounted for 80 per cent of the profession in the Republic and would be the section most affected by the seven directives of the EEC.

Unfortunately the 1875 Pharmacy Act made provision only "for the examination and registration of persons qualified t keep 'open shop' for the retailing, dispens ing and compounding of medicines o poisons and medical prescriptions". Thi wording proved most embarrassing in 195 when at the instance of the Pharmaceutica Society the Supreme Court, by a 3 to majority, held that the dispensing of prescription was not a professional opera tion. "With great respect, that unfortunat decision now appears nonsensical to man of us. How can you 'retail' a professiona service, or can you put a 'retail' value o the dispensing of prescription." That wa why he suggested that Irish pharmacists i community practice should make a com plete break with the past by providing pharmaceutical service to all—on a "fe for service only", similar to the service no being offered to patients in the lower in come group in the Eastern Health Boar area. Leaving out economics, the mai advantages were to the patients.

It was always his opinion that the onl area in which members of the professio could "compete" with one another was i service to the public. Not only was it desir able from the legal and professional point of view but it was now economically feas ible to do this. When the lower income group was fully operative it was estimate there would be about six million prescrip tions to be dispensed by 1,200 pharmacists or less. On top of this there were abou 5 million private prescriptions dispensed annually. If an over-all fee of £·50 pe prescription were suggested for those 11 million prescriptions this could average out at over £4,000 as professional annua income per pharmacy.

Mr Walsh considered there was considerable scope for professional diversification by pharmacists interested in replacing the more commercial activities and mentioned biological analysis as a example. While it might seem improper for an outsider to comment on the Linstead report in relation to the National Health Service in Britain, he believed a graduate would get all the professional satisfaction and even material rewards he wished within the EEC concept of pharmacy.

"Which way do we wish to travel? I can speak only for myself, but before long pharmacy in Ireland, as a whole, will have to choose. I hope it chooses wisely. As for myself, the seven directives contain all that is best and most professional in the practice of pharmacy—both for myself and for

Mr R. J. Power, president of the Pharmaceutical Society of Ireland (left) with M. Boris Brus, president of the Belgian Pharmaceutical Society

the public. Without abandoning in any way our old friends in the United Kingdom and Northern Ireland, I think our future lies in Europe."

Mr Walsh urged that full-scale discussions be held with the Department of Health so that medicines legislation could be introduced forthwith. A State disciplinary body was a vital necessity. It was possible that the whole fabric in the practice of pharmacy and the traditional services which pharmacy has been giving the public for almost a century would change in the longer term, with the implementation of the EEC directives.

Council member visitors from the Northern Ireland Society, Mr J. Knox and Mr and Mrs T. I. O'Rourke

Growing danger of interactions

A prediction that the problem of drug interactions would get worse with newer and more potent drugs and the proliferation of drug therapy was made in a paper by Mr Murty O'Connor, chief pharmacist, Meath Hospital, Dublin.

Declaring that drug interactions had been reported with increasing frequency in the clinical literature within the past several years, he said that adverse reactions, of which adverse drug interactions constituted a part, had been repeatedly cited as a significant public health problem. Reports had also appeared in the literature of a number of deaths due to drug interactions. Thus all health professionals who dealt with drugs must be alert to the possibility of adverse drug interactions occurring in their patients. Knowledge of drug interactions and the communication of this information to other members of the health team might be one of the most important professional functions of the pharmacist.

Drug interaction, he described as the phenomenon which occurred when the effects of one drug were modified by the prior, or concurrent administration of another drug or drugs. He noted the definition stated by the administration—"this separates drug interaction from drug incompatibility".

Mr O'Connor said that the potential hazards however were those unwanted or unsuspected drug interactions. Interactions had been reported for practically all of the 500 most frequently prescribed drug products in the United States which accounted for well over 80 per cent of all new American prescriptions.

After listing drugs and their interactions Mr O'Connor said the pharmacist faced with a potential drug interaction should know why there was a potential interaction: what the chances were for the interaction to occur; how important it was to the patient's health and what could or should be done about it. To do this the pharmacist must be able to refer to original reports in the literature, or good abstracts from them; correlate this with his prior knowledge of drug actions and provide an informed opinion on the subject. The important point was that the physician should realise that there was the potential for an interaction and the possible alteration of effect.

Mr P. Pierse Gray, Dublin, said it was difficult to make personal comment on the broad subject of drug interaction as knowledge could only be derived from published literature. One could not help wondering how far all that was being written on drug interaction was based on theoretical consideration rather than on practical experience. Obviously some interactions were very well documented, but many of the interactions shown in lists seemed to be based on pharmacological studies in animals rather than on clinical observations in man.

No doubt these interactions were possible, even if one could not find chapter and verse for their occurrence. Prescribers should be made aware of them, however, and pharmacists must be ever-vigilant for the unintentional combination.

Mr Gray added that there was a responsibility on all, whether in hospital practice, community pharmacy or in industry, to ensure that they did all they could to keep themselves informed by studying the literature, noting reports, and discussing individual products with technical representatives. Pharmacists were becoming more actively involved in patient care and service and must equip themselves to meet the challenge.

"Today's pharmacist must be doubly vigilant for he has the added responsibility of dealing with a very complex range of organic and biological compounds which is being added to every day". Education in this field was therefore a continuing process which required deep personal involvement and dedication.

Pharmacists' problems remain

While the mortar and pestle, leeches and the various concoctions of the early apothecary have been replaced by reference books and a multiplicity of complex patent chemotherapeutic agents in modern pharmacy, one significent fact remains. The challenge represented by the demands on the pharmacists' professional and personal abilities, by virtue of the environment in which he practises, remains relatively unchanged. That was the final summing up by Mr Norman Cooper, M.Sc., MPSNI, following his paper "Some Aspects of the History of Pharmacy in Ireland" which opened The Irish Pharmaceutical Congress 1972 held in Tralee October 8-11.

He began by pointing out that pharmacy as an act of selecting, extracting, preparing and compounding preparations used as medicine was in early history intermingled with the art of healing or practice of medicine. It fulfilled one of mankind's basic needs.

A historic book was *Botanologia Universalis* Hibernica by John K'Eogh, published 1735, describing the medicinal use of a number of indigenous plants.

Pharmacy as an entity, in Ireland, first emerged in the era of apothecaries, one early reference from a "Pipe Roll" (record of revenue and account of treasury) of Henry II in 1180 states that "an apothecary accompanied the King on a journey to Ireland." The presence of apothecaries in different parts of Ireland during the 17th century is confirmed by the existence of tokens issued by traders when small coinage was scarce. The National Museum, Dublin, have several dated 1654 and 1658 and inscribed with the names of specific apothecaries.

The first Dublin apothecary of whom there is a definite record was Thomas Smith, a settler who had arrived from England prior to 1556. In that year he represented to Sir Henry Sidney, the Lord Deputy, that the native Irish found his drugs too expensive.

Subsequently Smith was granted a yearly contribution from the Lord Deputy, Privy Councillors and Military officers to enable him to supply apothecaries' wares for those of English birth, the nobility and others of "the graver and civiller sort" as well as to allow time for improvement in his profession.

Smith, who later became the Mayor of Dublin, had the honour of laying the foundation stone of Trinity College.

By 1741 the separation of apothecaries became apparent and in 1745 a Royal Charter was granted to the apothecaries by which they formed their own guild under the name, the Guild of St Luke.

In 1784 four apothecaries assisted the College of Physicians in the preparation of a Dublin Pharmacopoeia. published in 1794 but never officially sanctioned by the College. The first official Dublin Pharmacopoeia appeared in 1807, the last edition was published in 1850. In 1791 a pharmacopoeia for the use of the sick poor was published in Cork based on the Edinburgh Dispensatory.

Further Congress reports, p613

Trade News

Kantrex injection paediatric
Bristol Laboratories, Langley, Slough, SL3 6EB, have found it necessary to withdraw from circulation batch number NE 206 of Kantrex injection paediatric. Hospital pharmacists and wholesale chemists have been advised. The recall has been necessitated because of the appearance of particulate matter in some of the vials in this batch. Until investigations into the nature of these changes are complete, all orders from Kantrex injection paediatric are being held. "There is no reason to believe that any significant hazard to patients exists but the withdrawal is being made in the interests of a conservative and responsible attitude," state the company.

It recommends that as an interim measure the 0.5g. Kantrex injection vial is diluted to the appropriate concentration as per the literature.

Combined treatment
J. Waterhouse & Co Ltd, Church Street, Ashton-under-Lyne, are supplying composite packs of S. R. Potter's calcium hydroxide tablets and vitamin tablets.

Designed as one month's treatment for osteo and rheumatoid arthritis and rheumatism, each pack (£1) contains 30 tablets of calcium hydroxide in foil strip-pack, together with 60 tablets of vitamins A & D, which are a necessary supplement to the treatment. A descriptive leaflet giving full directions is enclosed with each pack.

Paramount 5ml spoon
Paramount Plastics Ltd, 5 Anerley Station Road, London SE20 8NT, have introduced an "improved" 5ml dose spoon complying with BS 3221/4/1969 and the British Drug Tariff codes.

Moulded in polystyrene, the spoon has been designed to minimise flexing of the handle. The bowl has been designed to minimise dose spillage. The spoon is claimed to be resistant to all common colouring agents, antiseptics, detergents and other substances in common pharmaceutical use.

Available only for export
E. R. Squibb & Sons Ltd, Regal House, Twickenham, TW1 3QT, have discontinued Quinolor ointment from the UK market but the product will still be available for the export markets where it is required. Export packs of Altilev, also recently discontinued in UK, may still be available for the markets where the product is sold.

Larger packs of Linctifed Expectorant
Burroughs Wellcome & Co, Temple Hill, Dartford, Kent, announce that, due to increased demands 2L packs are now available of: Linctifed Expectorant (trade price £3·30) and Linctifed Expectorant Paediatric (£2·56).

A gold Starpacks award, presented by the Institute of Packaging, has been won by this Benoral pack made for Winthrop Laboratories. Taking one of only three "golds" in this year's competition, the pack also took the British Plastics Federation's award for the best star-winning entry

Scram supplies safe
Ozonal Laboratories state that the fire at their Islington warehouse last week has not affected their subsidiary Scram Products Ltd, which is housed in a separate building. Scram Products are still able to execute all orders from their premises at 7 New Wharf Road, London N1.

Unichem stock system
Following a pilot scheme in which 50 pharmacies participated Unichem Ltd are now to launch it nationally.

The scheme, a stock-recording/buying system, is based around a stock record book listing 1,200 counter products obtainable on the company's "profitable buying plan".

The book is used to make a fortnightly stock check on specific lines whereby an assistant is said to be able to maintain control of up to 80 per cent of the popular OTC lines. Ordering the required lines in certain stipulated units the buyer gains the advantage of an extra 6 per cent plus rebate (currently 2½ per cent).

Wyeth close Edinburgh office
As from October 20 all communications with regard to John Wyeth & Bros Ltd, 12 Walker Street, Edinburgh 3, should be addressed to Huntercombe Lane South, Taplow, nr Maidenhead, Berks.

Rybar's repackaging
As a part of the general redesigning of packaging being introduced for all products manufactured by Rybar Laboratories Ltd (a member of the Syntex Group of Companies), Rybar's ethical products, Cam and Folex-350, now appear in new presentations.

Cam, the flavoured children's anti-spasmodic cough syrup, is now available in a restyled 150 ml bottle, with drip free neck, and a new 1 litre dispensing pack (£0·35). Folex-350, a product containing ferrous iron and folic acid and used primarily for the prevention of pregnancy anaemia, has been repackaged into canisters of 10 tablets each (£0·60) and a large dispensin pack of 1000 tablets.

Tablet going ovoid
Abbott Laboratories Ltd, Queenborougl Kent, have announced a change in shap of their 250 mg Erythrocin tablet. Th new tablet will be ovoid, but will still cor tain 250 mg erythromycin activity a erythromycin stearate. 100 and 500-table packs are immediately available. 25 an 1,000-tablet packs will be available at th end of October or early November.

Leicester cash-and-carry
Chemists will be offered "exclusive profi making promotions not available to th general retailer" when Ross Trademar open a new cash-and-carry warehouse a Euston Street, Freeman's Common, Le cester, on October 25.

The promised stock range includes che mists' sundries, beauty aids and toiletrie plus housewares, plastic and paperwar gifts and fancy goods, toys and stationer

Bonus offers

Antibiotics and Vitamins Ltd, 1 Beresfor Avenue, Wembley, Middlesex. Oralce Two free tubes with display outer of 2 (until November 6).

Notes on new Medicaments

Rythmodan

Chemistry: 4 - di - isopropylamino - 2 - phenyl-2-(2-pyridyl) butyramide.

Rythmodan (disopyramide), is a compound with anticholinergic properties. It is of therapeutic interest and value as it also reduces the excitability of cardiac muscle. Because of this ability to depress myocardial activity, the drug is used in the control of cardiac irregularities and arrhythmias, and to suppress the development of such arrhythmias during surgery.

In its action on cardiac muscle the drug resembles quinidine, but experimentally, it has been found more than twice as active. Disopyramide has no beta-blockading action, and little effect on blood pressure or cardiac output. The side effects of the drug, which are mild, are associated with its anticholinergic properties, but because of that, glaucoma may be a contra-indication.

Andursil

Constituents: Aluminium and magnesium hydroxides, magnesium carbonate and activated polymethylsiloxane.

The non-systemic antacids in this product bring about a rapid and prolonged lowering of gastric pH, which is not followed by the development of an acidosis, or by any interference with the digestive processes.

The prolonged buffering action is supported by the surface-tension effects of the activated polymethylsiloxane, which causes any gas bubbles in the gastric fluid to coalesce, thus relieving flatulence and distention.

Bright buys

Varta batteries. Reliable German engineering. Tough. Long-lasting. A complete range to cover every application. Made by one of the world's largest battery manufacturers, whose U.K. technical sales department welcomes queries, solves problems. Varta – the bright buy in batteries. For you. And for your customers.

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VARTA Batteries Ltd., Varta House,
Hanger Lane, London W5 1EH. Tel: 01-998 7551/4

New products and packs

Over-the-counter medicinals

Famel honey and lemon

A new honey and lemon cough linctus is being launched nationally under the Famel brand label, following successful test marketing in the Tyne-Tees area last winter.

Each 5ml contains guaiphenesin 50mg, purified honey 250mg, lemon juice 0·5ml, sucrose 2·75g and liquid glucose 1·35g. The linctus is designed for family use, with dosage for children of 2 years and above, up to adult. Pack is a cartoned bottle of 114ml (£0·33) (Keldon Ltd, 17 Wadsworth Road, Perivale, Greenford, Middlesex).

Chilblain ointment

An antiseptic chilblain ointment is now available from Scholl. Packed in tubes (£0·25). The preparation contains phenol, camphor and balsam of Peru in a lanolin-wax base. Each one dozen comes in a display outer which bears the slogan "Fast relief from chilblains—antiseptic" (Scholl (UK) Ltd, 182 St John Street, London EC1P 1DH).

Cosmetics and toiletries

Liquid bath additive

Alpine Spring (£0·49) is a foaming bath liquid which will be initially available in the Southern television area only. Launched under the Bristow label, Alpine Spring contains lanolin derivatives plus lemon and herb extracts to add perfume as well as giving the water a blue-green colour (Beechams Toiletries Division, Beecham House, Brentford, Middlesex).

Transparent blusher

Great Glow Cheek Stick (£1·10) from Revlon is a transparent blusher which can be stroked into a gentle colour or blended down to a natural glow. Available in a swivel-up case in Pink Glow, Peach Glow, Mulberry Glow or Amber Glow.

Also from Revlon are five new shades in their Great Glissers range of lip glossers (£0·55) which are: Great Glissy Bronze, Great Frosty Cranberry, Great Glissy Copper, Great Glissy Orange and Great Glissy Red (Revlon International, 86 Brook Street, London W1).

Dana range for men

Canoe Royale is a range of toiletries for men which has a cool, crisp fragrance blended with Bergamot and other citrus notes for added freshness. The range comprises after-shave in a cut-glass bottle (£1·85), anti-perspirant, with C-54 formula, containing microcapsules which are broken down by the sweat glands to give extra protection (£0·47), soap (£0·42) in its own blue container and the puffer (£1·00) and spray body talcs (£0·80). Dana are offering a free Canoe Royale anti-perspirant with each purchase of after-shave as an introductory offer (Dana Perfumes Ltd, 19 Grosvenor Street, London W1).

Hypo-allergenic eye shadows

Revlon have added new shades to their range of Eye Gleamers which are: Vivid Blue Lustre, Vivid Green Lustre, Aqua Lustre, Lilac Lustre and Leaf Lustre. Each one is hypo-allergenic (£0·80). They have also introduced five new shades to their Colorshine range of lip glossers. Bright Bronze Frost, Deep Sweet Red, Ripe Juicy Plum, Pretty Vivid Pink and Deep Juicy Orange are the names (£0·70) (Revlon International, 86 Brook Street, London W1).

Blinkers range extended

The Blinkers range from Cutex now includes an automatic mascara in a choice of six shades. The container is an aluminium barrel topped with a ball of colour to match the shade of brush-on mascara inside. Three new shades have also been added to the Blinkers collection of eye shadows, but this time in powder form. They are available in the same packs as the original cream shadow, except these pots will have a metallic finish. The counter display unit has been designed to hold four of each shade of Blinkers mascara and three sets of the powder eye shadow (Chesebrough-Pond's Ltd, Victoria Road, Willesden, London, NW10 6NA).

Fruit-flavour lip moisturiser

Lipsaver (£0·19) from Menley & James Laboratories is a moisturiser for the lips available in three flavours: Wild Cherry, Lime and Spearmint. It contains Lantrol to maintain the natural moisture balance of the lips, allantoin which helps heal cracked and peeling lips and a special sunscreen, 2-ethylhexylsalycilate, to protect the lips from harmful sun rays.

Aimed at the 15-24 age group, Lipsavers are packed in white extruding plastic tubes with caps in the same colour as the flavour.

Point-of-sale material includes a four-colour outer in the three flavour colours, cherry, lime and spearmint greens, plus orange. Each outer will contain two dozen Lipsavers, eight of each flavour (Menley & James Laboratories, Welwyn Garden City, Herts).

Men's hairdressing range

Vaseline men's hairdressing range consists of Vaseline hair tonic and scalp conditioner, hairspray and conditioner which contains Viratol and a hair cream and con-

ditioner with a lighter formula. Displa material and introductory bonuses ar available (Chesebrough Pond's Ltd, Vi toria Road, Willesden, London NW1 6NA).

For natural styles

Royal Shield is the name of a new rang of hair products from America designe for casual, uncontrived styles such as th "Afro" look. The range consists of Eas Comb conditioner (£1·25), Oil Sheen con ditioner (£1·40), Protein holding spra (£1·67), conditioner/hair dress in 2oz siz (£0·70) and 8oz jar (£1·67), Blow-out Crem (£1·67) which, the makers claim, hel create fuller looking "Afro" hairstyles, an Neutraliser shampoo (£0·70). (Phils Whole sale Ltd, 24 Goodwin Road, Shepherd' Bush, London W12 9JW).

Improved formula Sunsilk

Each of the five variants of Sunsilk sham poo now has a new formula which, say th makers, produces a richer, creamier lathe giving more manageability and shine t the hair. They are all available in un breakable pvc bottles with twist-off caps

Just introduced Sunsilk Balsam Toni for dull, lifeless hair which will replac the current tonic variant. Balsam Toni contains Woodland Balsam and essence of birch and willow to help smooth dow damaged hair scales.

The Sunsilk hairspray now includes

ew perfume and resin system which holds he hair longer, and better, say Elida. The airspray packs also incorporate an atomer spray-button to give improved directional spraying. This is being introduced y a flash across the hairspray can (Elida, Hesketh House, Portman Square, London V1A 1DY).

Hairspray gift pack

L'Oreal's Elnett Satin hairspray gift pack as a clear, white finish plus gold "snowlake" decoration. The Christmas pack is vailable in two sizes: 245g (£0·72) and 30g (£0·50) and both are available in the ormal and extra hold formulas (L'Oreal, 8 Bruton Street, London W1A 1BX).

Classic floral perfume

Norman Norell, a well known American ashion designer, has created Norell perume which is a modern-blend floral with oft, green notes. Contained in bevelled, rystal bottles and packed black and white vrappings, Norell is available in various erfume sizes (£8·15, £14·20, £22·75) as a erfume spray (£7·00) and spray in pouch £11·85) plus different Cologne sizes (£3·95, 6·00, £10·00) and Cologne spray (£4·60) Norell, 86 Brook Street, London W1).

Protein rich eye shadow

Super Rich Shadows (£0·75) contain proeins and moisturisers to protect the deliate skin around the eye. These eye hadows are packed one to a 2in square ase, with its own applicator, and are all ypo-allergenic and fragrance free. Shades available are: Babie Green Frost, Lilac Frost, Babie Blue Frost, Frosty Pale Turquoise or Frosty White plus seven unfrosted ones: Cornflower Blue, Meadow Green, Wood Smoke, Blue Smoke, Turqouise Smoke, Shy Brown and Early Lilac (Revlon International, 86 Brook Street, London W1).

Swim caps

Kleinert's 1973 range

The Kleinert's 1973 swimwear collection contains more than fifty different styles of swimcaps from the sophisticated to the sporty. The range includes Riviera (£0.80) a cap with a cluster of sea anemones for decoration; Buttons and Bows (£1·45) a cloche style cap covered with small rosettes with flapper bows at the temple; Pony Tail (£2·00) head-hugging frame with a pigtail falling from the crown; Romantique (£1·75) a cloche with frills interspersed with contrast-coloured lace and Sophia (£2·25) the return of the swim wig in a modern close-cropped fashion style.

A selection of fabric beach hats have also been introduced, such as Two For the Road, an "Oliver Twist" cap (£1·30) and Terry Topper (£1·30), a stretch towelling cloche. All of the fabric beach hats have a detachable waterproof inner lining for dual-purpose wear and the Kleinert swim caps incorporate their "Magic Inner Flange" which, they say, makes the caps watertight and allows for a smooth fit.

The junior collection this year includes a wide selection of both moulded and trimmed caps as well as a selection of floral trim arrangements, ranging in price from £0·28 to £0·65 (Kleinert's Inc, 91 New Bond Street, London W1).

Household

More colourful flasks

Aladdin Industries have launched new colours in their Concorde range of flasks. Called Harlequin, they incorporate the Astral design printed in black onto polypropylene jackets of blue, orange, yellow and red. The new designs, say Aladdin, are permanent and will wash and wear well.

The Harlequin range also introduces an 8oz size (£0·57) in addition to the 16, 23 and 32oz models (Aladdin Industries Ltd, Greenford, Middlesex).

Hand cleanser in tube

Two 5's hand cleanser (£0·25) from Rozalex Ltd is now being packed in tubes for distribution through the retail trade. It was previously only sold to industrial and commercial users in large sized containers.

A golden gel, Two 5's frees hands from grease and grime quickly, say the manufacturers. The tube is blue and white with matching pack and contains 150g (Rozalex Ltd, Izal Ltd, Thorncliffe, Sheffield S30 4YP).

Disposable wrappings

The new plastic film food wrap from Melitta Bentz & Sons is the latest in a range of disposable kitchen wrappings which also includes aluminium foil, greaseproof paper and fresh keeping bags.

The plastic film food wrap (£0·22) is intended to keep food "visible fresh" in the refrigerator, larder or elsewhere and, say the manufacturers, prevents dryness, odours and spread of bacteria as well as protecting against dirt and flies. This transparent film clings to any shape and is self-sealing like a second skin. It is greaseproof, odourless and tasteless and is suitable for sealing jars and wrapping fruit, cheese and all left-over foods. The product wrap (21¾ yd long) comes in a dispenser with a cutting edge (Melitta Bentz & Sons, Greatham Road, Bushey, Watford, Herts).

Electrical

24-hour alarm clock

The R24 Electronic is a new, fully automated 24-hour battery operated alarm clock from Remington. Features are an automatic selection alarm, a calendar date slot, clear face and a sweep second hand, plus a push-button which lights up the clock face if needed. The R24 Electronic is available in two colours, white or warm orange (£12·95) and carries 12 month's guarantee (Sperry Rand Ltd, Remington Electric Shaver Division, Apex Tower, 7 High Street, New Malden, Surrey).

Sundries

Extra large paper hankies

Kleenex Chiefs are a three-ply, soft tissue handkerchief in a bright red and blue polythene pack containing ten handkerchiefs. They are available in single and triple packs, both of which come in gross cases (48 triples). Singles are also available in half gross cases, with three inner display cases of 24 packs for easier merchandising (Kimberley-Clark Ltd, Larkfield, nr Maidstone, Kent).

Prescription specialities

KLOREFS Sachets

Manufacturer Cox-Continental Ltd, Galen House, Artex Avenue, Rustington, Sussex
Description White effervescent granules packed in sachets, each containing the equivalent of 1·5g potassium chloride
Indications Potassium depletion resulting from: intensive or prolonged diuretic therapy; corticosteroid therapy; use of carbenoxolone sodium or inadequate potassium dietary intake especially in the elderly
Contraindications Hyperchloraemia; renal tubular or metabolic acidosis
Dosage 1 or 2 sachets daily (20-40mEq K^+ and Cl^-) according to the needs of the patient. Sachets should be dissolved in at least 200ml of cold water and should be taken preferably after meals
Precautions Care should be taken in patients with advanced renal failure
Storage In a cool place
Pack Box of 20 (£0·65 trade)
Issued October 1972

Promotions

Biovital 'word game'

Four long weekend holidays in the Rhine Valley next Spring are the prizes in a competition for pharmacy assistants being sponsored by Dr Schieffer-International, Cologne, makers of Biovital. The prizes will include hotel accommodation, all meals, jet flights from London, a boat trip and other excursions, a shopping spree with £10 of extra pocket money and a visit to the company's headquarters.

The competition—the "Biovital word game"—is open to all full- or part-time assistants working at retail pharmacies in the UK. To enter, assistants are asked to make up as many words as they can using letters of the brand name Biovital, and to tick the correct answers on the competition entry form to a series of five questions on the product.

With the consent of pharmacists, entry forms are now being made available to assistants by representatives of the distributors, Radiol Chemicals Ltd, or they may be obtained direct from the company at Stepfield, Witham, Essex. Closing date is November 30; the names of the winners will be announced in January 1973.

Support for cleanser

Advertising is booked in national women's journals during the Winter and Spring for Crowes Cremine, a make-up remover and cleansing cream well known among the theatrical profession (Halas Laboratories, Thorpe Arch Trading Estate, Boston Spa, Yorks).

Ronson incentive scheme

Free shavers, hairdryers and toothbrushes are the incentives offered by Ronson to encourage stockists to advertise their products in local newspapers. Under the "Ronson profit plus scheme", advertising blocks in 4in or 6in double column sizes, with space for the stockists' name and address, are available free of charge.

Once the advertisements have appeared, stockists are entitled to apply for free products in proportion to the amount they spend. The campaign must be agreed to by Ronson beforehand (Ronson Products Ltd, Leatherhead, Surrey).

British Tissues programme

British Tissues are currently involved in a promotional programme of £60,000 for an eight week period on their Dixcel toilet rolls, Dixcel kitchen rolls and Glenrol toilet rolls.

The Dixcel toilet roll twinpack has been re-launched with a guarantee of a minimum of 256 sheets to the roll and the pack features a 2p off normal price offer. The kitchen towels are carrying a banded offer of a free handypack of Dixcel facial tissues worth 2½p; while the six-roll pack of Glenrol toilet rolls has an offer of tights worth 25p in return for two proofs of purchase (British Tissues Ltd, Brougham Road, Worthing, Sussex).

Win a trip to Hollywood

A 100,000 entries figure is reported for the Supersoft hairspray "Win a trip to Hollywood" competition in IPC's *Fabulous 208*.

The competition entailed a listing of singer David Cassidy's personal characteristics and the first prize included a date with Cassidy on the Hollywood set of "The Partridge Family" television series, plus £50 spending money and a year's supply of Supersoft hairspray.

The two-page competition carried colour pictures of all the toiletry products included in the prizes and was supported by a further two-page spread on Supersoft hair care (Reckitt & Colman Toiletries Division, Sunnydale, Derby).

Day out for Remington winners

A free day and night out in London for three Remington retailers, and their wives, is being offered in a competition launched by the *Daily Mirror* in conjunction with the Remington Electric Shaver Division. This promotion is part of Remington's Autumn advertising campaign in which they are using the *Daily Mirror* to support their GT2 battery shaver and their F2 foil head shaver.

The competition leaflet, which all Remington retailers are receiving, has a mock-up *Daily Mirror* bill board on front with the invitation to "Win a day in London". The format asks entrants to place in order of importance eight attributes of the Remington F2 shaver (Remington Electric Shaver Division, Sperry Rand Ltd, Apex Tower, 2 High Street, New Malden, Surrey).

Large outlay for Sunsilk

Total promotional expenditure for new formula Sunsilk shampoos and Sunsilk hairspray, which now has a different perfume plus new packaging, is £1,706,000. £540,000 of the total is being spent on television with two 30-second commercials being produced for the hairspray and two for the shampoo. One commercial will cover the Balsam Tonic and the other the Sunsilk range of shampoos. Television coverage will be backed by full page colour advertising in *Woman's Own, Petticoat, Cosmopolitan, 19, Family Circle* and *Honey* (Elida, Hesketh House, Portman Square, London W1A 1DY).

Cuticura's give-aways

Cuticura's hand cream is now being sold with a free pack of emery boards attached. And banded to each Cuticura bath soap is a free sachet of shampoo, worth 4½p. Media support includes advertisements in *Woman, True Magazine, Pins and Needles, Woman's Realm* and *Woman's Weekly* (Cuticura Laboratories Ltd, Clivemont Road, Cordwallis Trading Estate, Maidenhead, Berks).

Manikin and Brylcreem

Manikin, a leading small cigar, has been selected by Beecham to feature in an on-pack free mail-in offer during October an November. Purchasers of any two of Bry creem's standard, medium or large tubs a invited to mail-in (enclosing two red fo seals from any size tubs as proof of pu chase) for a free box of two Maniki cigars. All the familiar red tubs carry sleeve featuring details of the offer.

The promotion, which commenced c October 2, coincides with a programm of television advertising for Maniki whilst Brylcreem will be spending £67,00 in December and January.

Special Sylvia offers

Sylvia disposable tab-end towels are cu rently carrying a 2p off offer. Instead 10p per packet of 10, they are now 8p. Th trade price is £1·52 for a case of 24 packe and other quantity reductions from Cu son, Gerrard & Co are: 4 cases of 2 packets—£1·44 per case; 10 cases of 2 packets—£1·42 per case; 20 cases of 2 packets—£1·38 per case; 40 cases of 2 packets—£1·29 and 60 cases of 24 packe —£1·25 per case (Cuxson, Gerrard & C Ltd, Fountain Lane, Oldbury, Worcs).

Sample after-shave offer

Parfums Givenchy are running a samp offer of a ½oz bottle of Monsieur Givenchy Eau de Toilette with each 2c size pack of after shave lotion (£1·60) fo a limited period. The counter display un holds one dozen of the pvc packs whic each contains a standard bottle of aft shave plus the sample bottle. (Parfum Givenchy Ltd, 3 Station Yard, Twicker ham, Middlesex).

Trendy bathroom theme

A £60,000 advertising campaign in suppo of the Kleenex Toilet Tissue range com mences in November and includes inse tions in *Woman, Woman and Hom Vogue, My Story, Reader's Digest* an *Ideal Home*. Focussing on the "toilet tissu to match your bathroom" theme it will b backed by display material (Kimberl Clark Ltd, Larkfield, Maidstone, Kent).

on TV next week

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; Cl = Channel Islands.

Askit powders: Sc, G
Close up: All areas
Lucozade: All except E, Cl
Lux soap: All except E
Macleans toothpaste: All except E
Phensic: All except Cl
Rennies: All except U, E
Signal: WW
Silvikrin conditioner: All except E
Sunsilk hairspray: All ears
Sunsilk shampoo: All areas
Tegrin medicated shampoo: All except E
Viking Brews: M, We

When the brand leader gives something away it has to be another leading brand

Contact your normal supplier now for details of this attractive offer...

...Free Manikin Cigars from Brylcreem.

Philishave fortune-telling charts –outlook rosy

No matter what sign you were born under, if you're selling Philips Philishave models, the outlook for the next few months from mid-October till Christmas is distinctly favourable.

During this time, Philishave 90 Super and other stars from the Philishave range will be featuring prominently all over the country in brilliant, powerful advertising campaigns.

The 30-second TV Commercials we'll be showing have been specially researched to determine the right blend of interest, information – and plain, old-fashioned *sell.*

From the results of that research, we *know* these commercials are the best for your market. That's why they're going to appeal to more of your customers than ever before.

For the full rosy picture of your financial prospects, study the chart opposite.

PHILIPS

We want you to have the best.

Chemist & Druggist

A SOOTHING OINTMENT
ANTIPEOL
TO PROMOTE HEALING
SELLS ALL THE YEAR ROUND from your wholesaler

Price Service

Cumulative amendments to September Quarterly Price List

de prices are given per unit unless otherwise stated. Bold upright figures 14) in the retail column indicate the price is subject to resale price intenance. Italic figures *(0·14)* is manufacturer's recommended price. ht upright (0·14) is a suggested guide. *a*=Price advanced. *r*=Price uced. ●=New entry. *d*=Delete. *c*=Correction. *i*=Insert.

3 simple rules for rapid price checking.
1. First look under 'This week's changes.' *If the price is not listed...* **2.** Check the cumulative section. *If the price is not listed...* **3.** Refer to the last main price list. *The price is still correct.*

		Trade £.p	Tax £.p	Retail £.p
BO-SERT (2 Abbott)				
distributors 938 PD)				
disposable syringe with 4 applicators				
Pentothal rectal suspension	2 g	0.91	.. ..	*1.36½*†s1s4A
STEM (746 Lederle)				
tablets	100	1.78	0.445	
HROMYCIN (746 Lederle)				
ye and ear ointment 1%	3.5 g	0.12	.. ..	TS
ntramuscular 100 mg	10	1.89	.. ..	TS
ntravenous 250 mg	10	1.89	.. ..	TS
	500 mg 10	3.40	.. ..	TS
ointment 3%	25 mg	0.21	.. ..	TS
ophthalmic oil suspension	6 ml	0.32		
aediatric drops	10 ml	0.29	.. ..	TS
HROMYCIN V (746 Lederle)				
apsules 250 mg	20	0.62	.. ..	TS
	100	2.31	.. ..	TS
	1000	22.00	.. ..	TS
ediatric drops	10 ml	0.31		
yrup	100 ml	0.39	.. ..	TS
	500 ml	1.76	.. ..	TS
TIFED (208 BW)				
ompound linctus	125 ml			*d*
TIFED (1610 WCSD)				
ompound linctus	100 ml	2.40dz	.. ..	0.30 †DD1
. A. M. (1091 Rybar)				
nixture	150 ml	0.24	0.06	*0.42* †
APTOPRUF (339 CG)				
laster 1 in x 5 yd	M205	1.65dz		
	2 in x 5yd	2.66dz		
	3 in x 5 yd	3.55dz		
enaline (1091 Rybar)				
ntire entry				*d*
RENAPAX (868 MC)	450 g	1.50		†
TER SIX (337 Curtis)				
ntire entry				*d*
FA (16 AGL)				
ilms black & white				
Agfapan 1000				
roll 120		0.22	0.055	*0.36½*
Dia direct				
35mm	36exp	0.79	0.115	*1.23*
Isopan 126	12exp	0.17	0.04	*0.27½*
	20exp	0.235	0.06	*0.39½*
Isopan IF and ISS				
roll 127, 120 & 620		0.135	0.035	*0.24*
35mm cassette				
	Rapid	0.185	0.045	*0.31*
	20exp	0.22	0.055	*0.37½*
	36exp	0.29	0.07	*0.48*
5 metre length		0.455	0.115	*0.76*
17 metre length		1.41	0.35	*2.37*
Isopan Ultra				
35mm cassette				
	36exp	0.29	0.07	*0.48*
5 metre length		0.455	0.115	*0.76*
17 metre length		1.41	0.35	*2.37*
Agfapan 35mm				*d*
Isopan IFF				*d*
AGFACOLOR (16 AGL)				
projectors				
automatic 50		22.945	5.735	*41.03½*
negative film CNS				
standard cassette				
35mm	12exp	0.315	0.08	*0.46½*
	20exp	0.385	0.095	*0.57*
	36exp	0.525	0.13	*0.77½*
126	12exp	0.335	0.085	*0.50*
	20exp	0.42	0.105	*0.62*
Rapid		0.335	0.085	*0.50*
roll film 127, 120, 620		0.28	0.07	*0.41½*
reversal film CT18				
126	20exp	0.93	0.14	*1.27½*
35mm				
cassette				
	20exp	0.93	0.14	*1.27½*
	36exp	1.355	0.18	*1.85*
Rapid		0.73	0.085	*1.05*
roll film 127, 120, 620		0.71	0.085	*0.96½*
8mm cine CT135	25ft	1.10	0.175	*1.51½*
8mm cine CK17				
super 8		1.31	0.23	*1.82*
8mm Movex cassette		1.26	0.23	*1.99*
16mm cine				
spool	100ft	3.105	0.54	*4.30*
AGLA (208 BW)				
atomiser				*d*
AIRWICK (671 Jeyes)				
aerosols				
alpine, lilac time, springtime	10 oz	1.72dz	.. ..	*0.18½*
AKINETON (969 Pfizer)				
ampoules 5mg/1ml	5	0.59		
tablets 2 mg	50	0.98		
ALADDIN (23 ALAD)				
vacuum flasks				
Ambassador	16 oz	.. ..		*0.65*
	32 oz	.. ..		*1.04*
Concorde	16 oz	.. ..		*0.61*
	23 oz	.. ..		*0.92*
	32 oz	.. ..		*0.98*
Continental	8 oz	.. ..		*0.54*
	16 oz	.. ..		*0.57*
	23 oz	.. ..		*0.89*
	32 oz	.. ..		*0.95*
Escort	16 oz	.. ..		*0.57*
	32 oz	.. ..		*0.92*
food flask	16 oz	.. ..		*0.81*
	32 oz	.. ..		*1.03*
super	16 oz	.. ..		*1.03*
	32 oz	.. ..		*1.30*
jug	32 oz	.. ..		*2.43*
refills				
flask	8 oz	.. ..		*0.32*
	16 oz	.. ..		*0.35*
	23 oz	.. ..		*0.53*
	32 oz	.. ..		*0.55*
food flask	16 oz	.. ..		*0.58*
food flask or jug	32 oz	.. ..		*0.70*
food flask super	16 oz	.. ..		*0.60*
	32 oz	.. ..		*0.72*
ALBERTO BALSAM (24 ACC)				
	sachet	0.63dz	0.16dz	*0.09*
	90 cc	2.32dz	0.58dz	*0.33*
	220 cc	4.14dz	1.03dz	*0.59*
ALBERTO-CULVER (24 ACC)				
Get Set hairspray				
normal hold	150 g	1.87dz	0.45dz	*0.26*
	303 g	2.96dz	0.70dz	*0.41*
superhold	120 g			*d*
	150 g	1.87dz	0.45dz	*0.26*
	303 g	2.96dz	0.70dz	*0.41*
	120 g			*d*
for greasy hair	120 g & 303 g			*d*
ALBION (399 CG)				
cotton wool	1 oz	0.54dz	.. ..	*0.06½*
	4 oz	1.38dz	.. ..	*0.16½*
	1 lb	4.42dz	.. ..	*0.52½*
paper wrapped	2 oz	0.85dz	.. ..	*0.10*
	8 oz	2.42dz	.. ..	*0.27½*
	1 lb	4.14dz	.. ..	*0.50*
ALLENBURY'S (34A&H)				
pastilles				
blackcurrant		0.132	0.024	0.20
malt extract with C.L.O.				
packs of 1 lb and 2 lb				*d*
ALLINSON (40 Allinson)				
dried yeast	4 oz	4.66 (3 dz)	.. ..	*0.15½*
starch reduced rolls				
white or brown	15	4.44 (3 dz)	.. ..	*0.14½*
	28	2.45dz	.. ..	*0.24*
ALTILEV (1176 Squibb) entire entry				*d*
AMOUR AMOUR (Patou)(386 Douek)				
eau de toilette	2 oz	1.48	0.37	*2.65*
	4 oz	2.40	0.60	*4.25*
parfum				
le compagnon	⅛ oz	1.70	0.425	*3.00*
flacon	¼ oz	1.80	0.45	*3.25*
	½ oz	2.80	0.70	*4.95*
	1 oz	4.70	1.175	*8.35*
parfum Cologne	1⅔ oz	1.06	0.265	*1.90*
	3¾ oz	1.70	0.425	*3.00*
ANAPAX (848 Minnesota)				
cold sore lotion	5 ml	1.08dz	0.27dz	0.15
cold tablets	12's	1.50dz	0.375dz	0.21
cough linctus				
adult	55 ml	2.01dz	.. ..	0.24 †
child	55 ml	1.85dz	.. ..	0.22 †
junior pair reliever	60 ml	1.76dz	.. ..	0.21
nasal spray	20 ml	1.68dz	.. ..	0.20
triple action cough mixture	125 ml	2.14dz	0.535dz	0.30

Specify Wellcome* Insulins
Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin
Wellcome
Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Berkhamsted, Herts. *Trade Mark

		Trade £.p	Tax £.p	Retail £.p	
ANAROIDS (1091 Rybar)					
	12	0.16	0.04	0.28	
pack of 96					*d*
ANETHAINE (518 Glaxo)					
cream	20 g	0.135	.. ..	0.18	†
ANGIER (172 BMCL)					
children's cold relief drink		0.119	0.03	0.20	
junior aspirin tablets	16	0.047	0.012	0.08	
	50	0.082	0.021	0.14	
	dp 500	0.369			
emulsion large size					*d*
ANIMALINTEX (1073 Robinson)					
poultice dressing (vet.)		2.750 ($^{19}/_{12}$ dz)	0.69 ($^{19}/_{12}$ dz)		
ANITA (473 FJ)					
hair glitters		0.68dz	0.17dz	*0.10*	
ANTILOPE (Weil) (961 EGP)					
eau de Cologne	1 oz	0.54	0.135	*1.00*	
	2 oz	0.97	0.242	*1.80*	
	4 oz	1.57	0.392	*2.90*	
	8 oz	2.38	0.595	*4.40*	
	16 oz	4.11	1.027	*7.60*	
foam bath	6½ oz	0.97	0.242	*1.80*	
parfum de toilette	1 oz	0.92	0.23	*1.70*	
	2 oz	1.46	0.365	*2.70*	
	4 oz	2.38	0.595	*4.40*	
	8 oz	3.84	0.96	*7.10*	
	16 oz	6.49	1.622	*12.00*	
atomiser	2 oz	1.73	0.432	*3.20*	
	4 oz	2.49	0.622	*4.60*	
parfum	⅛ oz	1.14	0.285	*2.10*	
	¼ oz	1.95	0.487	*3.60*	
	½ oz	3.46	0.865	*6.40*	
	1 oz	5.35	1.337	*9.90*	
	2 oz	8.54	2.135	*15.80*	
	4 oz	14.70	3.675	*27.20*	
	8 oz	24.70	6.175	*45.70*	
	16 oz	41.24	10.31	*76.30*	
atomiser de luxe	1 oz	6.16	1.54	*11.40*	
refill	1 oz	4.76	1.19	*8.80*	
diffusette	⅓ oz	2.05	0.512	*3.80*	
	½ oz	3.51	0.877	*6.50*	
spray	¼ oz	2.97	0.742	*5.50*	
Satin body perfume	1 oz	0.81	0.202	*1.50*	
	2 oz	1.35	0.337	*2.50*	
	4 oz	2.16	0.54	*4.00*	
Secret de Venus bath oil					
	½ oz	1.89	0.472	*3.50*	
	1 oz	3.08	0.77	*5.70*	
	2 oz	5.51	1.377	*10.20*	
	4 oz	8.27	2.067	*15.30*	
	8 oz	11.78	2.945	*21.80*	
	16 oz	17.68	4.42	*32.70*	
	32 oz	29.46	7.365	*54.50*	
soap	2¾ oz	0.27	0.067	*0.50*	
talc de toilette	4 oz	0.59	0.147	*1.10*	
ANTOIN (311C)					
tablets	20	0.12	0.03	0.21	†s7DDI
	50	0.22	0.05	0.37½	†s7DDI
	250	0.82			†s7DDI
APISERUM (253 Chemia)					
ampoules 5 ml	24	3.36	0.84	5.31½	
APRIL VIOLETS (1355 Yardley)					
perfume	1991	0.447	0.112	*0.79*	
perfumed Cologne	1984	0.434	0.109	*0.76*	
soap toilet	1962	0.138	0.039	*0.22*	
spray mist	1945	0.737	0.184	*1.29*	
talcum	1907	0.209	0.052	*0.37*	
AQUAMOX (746 Lederle)					
tablets 50 mg	100	2.47	.. ..		†s4B
ARMORICAINE (1336 WC)					
powder	2 lb	0.79	0.19	*1.33*	
	10 lb	3.38	0.85	*5.92*	
ARRID (235 CW)					
antiperspirant deodorant aerosol					
light powder	130 g	3.26dz	0.78dz	*0.42*	
	190 g	4.13dz	0.98dz	*0.53*	
	255 g	5.14dz	1.22dz	*0.66*	
antiperspirant extra dry					
aerosol standard					
	130 g	3.26dz	0.78dz	*0.42*	
	190 g	4.13dz	0.98dz	*0.53*	
	255 g	5.14dz	1.22dz	*0.66*	
unscented	130 g	3.26dz	0.78dz	*0.42*	
	190 g	4.13dz	0.98dz	*0.53*	
	255 g	5.14dz	1.22dz	*0.66*	
antiperspirant supreme					
cream	15 g	1.87dz	0.44dz	*0.24*	
	28 g	2.34dz	0.55dz	*0.30*	
roll-on	42 g	2.34dz	0.55dz	*0.30*	
ARTANE (746 Lederle)					
Sustets 5 mg	100	0.96			†s4B
ARTHRO PAD (1127 Seton)					
existing entry					*d*
ARTHRO PAD (1127 Seton)					*i*
(distributors 93 BJ)					
bandage support					
	code 16	0.54	.. ..	*0.80*	
	code 17	0.62	.. ..	*0.93*	
	code 18	0.68	.. ..	*1.02*	
ARVYNOL (969 Pfizer)					
capsules 250 mg	100	0.71			†s4B
ASILONE (117 BPL)					
tablets 50 mg	dp 100				*d*
ASTRAL (333 Cupal)					
general purpose blocks					
bouquet		.. ..		*0.08*	

		Trade £.p	Tax £.p	Retail £.p	
ATARAX (969 Pfizer)					
syrup 10mg/5ml					
	150 ml	0.39			†s4B
tablets 10mg	100	0.96			†s4B
25mg	100	1.95			†s4B
ATKINSONS (76 Atkinson)					
English lavender					
deodorant spray		.. ..		*0.75*	
for gentlemen					
after shave	92 cc	.. ..		*0.80*	
brilliantine	63 cc	.. ..		*0.60*	
hair cream	55 g	.. ..		*0.35*	
shaving cream	85 g	.. ..		*0.40*	
foam	155 g	.. ..		*0.60*	
Gold Medal eau de Cologne					
bath foam	118 g	.. ..		*0.75*	
	289 g	.. ..		*1.50*	
ATOMOL (34 A&H)					
nasal spray	10 ml	0.15	.. ..	*0.22½*	
ATRIXO (1164 SSL)					
hand care tin	404	1.084dz	0.256dz	*0.14½*	
	408	1.554dz	0.37dz	*0.21½*	
	409	8.647dz	2.09dz	*1.15*	
tube	406	1.247dz	0.303dz	*0.17*	
	429	1.762dz	0.425dz	*0.24*	
jar	426	2.831dz	0.677dz	*0.38*	
	430	4.324dz	1.042dz	*0.59*	
hand care lotion		1.879dz	0.455dz	*0.32*	
AURALTONE (1295 Wade)					
	15 ml	0.17	0.04	*0.30*	†
AUREOMYCIN (746 Lederle)					
capsules 250 mg	20	0.75	.. ..		TS
	100	3.59	.. ..		TS
ointment 3%	25 g	0.21	.. ..		TS
ophthalmic 1%	3.5 g	0.12	.. ..		TS
syrup	100 ml	0.71	.. ..		TS
BABETTES (153 BSC)					
baby napkins	20	2.53dz	.. ..	*0.27*	
	10				*d*
pants		1.88dz	.. ..	*0.19½*	
25 case rates minimum order direct					*d*
BACCHUS (301 Coty)					
after shave bronzing					*d*
BALENCIAGA (386 Douek)					
eau de Balenciaga	1¾ oz	1.03	0.257	*1.85*	
	4 oz	1.76	0.44	*3.15*	
	7 oz	2.82	0.705	*5.10*	
	15 oz	4.16	1.04	*7.50*	
BAND-AID (672 Johnson)					
elastic plasters					
2½ in x 1 yd		0.147	.. ..	*0.21*	
2½ in x 6 in		0.034	.. ..	*0.05*	
washproof plasters					
medium assorted	tin	0.127	.. ..	*0.18*	
large assorted	tin	0.165	.. ..	*0.23*	
economy	carton	0.201	.. ..	*0.28*	
medium strips		0.127	.. ..	*0.18*	
large strips		0.165	.. ..	*0.23*	
composite pack	120	1.129	.. ..	*1.57½*	
2½ in x 6 in		0.034	.. ..	*0.05*	
2½ in x 1 yd		0.147	.. ..	*0.21*	
BARBER (85 BES)					
existing entry					*d*
BARBER (85 BES)					*i*
health lamps	365	10.24	2.50	*16.15*	
	popular	3.37	.. ..	*4.50*	
	596	2.61	.. ..	*3.47*	
	641	9.45	2.30	*14.90*	
	465	23.06	5.62	*36.37*	
BARDASE (938 PD)					
entire entry					*d*
BARMENE (793 MFL)					
pure yeast extract	7 lb	2.06	.. ..	*2.60*	
BAYCARON (97 Bayer)					
tablets 25 mg	50	1.30	.. ..	1.95	
	150	3.74	.. ..	5.61	
BAYOLIN (97 Bayer)					
ointment	35 g	0.19	0.05	0.33½	
BEETHAM'S (106 Beetham)					
glycerin and cucumber					
	85 cc	2.76dz	0.69dz	*0.40*	
	165 cc	4.20dz	1.05dz	*0.60*	
glycerin and lavender					
	85 cc	2.76dz	0.69dz	*0.40*	
glycerin and rose water					
	85 cc	2.76dz	0.69dz	*0.40*	
glycerin and white lilac					
	85 cc	2.76dz	0.69dz	*0.40*	
hand cream	1 oz	2.04dz	0.51dz	*0.30*	
teenage skin cream	25 g	2.04dz	0.51dz	*0.30*	
BELLODGIA (1071 Robins)					
bath oil		1.28	0.32	*2.30*	
eau de Cologne	2 oz	1.12	0.28	*2.00*	
	4 oz	1.76	0.44	*3.20*	
	8 oz	2.92	0.73	*5.30*	
spray	2¼ oz	1.92	0.48	*3.50*	
eau de toilette	2 oz	1.48	0.37	*2.70*	
	4 oz	2.52	0.63	*4.60*	
	8 oz	3.84	0.96	*7.00*	
parfum de toilette	75 cc	2.32	0.58	*4.20*	
perfume	⅛ oz	1.56	0.39	*2.80*	
	¼ oz	2.20	0.55	*4.00*	
	½ oz	3.56	0.89	*6.50*	
	1 oz	5.24	1.31	*9.50*	
	2 oz	7.96	1.99	*14.50*	

		Trade £.p	Tax £.p	Retai £.p
BENCARD (113 Bencard)				
skin test solutions				
intradermal and prick				
	2 ml	0.35		
21 skin test outfit				
	21 x 2 ml	6.00		
standard cabinet				
	72 x 2 ml	22.00		
refill		18.00		
hospital cabinet				
	120 x 2 ml	35.50		
refill		29.00		
BENYLIN (938 PD)				
expectorant	2¼ l	1.51		
with codeine	2¼ l	2.40		
BERKMYCEN (117 BPL)				
tablets 250 mg	1000	5.00	.. ..	7.50
BETADINE (878 Napp)				
vaginal douche	500 ml	1.96	.. ..	2.62
	240 ml			
BILIGRAM (1479 SCL)				
ampoules	5 x 30 ml	4.78		
infusion	5 x 100 ml	11.68		
BIO FACIAL (1631 Mediline) (Southern area only)				
		0.75	0.1875	*1.25*
BIOFORM (1639 S.B.A.L.)				
protectives	(3)	.. ..		*0.25*
plus	(3)	.. ..		*0.25*
BIOKETS (848 Minnesota)				
	18	1.35dz	.. ..	0.16
BLACK AND WHITE (975 PWL)				
bleaching cream	12 g	4.00dz	1.00dz	*0.58*
	32 g	6.30dz	1.575dz	*0.92*
	4 g			
ointment	12 g	2.82dz	0.705dz	*0.41*
pluko hair dressing				
amber	6 oz	2.40dz	0.60dz	*0.35*
white	6 oz	4.38dz	1.095dz	*0.64*
skin whitener	12 g	2.82dz	0.705dz	*0.41*
soap	3½ oz	2.28dz	0.57dz	*0.33*
cold cream				
vanishing cream				
BLAKE'S (135 TB)				
witch hazel cream	50 g	1.44dz	0.36dz	*0.21*
	100 g	2.78dz	0.69dz	*0.41*
BLOC HYALIN (1637 Landaw)				
after shave block		0.19	0.0475	*0.34*
BLUE EYETEC (1073 Robinson) entire entry				
BLUE EYETEC (1073 Robinson)				
first aid dressings with				
metallic strip waterproof				
dressing strips				
¾ in x 2½	48			
	04922	0.235		
	144			
	04931	0.675		
¾ in x 3 in	48			
	04923	0.27		
	144			
	04932	0.725		
1½ in x 3¼ in	50			
	04925	0.545		
1 3/16 in x 2½in	50			
	04926	0.315		
finger dressing				
1 in x 7 in x 24				
	04920	0.555		
wound dressing				
2 in x 3 in x 50				
	04928	0.69		
1½ in x 2 in x 50				
	04929	0.38		
waterproof strapping				
½ in x 5 yd x 12				
	04900	1.115		
1 in x 5 yd x 12				
	04901	1.585		
2 in x 5 yd x 12				
	04902	2.62		
brilliantine	50 cc	1.48dz	0.37dz	*0.23*
BLUE ORCHID (1630 R&RL)				
	108 cc	2.32dz	0.58dz	*0.36*
friction	50 cc	1.48dz	0.37dz	*0.23*
	108 cc	2.32dz	0.58dz	*0.36*
shampoo	250 cc	2.32dz	0.58dz	*0.36*
BN (848 Minnesota)				
liniment	100 ml	1.50dz	0.375dz	0.21
	200 ml	2.14dz	0.535dz	0.30
BOLDOLAXINE (346 Dales)				
(distributors 1556 Farillon)				
BOND STREET (1355 Yardley)				
dusting powder	2709	0.845	0.211	*1.48*
perfume	2791	0.771	0.193	*1.35*
perfumed Cologne	2784	0.554	0.139	*0.97*
	2785			
spray mist	2745	0.794	0.188	*1.39*
soap toilet	2762	0.138	0.035	*0.22*
talcum	2707	0.280	0.070	*0.49*
Crystallized Cologne				
	2770			
BONOMINT (1037 Reckitt)				
	16	0.52dz	0.124dz	0.07
	16	1.06dz	0.251dz	0.15
BOULES QUIES (346 Dales)				
(distributors 1556 Farillon)				
BOUNCE (967 Petfoods)				
	large	3.43 (4 dz)	0.54 (4 dz)	*0.10*
	economy	1.70dz	0.27dz	*0.19*

		Trade £.p	Tax £.p	Retail £.p	
RJOIS (150 Bourjois)					
aps (4)	9391				d
lcums Bourdoir, Wild Rose and Golden Fern					d
DILAN (878 Napp)					
blets	50	0.80	0.20	1.35	
	250	3.60	0.90	6.05	
GG'S (162 Bragg)					
scuits	6½ oz	1.80dz	.. ..	0.19	
	13 oz	3.24dz	.. ..	0.34½	
g biscuits	7 oz	0.96dz	.. ..	0.10	
	14 oz	1.62dz	.. ..	0.17	
	7 lb	0.84	.. ..	1.05	
blets	50	1.05dz	.. ..	0.11	
	100	1.68dz	.. ..	0.17½	
	250	3.68dz	.. ..	0.38½	
NDS (1438 RHM)					
ence of beef	2½ oz	2.347dz	.. ..	0.25½a	
ence of chicken	2½ oz	2.347dz	.. ..	0.25½	
EZE (756 Lever)					
ap	small	3.151 (6dz)	0.739 (6dz)	0.06	
	large	2.510 (6dz)	0.589 (6dz)	0.09½	
GHTENER (848 Minnesota)					
othpaste	150 g	1.50dz	0.375dz	0.21	
TMARINE (555 Haffenden)					
imcaps only					d
TMARINE (555 Haffenden)					
ower caps					
frilly		4.73dz	0.52dz	0.65	
plain		2.91dz	0.32dz	0.40	
imcaps					
bubble crepe					
56, 64, 65		2.69dz	0.30dz	0.37	
45, 46, 47		3.06dz	0.34dz	0.42	
99		2.55dz	0.28dz	0.35	
99 (strapped)		2.84dz	0.31dz	0.39	
decorated					
5116		0.60	0.07	0.99	
5502		0.67	0.07	1.10	
5500, 5512, 5513		0.76	0.08	1.25	
5506, 5510, 5511, 5518		0.91	0.10	1.50	
5193		1.06	0.12	1.75	
5508, 5505		1.15	0.13	1.90	
5501, 5504, 5550, 5082, 5557		1.18	0.13	1.95	
5509, 5235, 5553, 5558		1.37	0.15	2.25	
5503, 5559		1.51	0.17	2.50	
5243		1.67	0.18	2.75	
5554, 5409		1.82	0.20	3.00	
moulded					
Clipper 1					
Clipper 2 (strapless)		1.96dz	0.22dz	0.27	
Penguin (strapless)		2.33dz	0.25dz	0.32	
Standard (strapless)		2.18dz	0.24dz	0.30	
Trident (strapless)		2.69dz	0.30dz	0.37	
childrens					
99 (strapped)		2.84dz	0.31dz	0.39	
108, 99		2.55dz	0.28dz	0.35	
5516, 5517		4.37dz	0.48dz	0.60	
highlights					
567, 128		6.45dz	0.71dz	0.89	
133		7.20dz	0.79dz	0.99	
208		5.70dz	0.62dz	0.79	
mens					
54		2.55dz	0.28dz	0.35	
55		2.69dz	0.30dz	0.37	
459		2.18dz	0.24dz	0.30	
Clipper 3		1.96dz	0.22dz	0.27	
special					
102, 114		2.55dz	0.28dz	0.35	
182, 95, 135		3.28dz	0.36dz	0.45	
184, 170, 112		3.06dz	0.34dz	0.42	
130		2.84dz	0.31dz	0.39	
110, 96		3.57dz	0.39dz	0.49	
67, 142		4.00dz	0.44dz	0.55	
115		4.73dz	0.52dz	0.65	
CILLIN (1393 BRL)					
blets 125mg packs of 20 and 100					d
NCHOTONE (1295 Wade)					
	100 ml	0.19	0.05	0.34	†
	dp 500 ml	0.76			†
	dp 21	2.74			†
NNLEY (194 Bronnley)					
ler bath Cologne	0733	.. ..		0.18	
	0738	.. ..		0.60	
by lotion	0270	.. ..		0.28	
powder	0277	.. ..		0.23	
soap	0132	.. ..		0.21	
th crystals	0402	.. ..		1.20	
	0438	.. ..		0.63	
essence pine	0928	.. ..		0.70	
bble bath oil	0723	.. ..		0.18	
	0725	.. ..		0.46	
	0728	.. ..		0.65	
untry herb bubble bath	0148	.. ..		0.58	
talcum powder	0147	.. ..		0.37	
nd and body lotion	0703	.. ..		0.18	
	0705	.. ..		0.40	
	0708	.. ..		0.53	
Happy Hands	6408	.. ..		0.34	
bath day	6409	.. ..		0.34	
lemon day	0040	.. ..		0.37	
lemon bathday	0041	.. ..		0.37	
pat-on-powder	0110	.. ..		0.63	
Pot Pourri	0037	.. ..		1.30	
soap					
bath ball	0108	.. ..		0.75	
country herb bath	1143	.. ..		0.33	
eggs (12)	0107	.. ..		0.32	
fruit punnets	0633	.. ..		0.19	
lemon toilet	6122	.. ..		0.19	
soap on a rope	6136	.. ..		0.50	
bath	0613	.. ..		0.33	
jumbo on a rope	0619	.. ..		0.65	
orange toilet	0603	.. ..		0.19	
rainbow	0649	.. ..		0.16	
pre-make up	0523/0521	.. ..		0.18	
seashell guest	0435	.. ..		0.58	
sponge	0109	.. ..		0.53	
turtle oil					
toilet	0642	.. ..		0.16	
bath	0643	.. ..		0.25	
visitors	0641	.. ..		0.11	
talcum powder	0713	.. ..		0.18	
	0715	.. ..		0.30	
	0718	.. ..		0.42	
BROOKLAX (1037 Reckitt)					
	6	0.52dz	0.124dz	0.07	
	18	1.06dz	0.251dz	0.15	
BROVON (878 Napp)					
asthma inhalant	15 ml	0.28	.. ..	0.40	†
	30 ml	0.50	.. ..	0.72	†
	60 ml	0.96	.. ..	1.38	†
pressurised complete		0.65	.. ..	0.93	†s4B
BUDALE (346 Dales)					
(distributors 1556 Farillon)					i
BUFFERIN (171 BLL)					
tablets	36	0.16	0.04	0.28	
	100	0.42	0.105	0.73½	
CA'D'ORO (881 Natura)					
deodorant spray	100 g	0.64	0.16	1.20	
stick	25 g	0.40	0.10	0.75	
Eau de Cologne	50 cc	0.48	0.12	0.90	
	100 cc	0.90	0.225	1.70	
	200 cc	1.70	0.425	3.20	
crystal	100 cc	1.00	0.25	1.90	
eau de parfum	40 cc	0.95	0.23	1.80	
	80 cc	1.48	0.37	2.80	
atomiser	11 cc	0.72	0.18	1.35	
soap (3)		0.85	0.212	1.60	
CALABAND (1127 Seton)					
(distributors 93 BJ)					
zinc paste, calamine and urethane bandage		2.40dz	.. ..	0.30	
CALECHE (1525 PDP)					
bath oil	1 oz	.. ..		3.45	
	2 oz	.. ..		5.15	
deodorant aerospray	4 oz	.. ..		2.50	
dusting powder	5 oz	.. ..		3.70	
refill	5 oz	.. ..		1.75	
eau de toilette	2 oz	.. ..		2.65	
	4 oz	.. ..		3.95	
	8 oz	.. ..		5.95	
	16 oz	.. ..		8.95	
parfum de toilette					
atomiser	2 oz	.. ..		4.40	
refill	2 oz	.. ..		3.65	
atomiser	4 oz	.. ..		6.20	
refill	4 oz	.. ..		5.30	
perfume	¼ oz	.. ..		3.45	
	½ oz	.. ..		5.50	
	1 oz	.. ..		8.10	
	2 oz	.. ..		13.40	
	4 oz	.. ..		21.50	
atomiser	¼ oz	.. ..		6.05	
refill	¼ oz	.. ..		2.90	
atomiser	1 oz	.. ..		10.90	
refill	1 oz	.. ..		7.00	
deluxe	1 oz	.. ..		17.50	
	4 oz	.. ..		47.90	
soap deluxe	3 oz	.. ..		2.60	
talcum powder	3 oz	.. ..		1.30	
CALIFORNIA (1190 SHP)					
syrup of figs	small	1.29dz	0.29dz	0.16	
CALINE (Patou)(386 Douek)					
eau de Caline	2 oz	1.36	0.34	2.40	
	4 oz	2.26	0.565	4.00	
vapomiseur	4 oz	3.25	0.812	5.75	
parfum	⅛ oz	1.20	0.30	2.15	
	¼ oz	2.40	0.60	4.25	
	½ oz	3.66	0.915	6.50	
	1 oz	5.60	1.40	10.00	
atomiser	¼ oz	2.68	0.67	4.75	
refill	¼ oz	1.58	0.395	2.80	
CALLUSOLVE (1454 Dermal)					
wart treatment	10 ml	0.55	0.1375		
CALPOL (1610 WCSD)					
paediatric suspension	70 ml	1.80dz	.. ..	0.22½a	
	110 ml	2.64dz	.. ..	0.33	
C. A. M. (1091 Rybar)					
	150 ml	0.20	0.05	0.35	†
	1 l	1.20			†
CAMAY (1010 P&G)					
soap toilet		3.77 (6 dz)	0.942 (6 dz)	0.07½a	
bath		3.55 (4 dz)	0.887 (4 dz)	0.10½	
CAMBERWICK GREEN (1351 WLU)					
foam bath		1.92dz	0.48dz	0.24	
CAMEO (1073 Robinson)					
tampons	10	3.049 (2 dz)	.. ..	0.16½a	
	40	3.452dz	.. ..	0.59	
CANNON (224 Cannon)					
Babysafe soother		0.167	.. ..	0.25	
CAPRICE (1355 Yardley)					
Cologne	2984	0.434	0.109	0.76	
creme perfume	2973	0.434	0.109	0.76	
perfume	2991	0.714	0.179	1.25	
talcum	2907	0.209	0.052	0.37	
CARBRITAL (938 PD)					
Kapseals	25	0.25	.. ..	0.38	†s1s4A
	250	1.65	.. ..	2.48	†s1s4A
CARDINELLI (226 CBP)					
bath foam	100 cc	3.36dz	0.84dz	0.49	
	150 cc	3.96dz	0.99dz	0.60	
oil	20 cc	1.10dz	0.275dz	0.16	
	100 cc	4.00dz	1.00dz	0.58	
	150 cc	5.50dz	1.375dz	0.80	
make up brushes	style 1	2.06dz	0.515dz	0.30	
	2, 3, 4	1.37dz	0.3425dz	0.20	
	5, 6	1.03dz	0.2575dz	0.15	
CASTELLAN No. 10 (1075 R)					d
CASTELLAN No. 10 (78 A S & CO)					i
bronchial pastilles	56 g	1.00dz	0.25dz	0.15	
children's syrup	117 ml	1.44dz	0.36dz	0.21	†DDI
	58 ml				d
cough mixture	117 ml	1.56dz	0.39dz	0.23	†DDI
	234 ml	2.60dz	0.65dz	0.38	†DDI
CASUAL (1242 Toni)					
hair colourant		3.79dz	0.90dz	0.52	‡
hair lightener		3.79dz	0.90dz	0.52	‡
CELLOSENE (1073 Robinson)					
cellulose wadding	16 oz	0.195			
CESTRA (1073 Robinson)					
face masks	standard	17.375 (1 gross)			
CETADOL (1091 Rybar)					
entire entry					d
CHEB'S (473 FJ)					
bruise eraser					d
CHEB'S (473 FJ)					
bruise easer		2.72dz	0.68dz	0.40	
CHLOROMYCETIN (938 PD)					
Aplicap 1%	50	0.31	.. ..	0.47	TS
	250	1.55	.. ..	2.33	TS
ophthalmic 25 mg	vial	0.21	.. ..	0.32	TS
ophthalmic ointment	4 g	0.10	.. ..	0.15	TS
veterinary					
capsules 50 mg	100	0.82	.. ..	1.23	TS
	1000	7.71	.. ..	11.57	TS
ophthalmic ointment	4 g	0.10	.. ..	0.15	TS
tincture aerosol	6 x 28 ml	2.21	.. ..	3.32	TS
	94 ml	1.10	.. ..	1.65	TS
colourless	6 x 28 ml	2.21	.. ..	3.32	TS
CHRISTIAN DIOR (1619 PCDL)					
nail gloss		.. ..		0.95	
	mini size	.. ..		0.50	
CHRISTY (261 Christy)					
lanoline tube	small	0.96dz	0.24dz	0.14	
	large	1.30dz	0.325dz	0.19	
CLAIROL (172 BMCL)					
Born Blonde colourant		0.332	0.083	0.57	
lightener		0.385	0.096	0.66	
condition hair conditioner		0.187	0.047	0.32	
creme rinse	sachet	0.03	0.008	0.05	
	bottle	0.117	0.029	0.20	
Loving Care		0.253	0.063	0.44	
Nice 'N Easy hair colour		0.324	0.081	0.56	
Summer Blonde		0.274	0.096	0.47	
Loving Care creme after rinse					
CLARADIN (894 Nicholas)					
tablets 300 mg	100	0.90	0.225	1.57½	
CLEARASIL (1055 RM)					
cleansing lotion	100 cc	3.34dz	0.835dz	0.44	
cream skin tinted		3.03dz	0.76dz	0.40	
white vanishing		3.03dz	0.76dz	0.40	
afterwash	100 cc				d
CLENSEL (671 Jeyes)					
rose spray		1.56dz	.. ..	0.15½a	
CLOMID (838 Merrell)					
tablets	30	5.50	.. ..	8.25	†s4B
CLOSE-UP (412 Elida Gibbs)					
toothpaste	standard	1.175dz	0.295dz	0.15½	
	large	1.74dz	0.435dz	0.22½	
	economy	2.355dz	0.59dz	0.30½	
CODURAL (848 Minnesota)					
tablets	15	1.50dz	0.375dz	0.21	†
CO-ELORINE (413 Lilly)					
Pulvules	100				d

	Trade £.p	Tax £.p	Retail £.p
COLGATE (280 CP)			
dental cream with MFP			
standard	4.88	1.22	*0.15½*
	(4 dz)	(4 dz)	
large	5.32	1.33	*0.22½*
	(3 dz)	(3 dz)	
ex-large	2.41dz	0.60	*0.30½*
family	2.99dz	0.75dz	*0.38*
fluor with MFP standard	2.44	0.61	*0.15½*
	(2 dz)	(2 dz)	
large	3.54	0.89	*0.22½*
	(2 dz)	(2 dz)	
COLLAR'N CUFF (1127 Seton)			
(distributors 93 BJ)			
roll 4 m	0.52	.. ..	*0.78*
COLLYRE BLEU (Laiter) (346 Dales)			
(distributors 1556 Farillon)			*i*
COLOR-GLO (525 Golden)			
	1.84dz	0.46dz	*0.26*
COLOR MATCH (525 Golden)			
hair colourant	3.11dz	0.78dz	*0.44*
COMET (810 Maw)			
blades	1.62	0.405	*0.16*
	(20 pkts)	(20 pkts)	
COMPYNE (1025 RC&C)			
entire entry			*d*
CONGREVES (1534 Fennings)			
balsamic elixir small	2.03dz	0.51dz	0.27
medium	3.88dz	0.97dz	0.52
large	6.32dz	1.58dz	0.85
CONTAC 400 (835 M&J)			
30	0.73	.. ..	0.97 †
CONTROVLAR (1479 SCL)			
tablets 21	0.30	.. ..	*0.45* †s4B
500	6.24	.. ..	*9.36* †s4B
CONTUSOL (1054 R&B)			
antiseptic dp 500 ml	4.56dz	1.14dz	
COPHOLCO (1295 Wade)			
100 ml	0.19	0.05	*0.34* †DDI
dp 500 ml	0.76		†DDI
dp 2 l	2.74		†DDI
CORDILOX (969 Pfizer)			
ampoules 2 ml 5	1.38	0.345	†s4B
tablets 40 mg 100	3.78	0.845	†s4B
500	17.00	4.25	†s4B
CORIMIST (1111 Schwarzkopf)			
shampoo 140 cc	2.50dz	0.625dz	*0.35*
CORTIFOAM (969 Pfizer)			
spray 15 g	0.41		TS
50 g	1.12		TS
CORTIPHENICOL (346 Dales)			
(distributors 1556 Farillon)			*i*
CORTRIL (969 Pfizer)			
lotion 0.5% 20 ml	0.21		TS
1.0% 20 ml	0.31		TS
spray 50 mg 30 ml	0.42		TS
100 mg 60 ml	0.74		TS
topical ointment			
non-greasy 0.5% 15 g	0.18		TS
1.0% 15 g	0.26		TS
50 g	0.69		TS
2.5% 15 g	0.53		TS
50 g	1.52		TS
greasy 1.0% 15 g	0.26		TS
2.5% 15 g	0.53		TS
CORVETTE (1038 R & C)			
existing entry			*d*
CORVETTE (1038 R & C)			*i*
after shave	3.48dz	0.87dz	*0.49*
deodorant spray	3.07dz	0.77dz	*0.44*
hairspray	3.07dz	0.77dz	*0.44*
pre-electric shave	3.48dz	0.87dz	*0.49*
shave foam	2.72dz	0.68dz	*0.39*
talc	3.07dz	0.77dz	*0.44*
COSSACK (1038 R & C)			
men's hair dressing			
aerosol 6 oz	2.29dz	0.575dz	*0.30*
12 oz	3.68dz	0.92dz	*0.48*
18 oz	5.01dz	1.25dz	*0.65*
COSTA BRAVA (106 Beetham)			
sun tan cream	2.04dz	0.51dz	*0.30*
COTY (301 Coty)			
Air Spun			
creme blush	0.426	0.107	*0.75*
cremestick	0.272	0.068	*0.48*
honey pot lip conditioner	.. ..	.. ..	*0.55*
Originals			
protein eye shadow	0.532	0.133	*0.95*
lash conditioner	0.84	0.21	*1.50*
mascara	0.70	0.175	*1.25*
COUGAR (1355 Yardley)			
after shave lotion 2458J	0.408	0.102	*0.72*
2458	0.554	0.139	*0.97*
after shower talc 2407	0.339	0.085	*0.60*
anti-perspirant aerosol			
2441	0.457	0.114	*0.80*
shave foam 2451	0.424	0.106	*0.75*
soap-on-a-rope 2464	0.410	0.103	*0.65*
COVONIA (1232 T&R)			
bronchial balsam			
150 ml	1.56dz	.. ..	*0.20* †
4 oz			*d*
CROWN (1073 Robinson)			
wool felt			
4⅞ in x 2¼ in x 3/16 in	1.03dz		
4 in x 3 in x 5/16 in	1.03dz		
rings 6	0.73dz		
C. T. A. (1091 Rybar)			
entire entry			*d*

	Trade £.p	Tax £.p	Retail £.p
CUTEX (256 CPL)			
hand and nail accessories			
basecoat	1.98dz	0.495dz	*0.27*
cuticle cream	2.42dz	0.605dz	*0.33*
remover	1.98dz	0.495dz	*0.27*
emery boards	1.00dz	0.25dz	*0.14*
hand cream	2.42dz	0.605dz	*0.33*
nail body	3.30dz	0.825dz	*0.45*
nail flex	2.42dz	0.605dz	*0.33*
oily polish remover			
small	1.32dz	0.33dz	*0.18*
large	1.98dz	0.495dz	*0.27*
strong nail	2.54dz	0.635dz	*0.35*
CUTISAN (346 Dales)			
(distributors 1556 Farillon)			*i*
CUXSON GERRARD (339 CG)			
bandages w.o.w. B.P.C.			
1 in x 4 yd	0.28dz	.. ..	*0.03½*
1½ in x 4 yd	0.37dz	.. ..	*0.05*
2 in x 4 yd	0.46dz	.. ..	*0.06*
2½ in x 4 yd	0.57dz	.. ..	*0.07*
3 in x 4 yd	0.65dz	.. ..	*0.08*
4 in x 4 yd	0.82dz	.. ..	*0.10*
boil treatment	0.89dz	0.222dz	*0.14*
calico 4 in x 4 yd	1.18dz	.. ..	*0.15*
cellulose tissue	0.33dz	.. ..	*0.49½*
wadding	0.20dz	.. ..	*0.26½*
cotton wool B.P.C. 1 oz	0.61dz	.. ..	*0.07*
2 oz	1.04dz	.. ..	*0.13½*
4 oz	1.73dz	.. ..	*0.20*
1 lb	5.69dz	.. ..	*0.67*
paper wrapped ½ oz	0.46dz	.. ..	*0.05½*
8 oz	3.17dz	.. ..	*0.37½*
1 lb	5.61dz	.. ..	*0.66*
crepe bandage B.P.C.			
2 in	1.26dz	.. ..	*0.17½*
2½ in	1.58dz	.. ..	*0.21*
3 in	1.80dz	.. ..	*0.25*
3½ in	2.10dz	.. ..	*0.30*
4 in	2.42dz	.. ..	*0.32*
5 in	2.94dz	.. ..	*0.36*
6 in	3.57dz	.. ..	*0.43*
domette bandage B.P.C.			
3 in x 6 yd	3.13dz	.. ..	*0.36*
4 in x 6 yd	4.18dz	.. ..	*0.46*
6 in x 6 yd	6.05dz	.. ..	*0.66*
dressings pack sterile	1.25		
first aid cream	0.60dz	.. ..	*0.07½*
first aid outfits			
factory No.1 A135W	3.60	.. ..	*5.40*
A135J	2.90	.. ..	*4.35*
A135M	2.00	.. ..	*3.00*
A135R	1.85	.. ..	*2.78*
No.2 A136W	4.85	.. ..	*7.28*
A136M	4.40	.. ..	*6.60*
A136R	3.30	.. ..	*4.95*
No.3 A137W	6.70	.. ..	*10.05*
A137M	7.00	.. ..	*10.50*
A137R	5.20	.. ..	*7.80*
farms outfit A A20	1.04	.. ..	*1.56*
A20R	0.96	.. ..	*1.44*
outfit B A21	1.55	.. ..	*2.33*
A21R	1.40	.. ..	*2.10*
general purpose A162	0.30	.. ..	*0.45*
A159	1.08	.. ..	*1.62*
A158	1.84	.. ..	*2.76*
handy pack A210	0.84	0.045	*1.30½*
office, shops & railway			
premises A12	0.91	.. ..	*1.37*
A12R	0.82	.. ..	*1.23*
A13	1.80	.. ..	*2.70*
A13R	1.65	.. ..	*2.48*
A14	3.65	.. ..	*5.48*
A14R	1.65	.. ..	*2.48*
A15	4.28	.. ..	*6.42*
A15R	3.00	.. ..	*4.50*
A16	5.08	.. ..	*7.62*
A16R	3.00	.. ..	*4.50*
A17	6.28	.. ..	*9.42*
A17R	4.50	.. ..	*6.75*
R. A. C. A45	0.50	.. ..	*0.75*
A214	1.71	0.07	*2.63*
senior A212	1.61	0.07	*2.49*
sports A103	4.60	.. ..	*6.90*
A103R	3.40	.. ..	*5.10*
clubhouse A85M	5.00	.. ..	*7.50*
transport A151	3.36	.. ..	*5.04*
A151R	2.36	.. ..	*3.54*
travel pack A211	1.01	0.045	*1.56*
flannel bandage B.P.C.			
3 in x 4 yd	3.58dz	.. ..	*0.40*
4 in x 4 yd	4.72dz	.. ..	*0.53*
6 in x 4 yd	7.03dz	.. ..	*0.77½*
gauze B.P.C.			
1 yd	0.96dz	.. ..	*0.12*
3 yd	2.03dz	.. ..	*0.25½*
6 yd	3.65dz	.. ..	*0.43½*
12 yd	7.10dz	.. ..	*0.84*
pads (swabs)			
8 ply 3 in x 3 in			
5	0.50dz	.. ..	*0.06½*
3 in x 3 in			
100	0.38		
4 in x 4 in			
100	0.59		
12 ply 4 in x 4 in			
100	0.82		
16 ply 2 in x 2 in			
100	0.33		
3 in x 3 in			
100	0.50		

	Trade £.p	Tax £.p	Retai £.p
gauze and cotton tissue			
B.P.C. 1 lb	0.57	.. ..	*0.76*
Drug Tariff No.4			
1 lb	0.49	.. ..	*0.62*
ileo-colostomy bags			
sealed one end			
12 x 5	0.408dz		
18 x 5	0.437dz		
12 x 4	0.383dz		
18 x 4	0.408dz		
sealed both ends			
12 x 5	0.437dz		
12 x 4	0.408dz		
18 x 5	0.462dz		
18 x 4	0.437dz		
lint absorbent B.P.C.			
½ oz	0.64dz	.. ..	*0.08*
1 oz	0.94dz	.. ..	*0.11*
2 oz	1.80dz	.. ..	*0.22*
4 oz	3.07dz	.. ..	*0.36*
8 oz	6.00dz	.. ..	*0.66*
1 lb	0.93dz	.. ..	*1.29*
boric B.P.C. '63 1 oz	0.96dz	.. ..	*0.12*
2 oz	1.78dz	.. ..	*0.21*
4 oz	3.24dz	.. ..	*0.34*
8 oz	5.90dz	.. ..	*0.64*
1 lb	0.99	.. ..	*1.18*
multipack dressing No.1	2.80dz	.. ..	*0.31*
No.2	5.72dz	.. ..	*0.66*
rigid porous belladonna plasters			
BPC 7½ in x 5 in	0.67dz	.. ..	*0.08*
11 in x 7 in	1.35dz	.. ..	*0.16*
red flannelette			
7½ x 5 in	0.99dz	.. ..	*0.12*
11 in x 7 in	1.99dz	.. ..	*0.25*
rigid zinc oxide plaster			
½ in x 1 yd	0.39dz	.. ..	*0.05*
1 in x 1 yd	0.53dz	.. ..	*0.06*
½ in x 3½ yd	0.90dz	.. ..	*0.11*
1 in x 3½ yd	1.25dz	.. ..	*0.15*
½ in x 5 yd	1.18dz	.. ..	*0.15*
1 in x 5 yd	1.72dz	.. ..	*0.21*
2 in x 5 yd	2.90dz	.. ..	*0.35*
3 in x 5 yd	3.95dz	.. ..	*0.48*
½ in x 10 yd	1.67dz	.. ..	*0.20*
1 in x 10 yd	2.61dz	.. ..	*0.31*
2 in x 10 yd	4.17dz	.. ..	*0.49*
3 in x 10 yd	5.89dz	.. ..	*0.70*
standard dressing No.2	1.68dz	.. ..	*0.21*
No.3	0.35dz	.. ..	*0.04*
No.4	0.49dz	.. ..	*0.06*
No.7	0.32dz	.. ..	*0.04*
No.8	0.54dz	.. ..	*0.07*
No.9	0.85dz	.. ..	*0.11*
No.10	0.35dz	.. ..	*0.04*
No.11	0.57dz	.. ..	*0.07*
No.12	0.89dz	.. ..	*0.11*
No.13	0.69dz	.. ..	*0.08*
No.14	0.92dz	.. ..	*0.12*
No.15	1.36dz	.. ..	*0.17*
No.16	0.64dz	.. ..	*0.08*
triangular bandages			
36 in sides	1.42dz	.. ..	*0.17*
38 in sides	1.55dz	.. ..	*0.18*
white wool felt			
1 yd x 18 in wide			
semi compressed 3/16 in	2.25		
5/16 in	2.85		
7/16 in	3.65		
soft 3/16 in	1.92		
5/16 in	2.60		
CVK (2 Abbott)			
capsules 125 mg 100 and 500			
CYCLAX (341 Cyclax)			
anti-shine foundation			
50 cc	.. ..	.. ..	*0.95*
creme blusher	.. ..	.. ..	*0.60*
eye make up			
creme eyeshadow	.. ..	.. ..	*0.60*
CYFOL (1091 Rybar)			
entire entry			
CYTACON (518 Glaxo)			
liquid 200 ml	0.21	.. ..	0.28
2 l	1.75		
tablets 25	0.175	.. ..	0.24
250	1.24		
DALZOFOAM (1127 Seton)			
existing entry			*d*
DALZOFOAM (1127 Seton)			
(distributors 93 BJ)			
adhesive backed			
22.5cm x 45cm thin	1.10	.. ..	*1.65*
medium	1.44	.. ..	*2.16*
thick	1.78	.. ..	*2.67*
roll plain			
90cm x 45cm thin	0.76	.. ..	*1.14*
medium	1.10	.. ..	*1.65*
thick	1.44	.. ..	*2.16*
4.5 m x 90cm thin	5.26	.. ..	*7.89*
medium	7.64	.. ..	*11.46*
thick	10.00	.. ..	*15.00*
DANS LA NUIT (1350 Worth)			
eau de Cologne 57 cc	.. ..	.. ..	*1.80*
114 cc	.. ..	.. ..	*3.00*
228 cc	.. ..	.. ..	*5.2*
½ l	.. ..	.. ..	*8.80*
1 l	.. ..	.. ..	*16.00*

		Trade £.p	Tax £.p	Retail £.p	
u de toilette	57 cc	.. ..	.. ..	2.30	
	114 cc	.. ..	.. ..	4.20	
	228 cc	.. ..	.. ..	6.50	
	½ l	.. ..	.. ..	11.90	
	1 l	.. ..	.. ..	20.80	
rfum					
Bijou	7 cc	.. ..	.. ..	3.70	
Flacon Boule	14 cc	.. ..	.. ..	4.40	
Plat	28 cc	.. ..	.. ..	7.40	
	56 cc	.. ..	.. ..	12.90	
Le Medaillon	7 cc	.. ..	.. ..	3.40	
Traveller	3.5 cc	.. ..	.. ..	2.30	
ap toilet (3)		.. ..	.. ..	1.60	
lcum	92 g	.. ..	.. ..	1.40	
ACLOR (208 BW)					
blets	4	0.06	.. ..	0.09	
CREME (1630 R&RL)					
ir darkening cream					
	125 cc	2.32dz	0.58dz	0.36	
ICON (969 Pfizer)					
blets 5 mg	100	1.30	0.325		
D. (359 DDD)					
istributors 366 Dendron)					
dinary	16 oz				d
tra strong	16 oz				d
lm	16 oz				d
S (1073 Robinson)					
tton wool balls					
coloured	50	0.72dz	.. ..	0.09	
	100	1.28dz	.. ..	0.16	
KERS (923 OG)					
y rum					d
TACORTRIL (969 Pfizer)					
tramuscular/intra-articular					
injection 25 mg/1 ml					
	5 ml	1.35			TS
blets 1 mg	100	0.29			TS
5 mg	100	0.94			TS
	500	4.20			TS
teric-coated					
2.5 mg	100	0.66			TS
	500	2.88			TS
IXOL (779 Lundbeck)					
(distributors 1556 Farillon)					
npoules 20 mg/ 1 ml					
	10	8.00			†s4B
40 mg/2 ml					
	10	12.50			†s4B
OSTAT (1479 SCL)					
ringe pack	2m x 5	5.56	.. ..	8.34	†s4B
	20	21.02	.. ..	31.53	†s4B
L (1314 Weddel)					
edicated toilet soap		0.71dz	0.09dz	0.09½	
TOL (1037 Reckitt)					
	1 gal	16.80dz	3.832dz	2.00	
ntment	small	0.77dz	0.178dz	0.10½	
	large	2.02dz	0.461dz	0.26	
TOLIN (1037 Reckitt)					
	B	1.29dz	0.295dz	0.17½	
	20 oz	5.70dz	1.316dz	0.70	
	80 oz	13.74dz	3.10dz	1.60	
AUSSEY (477 AF&B)					
pilatory pads		0.25dz	0.0625dz	0.04	
INESE (969 Pfizer)					
blets 100 mg	100	1.06			†s4B
250 mg	100	2.33			†s4B
MOND (333 Cupal)					
ot powder		1.62dz	.. ..	0.18½	
MON-DEB (957 Perl)					
ot file		10.68dz	.. ..	1.50	
MOX (746 Lederle)					
dium parenteral					
	500 mg	1.88	.. ..		
TADE (840 EMF)					
uit sugar		0.188	.. ..	0.25	
OPAK (1345 Woodward)					
blets 0.25 mg	100	0.18	.. ..	0.27	†s1
TY PAWS (683 Kay)					
ntire entry					d
TY PAWS (1638 R & CHD)					i
nd cleanser	1 gal	0.58	.. ..	0.68	
TAQUAINE-V (378 Dista)					
blets 250 mg	100				d
MESTOS (756 Lever)					
rge		2.38	.. ..	0.13½	
		(1⅔ dz)			
ant		1.736dz	.. ..	0.16½	
mily		2.057dz	.. ..	0.19½	
	regular				d
(525 Golden)					
hampoo	5 dose	1.47dz	0.37dz	0.19	
	10 dose	2.46dz	0.62dz	0.35	
ROTHY GRAY (536 GPL)					
lossies, nail		0.26	0.062	0.45	
D's (1465 DDP)					
isting entry					d
D'S (1465 DDP)					
ue	14 ml	2.10	0.525dz	0.30	
ay vitamin cream					
	28 ml	4.20dz	1.05dz	0.63	
	56 ml	7.00dz	1.75dz	1.08	
ootease	28 ml	2.32dz	0.58dz	0.35	
ight vitamin cream					
	28 ml	4.20dz	1.05dz	0.63	
	56 ml	7.00dz	1.75dz	1.08	
	113 ml	11.50dz	2.875dz	1.75	

		Trade £.p	Tax £.p.	Retail £.p	
nocturne cleansing cream					
	56 ml	2.08dz	0.52dz	0.31	
	113 ml	3.60dz	0.90dz	0.54	
presentation hand lotion					
	113 ml	4.00dz	1.00dz	0.60	
Rosedew toning lotion					
	113 ml	3.40dz	0.85dz	0.50	
Serenade body lotion					
	113 ml	3.60dz	0.90dz	0.54	
Spring moisture	56 ml	4.20dz	1.05dz	0.63	
	113 ml	6.60dz	1.65dz	0.98	
Zephyr toning lotion					
	113 ml	4.20	1.05dz	0.70	
DREAMLAND (1501 DA)					d
DREAMLAND (1501 DGL)					i
DUNHILL (1377 R&A)					
after shave lotion	2 oz	0.39	0.10	1.00	
	4 oz	0.68	0.17	1.75	
	8 oz	1.30	0.225	2.75	
after sport Cologne	8 oz	1.56	0.39	3.50	
Cologne for men	2 oz	0.57	0.14	1.50	
	4 oz	0.96	0.24	2.50	
	8 oz	1.72	0.43	4.00	
deodorant aerosol		0.39	0.10	0.80	
hair cream		0.29	0.07	0.60	
pre-shave lotion	2 oz	0.39	0.10	1.00	
	4 oz	0.68	0.17	1.75	
shaving foam aerosol		0.42	0.105	1.00	
shaving lather tube		0.26	0.065	0.55	
smokers dental cream		0.23	0.06	0.50	
soap (1)		0.20	0.05	0.45	
talc for men		0.29	0.07	0.60	
DUNLOP (396 DC)					
entire entry					d
DUNLOP (396 DC)					i
hot water bottles					
Cosimax		2.02	.. ..	2.60	
Flag		0.48	.. ..	0.72	
Symbol		0.48	.. ..	0.72	
DUOBAN 50 (339 CG)					
stretch bandage					
	2 in	1.18dz			
	3 in	1.69dz			
	4 in	2.20dz			
	6 in	3.23dz			
DURENATE (97 Bayer)					
suspension	40 ml	0.41	.. ..	0.61	†s4BTS
tablets 0.5 g	8	0.26	.. ..	0.39	†s4BTS
	100	2.64	.. ..	3.96	†s4BTS
	500	11.76	.. ..	17.64	†s4BTS
DYLON (816 Mayborn)					
Miss Dylon					
rain and stain repellant		2.80dz	.. ..	0.35	
suede cleaner		2.80dz	.. ..	0.35	
suede dye		2.00dz	.. ..	0.25	
EAREX (188 BSH)					
industrial ear defenders		2.50	.. ..	3.00	
EASIFIX (1160 Solport)					
finger stalls					
leather	small	0.60dz	.. ..	0.07½	
	medium	0.60dz	.. ..	0.07½	
	ex. ex. large	0.76dz	.. ..	0.10	
EAU DE FRAICHEUR (Weil) (961 EGP)					
eau de Cologne	2 oz	0.97	0.242	1.80	
	4 oz	1.57	0.392	2.90	
	8 oz	2.38	0.595	4.40	
atomiser	2 oz	1.14	0.285	2.10	
	3½ oz	1.95	0.487	3.60	
foam bath	6½ oz	0.97	0.242	1.80	
soap	3¾ oz	0.32	0.08	0.60	
ELASTOPLAST (1155 S&N)					
first aid dressings					
airstrip	7920	0.935dz	.. ..	0.11	
	7921	1.440dz	.. ..	0.17	
dispenser pack					
	7983	0.600dz	.. ..	0.07	
stretch fabric	4120	0.935dz	.. ..	0.11	
	4121	1.44dz	.. ..	0.17	
dispenser pack					
	4183	0.60dz	.. ..	0.07	
ELESTOL (97 Bayer)					
tablets	dp 30	0.62	.. ..	0.93	TS
	dp 150	2.84	.. ..	4.26	TS
ELEVEN (76 Atkinson)					
bath salts	400 g	.. ..	.. ..	1.50	
eau de Cologne	44.2 cc	.. ..	.. ..	1.60	
	92.5 cc	.. ..	.. ..	2.55	
atomiser	58 cc	.. ..	.. ..	2.80	
parfum de toilette	44 cc	.. ..	.. ..	2.10	
	88.5 cc	.. ..	.. ..	3.50	
extract		.. ..	.. ..	4.80	
soap (1)		.. ..	.. ..	0.55	
(3)		.. ..	.. ..	1.65	
ELNETT (525 Golden)					
Satin aerosol	75 g	2.54dz	0.64dz	0.36	
	130 g	3.76dz	0.92dz	0.52	
	245 g	5.36dz	1.34dz	0.76	
	360 g	6.98dz	1.74dz	0.99	
	500 g	9.12dz	2.28dz	1.29	
special	160 g	4.40dz	1.10dz	0.62	
ELSET (1127 Seton)					
(distributors 93 BJ)					
cotton/elastic bandage					
	7.5cm x 6m	2.04dz	.. ..	0.25	
ELTROXIN (518 Glaxo)					
tablets 0.05mg	100	0.12			†s4B
	1000	1.00			†s4B
0.1mg	100	0.15			†s4B
	1000	1.25			†s4B

		Trade £.p	Tax £.p	Retail £.p	
EMLAB (848 Minnesota)					
brewers yeast tablets	50	1.26dz	.. ..	0.15	
	100	2.01dz	.. ..	0.24	
	250	3.28dz	.. ..	0.39	
childrens cough mixture					
	125 ml	1.50dz	0.375dz	0.21	
corn and wart application					
	5 ml	0.93	0.238	0.13	
halibut liver oil capsules					
	100	1.35dz	.. ..	0.16	
iron & brewers yeast tablets					
	50	1.26dz	.. ..	0.15	
	100	2.01dz	.. ..	0.24	
	250	3.28dz	.. ..	0.39	
rubber gloves		1.46	0.164	0.19	
tooth tincture	5 ml	0.93	0.238	0.13	
EMPIRIN (208 BW)					
compound pack of 500					d
ENTEROSAN (1627 B&D)					
tablets	16	1.40dz	0.35dz	0.20	
	48	3.75dz	0.94dz	0.55	
ENTRAMIN (971 PSMB)					
entire entry					d
ENVACAR (969 Pfizer)					
tablets 10 mg	100	2.34			
	500	11.34			
40 mg	100	8.78			
EPANUTIN (938 PD)					
capsules 0.1 g	100	0.26	.. ..	0.39	†s4B
	1000	2.30	.. ..	3.45	†s4B
0.05 g	100	0.20	.. ..	0.30	†s4B
	1000	1.80	.. ..	2.70	†s4B
with phenobarbitone					
	100	0.36	.. ..	0.54	†s1s4A
	1000	3.25	.. ..	4.88	†s1s4A
EPONTOL (97 Bayer)					
ampoules 10 ml	5	0.73	.. ..	1.10	
	25	3.31	.. ..	4.96	
EQUIPAGE (1525 PDP)					
after shave aerospray					
	4 oz	.. ..	.. ..	2.90	
gel	4 oz	.. ..	.. ..	2.50	
lotion	4 oz	.. ..	.. ..	1.95	
	8 oz	.. ..	.. ..	2.95	
bi-shaving cream	4 oz	.. ..	.. ..	0.90	
deodorant aerospray					
	4 oz	.. ..	.. ..	2.20	
eau de toilette	4 oz	.. ..	.. ..	2.80	
	8 oz	.. ..	.. ..	4.60	
	16 oz	.. ..	.. ..	6.95	
	32 oz	.. ..	.. ..	10.85	
atomiser		.. ..	.. ..	3.90	
shaving foam	8 oz	.. ..	.. ..	1.70	
soap toilet (1)	5 oz	.. ..	.. ..	0.95	
(3)		.. ..	.. ..	2.85	
talcum	3 oz	.. ..	.. ..	1.05	
duo-shave creme	4 oz				d
EQUIPOSE (969 Pfizer)					
capsules 25 mg	50	0.98			†s4B
100 mg	50	1.48			†s4B
EQUIVERT (969 Pfizer)					
tablets	100	1.57			
EQUIZOLE (837 MSD)					
pellets (vet.)	4 oz	4.35	.. ..	0.36	
		(1⅓ dz)			
ERASMIC (412 Elida-Gibbs)					
shaving cream					
superfoam	standard	1.48dz	0.37dz	0.19½	
ERYTHROCIN (2 Abbott)					
(distributors 938 PD)					
(vet.)					
premix	4 lb	11.31	.. ..	16.96½	TS
proportioner					
	23.12 g	3.00	.. ..	4.50	TS
water soluble improved					
	70 g	1.41	.. ..	2.11½	TS
ERYTHROCIN I.V. (2 Abbott)					
(distributors 938 PD)					
50 mg/ml	vial 2 g	1.06	.. ..	1.59	TS
ERYTROTIL (2 Abbott)					
(distributors 938 PD)					
(vet.)					
I.M.	50 ml	3.25	.. ..	4.87½	TS
intramammary					
	12 syringes	1.35	.. ..	2.02½	TS
dry cow	12 syringes	1.85	.. ..	2.77½	TS
ESTOLAN (109 BCL)					
Ethyl Chloride (115 Bengue)					
general	50 ml	0.40	.. ..	0.53	
	refill	0.26	.. ..	0.35	
	100 ml	0.60	.. ..	0.80	
	refill	0.45	.. ..	0.60	
local	30 ml	0.37	.. ..	0.49½	
	refill	0.23	.. ..	0.31	
	50 ml	0.37	.. ..	0.49½	
	refill	0.26	.. ..	0.35	
	100 ml	0.60	.. ..	0.80	
	refill	0.45	.. ..	0.60	
EUCERIN (1154 SNP)					
anhydrous	dp 2kg	1.43			
	dp 4kg				d
EUGENE (431 Eugene)					
Ten day colour set	20 cc	0.65dz	0.162dz	0.11	
EUPHORAMIN (1091 Rybar)					
entire entry					d
EUPNINE VERNADE (1336 WJ&C)					d

		Trade £.p	Tax £.p	Retail £.p	
EUPNINE VERNADE (1336 WL)				*i*	
	100 ml	0.52	0.13	*0.91*	
EXCEDRIN (172 BMCL)					
tablets	36	0.181	0.045	0.29	
EXECUTIVE (76 Atkinson)					
after shave	98 cc	.. ..		*1.15*	
	158 cc	.. ..		*2.00*	
emulsion	100 g	.. ..		*1.25*	
bath foam	110 g	.. ..		*1.10*	
Cologne	98 cc	.. ..		*1.65*	
	158 cc	.. ..		*2.85*	
travel flask	770 cc	.. ..		*2.20*	
deodorant spray	84 g	.. ..		*1.10*	
eau de toilette	67 cc	.. ..		*2.00*	
	158 cc	.. ..		*3.50*	
shaving cream	85 g	.. ..		*0.65*	
foam	155 g	.. ..		*0.85*	
EXPIRAL (2 Abbott)					
(distributors 938 PD)					
(vet.) 200 mg/ml					
	100 ml	0.53	.. ..	*0.79½*†s1s4A	
EXPLOIT (76 Atkinson)					
bath foam	105 g	.. ..		*1.00*	
	230 g	.. ..		*1.80*	
eau de Cologne	45 cc	.. ..		*1.30*	
	81 cc	.. ..		*2.25*	
	108 cc	.. ..		*2.75*	
soap (1)		.. ..		*0.50*	
(3)		.. ..		*1.50*	
FABAHISTIN (97 Bayer)					
suspension	100 ml	0.31	.. ..	0.46	†s7
tablets 0.05 g	20	0.21	.. ..	0.32	†s7
	250	2.54	.. ..	3.81	†s7
FALCON (103 Beecham)					
anti-perspirant spray					
deodorant		3.83dz	0.96dz	*0.50*	
liquid hairdressing		3.065dz	0.77dz	*0.40*	
hair spray		3.065dz	0.77dz	*0.40*	
FEEL FREE (514 Gillette)					
antiperspirant	130 g	2.99dz	0.71dz	*0.41*	
	190 g	3.72dz	0.89dz	*0.51*	
FELSOL (181 Felsol)					
(distributors 115 Bengue)					
powders	12	0.14	0.035	0.22¼	
	60	0.56	0.14	0.89	
	dp 90	0.84			
FEMME (1612 Rochas)					*d*
FEMME (1633 Rochas)					*i*
FENNINGS (1534 Fennings)					
cooling powders adult					
	12	0.95dz	0.24dz	0.13	
	36	2.10dz	0.52dz	0.30	
children's	20	1.45dz	0.36dz	0.20	
little healers	12	0.45dz	0.11dz	0.06½	
	36	1.05dz	0.26dz	0.15	
	90	2.10dz	0.52dz	0.30	
mixture					
lemon flavour for influenza					
		1.45dz	0.36dz	0.20	
original		1.45dz	0.36dz	0.20	
rheumatic tablets	45	1.45dz	0.36dz	0.20	
FE PAK (1345 Woodward)					
tablets 300 mg	100	0.18	.. ..	0.27	
FE PAK-FOLIC (1345 Woodward)					
tablets	30	0.15	.. ..	0.22½	
	100	0.30	.. ..	0.45	
FERRO-MANDETS (746 Lederle)					
tablets	60	0.44	.. ..		
	1000	5.00			
FERROTONE (1054 R&B)					
	21	0.99	.. ..		
FERSADAY (518 Glaxo)					
tablets	28	0.27	.. ..	0.36	
FERSAMAL (518 Glaxo)					
syrup	200 ml	0.26	.. ..	0.36	
FERYBAR (1091 Rybar)					
entire entry					*d*
FIELDS (893 Nicholas) existing entry					*d*
FIELDS OF BOND STREET (894 Nicholas)					
talcum					
flowers, pink, moss				*0.24½*	
shave sticks				*0.09*	
FIERY JACK (488 Fylde)					
ointment		1.50dz	0.37dz	0.22	
FLAIR (1355 Yardley)					
dusting powder	4809	0.845	0.211	*1.48*	
Cologne	4884	0.554	0.139	*0.97*	
spray mist	4845	0.794	0.199	*1.39*	
crystallized	4870	0.371	0.093	*0.65*	
perfume ¼ oz	4891	0.771	0.193	*1.35*	
soap	4862	0.138	0.035	*0.22*	
talcum	4807	0.280	0.070	*0.49*	
FLEETWING (1181 SS)					
soap					
unwrapped	gross	3.25			
large	gross	5.65			
FLEURS DE ROCAILLE (1071 Robins)					
bath oil		1.28	0.32	*2.30*	
eau de Cologne	2 oz	1.12	0.28	*2.00*	
	4 oz	1.76	0.44	*3.20*	
	8 oz	2.92	0.73	*5.30*	
spray	2¼ oz	1.92	0.48	*3.50*	
eau de toilette	2 oz	1.48	0.37	*2.70*	
	4 oz	2.52	0.63	*4.60*	
	8 oz	3.84	0.96	*7.00*	
parfum de toilette spray					
	75 cc	2.32	0.58	*4.20*	
perfume	¼ oz	2.20	0.55	*4.00*	
	½ oz	3.56	0.89	*6.50*	
	1 oz	5.24	1.31	*9.50*	
	2 oz	7.96	1.99	*14.50*	
spray	7 cc	2.92	0.73	*5.30*	
refill	7 cc	1.76	0.44	*3.20*	
puffa talc		0.72	0.18	*1.30*	
soap		0.60	0.15	*1.10*	
FLEXOPLAST (1073 Robinson)					
doctors set	04290	1.20			
refill	04291	1.005			
elastic bandage adhesive					
BPC full spread					
2in x 3 yd	04406	2.92dz			
2½in x 3yd	04407	3.63dz			
3in x 3yd	04408	4.145dz			
4in x 3yd	04409	5.58dz			
1in x 3yd & 6in x 3yd					*d*
BPC half spread					*d*
BPC ventilated					
2in x 3yd	04416	2.92dz			
2½in x 3yd	04417	3.63dz			
3in x 3yd	04418	4.145dz			
4in x 3yd	04419	5.58dz			
1in x 3yd and 6in x 3yd					*d*
elastic plaster adhesive					
1in x 1yd	04550	0.905dz			
2in x 1yd	04551	1.45dz			
½in x 3yd	04552	1.27dz			
1in x 3yd	04553	1.815dz			
first aid strip dressings					
1½in x 1yd	04310	1.23dz			
2½in x 1yd	04311	1.665dz			
3in x 1yd	04312	1.915dz			
first aid dressing					
outfit "A"	04304	0.67			
"B"	04308	0.655			
pocket tins	04253	0.605dz			
	04254	1.21dz			
wound dressings flexible BPC					
1½in x 2in	04260	0.60dz			
2in x 3in	04261	0.755dz			
flexible dressing strips					
¾ x ½in x 144	04275	0.57			
¾ x 2½in x 144					
	04276	0.63			
¾ x 3in x 144	04277	0.675			
FLORIS (468 F)					
pot pourri					
sachet (lace edged)		0.35	0.088	*0.65*	
FOCUS (1242 Toni)					
hair highlight		1.46dz	0.35dz	*0.20*	
FOLCOVIN (1091 Rybar)					
entire entry					*d*
FOLEX (1091 Rybar)					
packs of 50 and 500					*d*
FOLEX-350 (1091 Rybar)					
tablets	100	0.60	.. ..	0.90	
	1000	5.40			
packs of 50 and 500					*d*
FOLEX-350-C (1091 Rybar)					
entire entry					*d*
FOLGUAL (1091 Rybar)					
entire entry					*d*
FOLVRON (746 Lederle)					
tablets	100	0.45	.. ..		
FONTAREL (472 Fontarel)					
Ormarin					
eau de toilette	45 cc	.. ..		*0.76*	
	120 cc	.. ..		*1.35*	
	240 cc	.. ..		*2.49*	
satin lotion	193 cc	.. ..		*2.49*	
talcum powder	80 g	.. ..		*0.50*	
FORCEVAL-PROTEIN (1367 Unigreg)					
	300 g	0.90	.. ..	*1.20*	
FORTIOR (878 Napp)					
capsules	25	0.21	.. ..	0.28	
	150	1.05	.. ..	1.40	
tablets					*d*
FREESIA (1355 Yardley)					
bath salt tablets	1826	0.228	0.057	*0.40*	
creme perfume	1873	0.434	0.109	*0.76*	
crystallized Cologne					
	1870	0.371	0.093	*0.65*	
perfume	1891	0.714	0.179	*1.25*	
perfumed Cologne	1884	0.434	0.109	*0.76*	
spray mist	1845	0.737	0.184	*1.29*	
talcum	1807	0.209	0.052	*0.37*	
	1807L	0.280	0.07	*0.49*	
toilet soap	1862	0.138	0.035	*0.22*	
FRESH & DRY (172 BMCL)					
alpine, blue and herbal					
aerosol	120 g	0.249	0.062	*0.40*	
	165 g	0.318	0.08	*0.51*	
roll on	28 cc	0.19	0.048	*0.31*	
	42 cc	0.236	0.059	*0.39*	
refill	28 cc	0.179	0.045	*0.28*	
FRESH'N QUICK (903 NPU)					
cleansing pads		1.08	0.27	*0.07½*	
		(2 dz)	(2 dz)		
FUCIDIN (747 Leo)					
ointment	10 g	0.35	.. ..	0.52½TS	
	25 g	0.75	.. ..	1.12½TS	
FUCIDIN H (747 Leo)					
ointment	10 g	0.38	.. ..	0.57 TS	
	25 g	0.80	.. ..	1.20 TS	
GABAIL (1336 WL)					
elixir	200 ml	0.40	0.10	*0.70*	†s4B
	500 ml	0.80	0.20	*1.40*	†s4B
GALA OF LONDON (876 MP)					
Affair					
after bath lotion					
	1GK5	4.26dz	1.065dz	*0.65*	
body and bath foam					
	1GJ7	4.90dz	1.225dz	*0.75*	
Cologne spray					
	1GR3	6.46dz	1.615dz	*0.95*	
cream perfume	1GK9	5.57dz	1.3925dz	*0.85*	
milk bath	1GK7	6.46dz	1.615dz	*0.95*	
perfume oil	1DJ8	2.30dz	0.575dz	*0.35*	
perfume atomiser					
	1GK8	4.58dz	1.145dz	*0.70*	
talcum	1GK6	3.93dz	0.9825dz	*0.60*	
azure cleanser	1GE9	3.93dz	0.9825dz	*0.60*	
moisture	1GF2	4.26dz	1.065dz	*0.65*	
toner	1GF1	3.93dz	0.9825dz	*0.60*	
Bare Blush	1GP6	3.27dz	0.8175dz	*0.50*	
Barely Frosted	1GJ2	2.94dz	0.735dz	*0.45*	
Barely There	1GB8	2.94dz	0.735dz	*0.45*	
cake liner	1GC3	2.62dz	0.655dz	*0.40*	
complexion brush					
	1GE3	4.90dz	1.225dz	*0.75*	
eyebrow pencil	1GE8	1.30dz	0.325dz	*0.20*	
eye catchers	1GL8	4.26dz	1.065dz	*0.65*	
eye glimmers	1G99	2.62dz	0.655dz	*0.40*	
eyelashes					
fine lash	1GP8	5.24dz	1.31dz	*0.80*	
natural lash	1GP9	5.24dz	1.31dz	*0.80*	
half measures					
	1GH7	4.90dz	1.225dz	*0.75*	
full measures					
	1GH6	5.57dz	1.3925dz	*0.85*	
lower lash	1GJ5	4.26dz	1.065dz	*0.65*	
eye instant liner					
	1GM9	4.26dz	1.065dz	*0.65*	
refill	1GN2	2.62dz	0.655dz	*0.40*	
eye liner brush	1G39	1.72dz	0.43dz	*0.25*	
eye liqui tints	1GL6	2.62dz	0.655dz	*0.40*	
eye make up remover					
	1GL3	1.97dz	0.4925dz	*0.30*	
eye shadow applicator					
	1GM8	1.72dz	0.43dz	*0.25*	
eye shaping brush					
	1G41	1.72dz	0.43dz	*0.25*	
flowing velvet	1GC6	2.62dz	0.655dz	*0.40*	
golden cleanser					
	1GF6	3.93dz	0.9825dz	*0.60*	
moisture		4.26dz	1.065dz	*0.65*	
toner		3.93dz	0.9825dz	*0.60*	
hand and body lotion					
	1GM3	2.62dz	0.655dz	*0.40*	
lip pen	1GQ3	2.30dz	0.575dz	*0.35*	
lipsticks					
soft centre	1G93	3.27dz	0.8175dz	*0.50*	
super smooth					
	1GM6	2.30dz	0.575dz	*0.35*	
liquid line	1G98	2.62dz	0.655dz	*0.40*	
Look Natural	1GC7	3.27dz	0.8175dz	*0.50*	
lashmaker	1GB3	4.58dz	1.145dz	*0.70*	
refill	1GB4	2.94dz	0.735dz	*0.45*	
mascara liqui lash					
	1GL5	3.60dz	0.90dz	*0.55*	
refill	1GL7	2.62dz	0.655dz	*0.40*	
matte shadow	1GD4	2.30dz	0.575dz	*0.35*	
nail polish	1GA1	1.97dz	0.4925dz	*0.30*	
remover	1GB7	1.72dz	0.43dz	*0.25*	
natural cleanser					
	1GF3	3.93dz	0.9825dz	*0.60*	
moisture					
	1GF5	4.26dz	1.065dz	*0.65*	
toner	1GF4	3.93dz	0.9825dz	*0.60*	
neon lights					
eye lighter		2.94dz	0.735dz	*0.45*	
lipstick		2.30dz	0.575dz	*0.35*	
nail polish		1.97dz	0.493dz	*0.30*	
Night Life	1GN8	4.90dz	1.225dz	*0.75*	
pure moisture	1GN7	4.90dz	1.225dz	*0.75*	
sensitive cleanser					
	1GN4	4.58dz	1.145dz	*0.70*	
freshner	1GN5	4.58dz	1.145dz	*0.70*	
shadow stick	1GA7	2.30dz	0.575dz	*0.35*	
Sheer Finish	1GC8	1.97dz	0.4925dz	*0.30*	
skin bronzer	1GB2	3.27dz	0.8175dz	*0.50*	
translucent powder					
	1GD2	3.27dz	0.8175dz	*0.50*	
wash off	1GN3	2.94dz	0.735dz	*0.45*	
bath foam					*d*
GALLOWAYS (430 Eucryl)					
bronchial expectorant		1.725dz	0.43dz	0.23½	
cough linctus junior		0.99dz	0.25dz	0.14	
GAMGEE (1073 Robinson)					
tissue BPC	4 oz	2.028dz			
	8 oz	0.303			
	16 oz	0.575			
pink label	4 oz	1.764dz			
	8 oz	0.26			
	16 oz	0.488			
GENTILHOMME (Weil) (961 EGP)					
after shave	2 oz	0.81	0.225	*1.50*	
	4 oz	1.19	0.297	*2.20*	
Cologne	2 oz	0.97	0.242	*1.80*	
	4 oz	1.57	0.392	*2.90*	
deodorant stick	1½ oz	0.43	0.107	*0.80*	
soap	3¾ oz	0.32	0.08	*0.60*	
GEORDIE (1463 VBL)					
home brewing kits					
stout	5 gal	0.54	.. ..	*0.75*	
GERBER (315 CPC)					
junior food	7¼ oz	0.785dz	.. ..	*0.08*	

		Trade £.p	Tax £.p	Retail £.p	
GERIVIN (1091 Rybar)					
entire entry				*d*	
GIBBS (412 Elida-Gibbs)					
fluoride toothpaste					
standard		1.175dz	0.295dz	*0.15½*	
large		1.74dz	0.435dz	*0.22½*	
economy		2.355dz	0.59dz	*0.30½*	
toothbrush	longhead	1.005dz	.. ..	*0.12*	
	shorthead	1.005dz	.. ..	*0.12*	
GILLETTE (514 Gillette)					
existing entry for Techmatic cartridge				*d*	
Techmatic					
cartridge refill		4.08 (20)	1.00 (20)	*0.35*	*i*
G II					
cartridge refill		3.85 (20)	0.94 (20)	*0.33*	
GLUCODIN (518 Glaxo)					
	1 lb	1.53dz	.. ..	*0.17*	
GOLDEN BABE (761 Lilia-White)					
cotton wool balls		.. ..	.. ..	*0.17*	
pleated wool		.. ..	.. ..	*0.08½*	
GONDAFON (1479 SCL)					
tablets	20	0.30	.. ..	*0.45*	†s4B
	100	1.34	.. ..	*2.01*	†s4B
GRANOGEN (535 Granose)					
	1 lb	6.40dz	.. ..	*0.65*	
GRANOLAC (535 Granose)					
	1 lb	6.40dz	.. ..	0.65	
GRANOSE (535 Granose)					
blackcurrant juice	12 oz	2.49dz	.. ..	*0.26*	
	18 oz	3.36dz	.. ..	*0.35*	
decaffeinated coffee					
	2 oz	2.62dz	.. ..	*0.28*	
	4 oz	4.90dz	.. ..	*0.51*	
	1½ lb	2.22	.. ..	*2.78*	
fruit bran	8 oz	1.63dz	.. ..	*0.17*	
grape juice	24⅔ oz	3.46dz	.. ..	*0.36*	
meatless steak	7½ oz	1.61dz	.. ..	*0.17*	
	15 oz	2.54dz	.. ..	*0.26½*	
peanut butter	6 oz	1.24dz	.. ..	*0.13*	
	12 oz	1.87dz	.. ..	*0.19½*	
	6 lb	1.12	.. ..	*1.39*	
peanut crumble	6 oz	1.24dz	.. ..	*0.13*	
	12 oz	1.87dz	.. ..	*0.19½*	
	6 lb	1.12	.. ..	*1.39*	
safflower oil	20 oz	3.34dz	.. ..	*0.35*	
	1 gal	1.95	.. ..	*2.44*	
sea salt	2 lb	2.10dz	.. ..	*0.22*	
starch reduced rolls					
wheatmeal	24	2.06dz	.. ..	*0.21½*	
white	12	1.17dz	.. ..	*0.12½*	
	24	1.87dz	.. ..	*0.19½*	
HAIR'S DR. (560 Halewood)					
asthma remedy	4 oz	0.15	0.0375	*0.25*	
	8 oz	0.28	0.07	*0.45*	
HALO (280 CP)					
hairspray	standard	2.26dz	0.57dz	*0.29*	
	large	3.20dz	0.80dz	*0.41*	
set with conditioner		0.95dz	0.24dz	*0.12*	
	sachet	1.15 (3dz)	0.29 (3dz)	*0.05*	
	standard	1.62dz	0.40dz	*0.21*	
	large	2.46dz	0.62dz	*0.32*	
HARMONY (412 Elida-Gibbs)					
hairspray	standard	1.85dz	0.465dz	*0.24*	
	large	2.495dz	0.625dz	*0.33*	
	economy	3.825dz	0.955dz	*0.51*	
HARVESTER (211 Butler)					
entire entry				*d*	
HELENA RUBINSTEIN (596 HR)					
minute eyeshadow winkies		.. ..	.. ..	*0.50*	
HELIOS (1025 RC&C)					
entire entry				*d*	
HEXOPAL (1599 Winthrop)					
tablets 200 mg	40	0.41	.. ..	0.61½	
500 mg	100	2.20	.. ..	3.30	
HILL'S (605 Hill's)					
balsam pastilles		0.102	0.025	0.16½	
bronchial balsam					
	100 ml	0.138	0.035	0.23	†DDI
	200 ml	0.224	0.056	0.37	†DDI
junior balsam	100 ml	0.108	0.027	0.18	
HOLD & SHINE (1038 R&C)					
hair spray	6 oz	1.84dz	0.46dz	*0.23*	
	12 oz	2.99dz	0.75dz	*0.39*	
HUMATIN (938 PD)					
syrup	500 ml			*d*	
HYPERTANE (830 Medo)					
tablets					
forte	25	0.28	.. ..	0.42	†s4B
	100	0.90	.. ..	1.35	
	250	2.00	.. ..	3.00	
HYPON (1610 WCSD)					
tablets	10	0.68 (10/12 dz)	0.17 (10/12 dz)	0.12	†DDI
	50	2.64dz	0.66dz	0.38½	†DDI
	125	0.46	0.115	0.81	†DDI
	300	1.08	.. ..		†DDI
	600	2.03	.. ..		†DDI
I.C.I. (649 ICI)					
Nilverm	1 l	3.94			
	2½ l	8.98			
	600 ml			*d*	
ICTHABAND (1127 Seton)					
(distributors 93 BJ)					
zinc paste and ichthammol bandage		2.40dz	.. ..	*0.30*	

		Trade £.p	Tax £.p	Retail £.p	
IMIPAK (1345 Woodward)					
tablets 25 mg	30	0.30	.. ..	0.45	†s4B
	100	0.66	.. ..	0.99	†s4B
IMPOSIL 200 (1530 Fisons)					
vial	20 ml	0.67			
	100 ml	2.33			
	50 ml			*d*	
IMPRUDENCE (1350 Worth)					
eau de Cologne	57 cc	.. ..	.. ..	*1.80*	
	114 cc	.. ..	.. ..	*3.00*	
	228 cc	.. ..	.. ..	*5.20*	
	½ l	.. ..	.. ..	*8.80*	
	1 l	.. ..	.. ..	*16.00*	
eau de toilette	57 cc	.. ..	.. ..	*2.30*	
	114 cc	.. ..	.. ..	*4.20*	
	228 cc	.. ..	.. ..	*6.50*	
	½ l	.. ..	.. ..	*11.90*	
	1 l	.. ..	.. ..	*20.80*	
parfum					
Bijou	7 cc	.. ..	.. ..	*3.70*	
Flacon Luxe	14 cc	.. ..	.. ..	*5.50*	
	28 cc	.. ..	.. ..	*9.10*	
	56 cc	.. ..	.. ..	*16.30*	
Plat	150 cc	.. ..	.. ..	*30.20*	
Le Medaillon	7 cc	.. ..	.. ..	*3.40*	
INCO (1073 Robinson)					
pads	10	3.675dz			
roll		4.02 (3 dz)			
tissues standard	200	0.575			
large	100	0.575			
INECTO (1028 Rapidol)					
peach nut oil conditioner					
	sachet	1.10 (2 dz)	0.27 (2 dz)	*0.08*	
shampoo	200 cc	2.64dz	0.66dz	*0.39*	
INFACARE (1055 RM)					
	125 cc	1.895dz	0.475dz	*0.25*	
	250 cc	3.41dz	0.855dz	*0.45*	
	500 cc	6.06dz	1.52dz	*0.80*	
INFINI (1071 Robins)					
eau de Cologne	4 oz	2.48	0.62	*4.50*	
parfum de toilette	2 oz	1.64	0.41	*3.00*	
	4 oz	2.76	0.69	*5.00*	
	8 oz	4.12	1.03	*7.50*	
spray	2½ oz	2.48	0.62	*4.50*	
perfume	¼ oz	2.36	0.59	*4.30*	
	½ oz	3.92	0.98	*7.10*	
	1 oz	5.96	1.49	*10.80*	
	2 oz	9.92	2.48	*18.00*	
spray	¼ oz	3.04	0.76	*5.50*	
refill	¼ oz	1.92	0.48	*3.50*	
spray	1 oz	6.16	1.54	*11.20*	
refill	1 oz	4.12	1.03	*7.50*	
soap		0.68	.. ..	*1.20*	
INGRAM (172 BMCL)					
shaving cream brushless		0.121	0.03	*0.19*	
lather		0.121	0.03	*0.19*	
	economy	0.156	0.039	*0.25*	
INNOXA (654 Innoxa)					
deodorant antiperspirant 41					
	aerosol	.. ..	.. ..	*0.57*	
facial mask 41	sachet	.. ..	.. ..	*0.05*	
INOTYOL (346 Dales)					
(distributors 1556 Panilon)					*i*
INTERVAL (1465 DDP)					
handcream	28 ml	2.32dz	0.59dz	*0.35*	
	56 ml	4.00dz	1.00dz	*0.60*	
	113 ml	6.60dz	1.65dz	*0.98*	
1oz, 2oz and 4oz packs				*d*	
INTRALIPID (930 P&B)					
20%	100 ml	2.50			
	500 ml	5.74			
INTRAMYCETIN (938 PD)					
(vet.) vial	10 ml	0.35	.. ..	*0.53*	TS
	30 ml	0.97	.. ..	*1.46*	TS
	75 ml	1.94	.. ..	*2.91*	TS
IODHEMA NATIVELLE (1336 WJ&C)				*d*	
IODHEMA NATIVELLE (1336 WL)				*i*	
IROFOL C (2 Abbott)					
pack of 600				*d*	
ISOLEVIN (1352 Wyeth)					
spray solution 10 ml				*d*	
JEAN PATOU (386 Douek)					
bronze de chaldee		1.10	0.275	*1.95*	
huile de chaldee		0.85	0.212	*1.50*	
JE REVIENS (1350 Worth)					
bath oil	14 cc	.. ..	.. ..	*2.50*	
dusting powder	225 g	.. ..	.. ..	*3.30*	
tortoiseshell	225 g	.. ..	.. ..	*5.60*	
refill	225 g	.. ..	.. ..	*2.70*	
eau de Cologne	57 cc	.. ..	.. ..	*1.80*	
	114 cc	.. ..	.. ..	*3.00*	
	228 cc	.. ..	.. ..	*5.20*	
	½ l	.. ..	.. ..	*8.80*	
	1 l	.. ..	.. ..	*16.00*	
Boule Luxe	150 cc	.. ..	.. ..	*4.90*	
eau de toilette	57 cc	.. ..	.. ..	*2.30*	
	114 cc	.. ..	.. ..	*4.20*	
	228 cc	.. ..	.. ..	*6.50*	
	½ l	.. ..	.. ..	*11.90*	
	1 l	.. ..	.. ..	*20.80*	
Boule Luxe	150 cc	.. ..	.. ..	*5.90*	
parfum de toilette					
atomizer (de luxe)					
	80 g	.. ..	.. ..	*8.00*	
refill	80 g	.. ..	.. ..	*4.00*	
(sport)	80 g	.. ..	.. ..	*5.60*	

		Trade £.p	Tax £.p	Retail £.p
parfum				
atomizer (handbag)				
	7 cc	.. ..	.. ..	*6.50*
refill	7 cc	.. ..	.. ..	*4.30*
Bijon	7 cc	.. ..	.. ..	*3.70*
Flacon Luxe	9.5 cc	.. ..	.. ..	*4.50*
	14 cc	.. ..	.. ..	*6.50*
	62 cc	.. ..	.. ..	*18.40*
	4 oz	.. ..	.. ..	*28.70*
	½ l	.. ..	.. ..	*79.20*
Plat	28 cc	.. ..	.. ..	*10.30*
	56 cc	.. ..	.. ..	*17.10*
Le Medaillon	7 cc	.. ..	.. ..	*3.40*
traveller	3.5 cc	.. ..	.. ..	*2.30*
soap, bath		.. ..	.. ..	*1.40*
toilet (3)		.. ..	.. ..	*1.60*
talc glace	64 g	.. ..	.. ..	*1.10*
	92 g	.. ..	.. ..	*1.50*
flacon	92 g	.. ..	.. ..	*1.40*
JEYES (671 Jeyes)				
fluid	284 ml	1.17dz		*0.11½*
	570 ml	1.79dz	.. ..	*0.19*
	1.14 l	3.20dz	.. ..	*0.34*
	1 gal	0.87	.. ..	*1.11*
	5 gal	3.60	.. ..	*4.24*
Freshbin powder	680 g	1.22dz	.. ..	*0.12*
toilet flats				
soft single		2.57 (4 dz)	.. ..	*0.07*
double		2.38 (2 dz)	.. ..	*0.12½*
babysoft single		2.23 (4 dz)	.. ..	*0.06½*
double		2.14 (2 dz)	.. ..	*0.11½*
superstrong single		3.30 (4 dz)	.. ..	*0.08½*
double		3.04 (2 dz)	.. ..	*0.15½*
toilet rolls				
babysoft twin		2.20 (1½ dz)	.. ..	*0.13*
JIF (1449 R&CFD)				
lemons		0.755dz	.. ..	*0.08*
JOHNSONS (672 Johnson)				
bandages W.O.W. BPC				
2.5cm x 5m		0.032	.. ..	*0.04*
5cm x 5m		0.052	.. ..	*0.07*
7.5cm x 5m		0.073	.. ..	*0.10*
10.5cm x 5m		0.093	.. ..	*0.12*
bandages crepe BPC				
5cm x 4.5m		0.140	.. ..	*0.18*
7.5cm x 4.5m		0.201	.. ..	*0.27*
10cm x 4.5m		0.269	.. ..	*0.36*
15cm x 4.5m		0.391	.. ..	*0.52*
cellulose wadding BPC				
	500 g	0.223	.. ..	*0.30*
cotton wool BPC	25 g	0.047	.. ..	*0.06*
	100 g	0.130	.. ..	*0.17*
	500 g	0.538	.. ..	*0.72*
cotton wool hospital				
	100 g	0.105	.. ..	*0.14*
	500 g	0.415	.. ..	*0.55*
dental floss		0.114	0.029	*0.18½*
dressing pack sterilised		0.104	.. ..	*0.14*
gauze rolls BPC	1 m	0.086	.. ..	*0.11*
	3 m	0.187	.. ..	*0.25*
	5 m	0.285	.. ..	*0.38*
	10 m	0.555	.. ..	*0.74*
gauze & cotton tissue				
BPC	500 gm	0.637	.. ..	*0.85*
Drug Tariff	500 gm	0.535	.. ..	*0.71*
incontinence pads	12	0.403	.. ..	*0.54*
lint rolls				
BPC	25 gm	0.071	.. ..	*0.09*
	100 gm	0.227	.. ..	*0.30*
	500 gm	1.021	.. ..	*1.36*
boric	25 gm	0.075	.. ..	*0.10*
	100 gm	0.240	.. ..	*0.32*
multiple pack dressing				
	No. 1	0.242	.. ..	*0.32*
	No. 2	0.527	.. ..	*0.70*
N. A. dressings				
9.5cm x 9.5cm		0.031	.. ..	*0.04*
sterilized lint dressings				
	small	0.036	.. ..	*0.06*
	medium	0.053	.. ..	*0.07*
	large	0.082	.. ..	*0.12*
triangular bandage		0.119	.. ..	*0.16*
JOIE DE VIVRE (341 Cyclax)				
Cologne				
slim spray	17 cc	0.49	0.122	*0.95*
spray	47 cc	0.91	0.227	*1.65*
ocean bath gel		0.61	0.152	*1.10*
soap		0.42	0.105	*0.75*
talc		0.50	0.125	*0.90*
body moisturiser		0.55	0.137	*1.00*
JOY (Patou) (386 Douek)				
existing entry				*d*
JOY (Patou) (386 Douek)				*i*
dusting powder		4.03	1.007	*7.15*
eau de Joy	1 oz	3.10	0.775	*5.50*
	1½ oz	4.36	1.09	*7.75*
	3 oz	7.50	1.875	*13.30*
	6 oz	13.40	3.35	*23.80*
atomiseur	2 oz	6.98	1.745	*12.40*
vapomiseur	1½ oz	5.20	1.30	*9.25*

		Trade £.p	Tax £.p	Retail £.p	
parfum					
le compagnon	⅕ oz	4.90	1.225	*8.75*	
flaconette de luxe					
	¼ oz	5.70	1.425	*10.25*	
flacon de luxe	½ oz	10.40	2.60	*18.50*	
	1 oz	15.48	3.87	*27.50*	
	1¾ oz	27.40	6.85	*48.50*	
	2¾ oz	42.25	10.562	*75.00*	
vapomiseur	¼ oz	6.00	1.50	*10.75*	
soap (3)		3,63	0.907	*6.45*	
velours de Joy skin lotion					
	3 oz	6.70	1.675	*12.00*	
KANFOTREX (171 BLL)					
ointment	5 g	0.32	.. ..	0.48	TS
	15 g	0.80	.. ..	1.20	TS
KANTREX (171 BLL)					
capsules	30	3.34	.. ..	5.01	TS
	100	10. 34	.. ..	15.51	TS
injection					
paediatric	75mg/2ml	0.78	.. ..	1.17	TS
KANTREXIL (171 BLL)					
suspension	150 ml	1.80	.. ..	2.70	TS
	500 ml	5.40	.. ..	8.10	TS
tablets packs of 12 and 120					*d*
KATRINA (506 Gerhardt)					
perfume Colognes		0.50	0.125	*0.95*	
KERGAL (La Fermiere) (1222 Taunton)					
pure apple juice		2.035dz	0.365dz	*0.27*	
KHADINE (1355 Yardley)					
Cologne		0.497	0.124	*0.87*	
foam bath		0.436	0.109	*0.77*	
mini-spray		0.391	0.098	*0.69*	
perfume		0.714	0.179	*1.25*	
soap		0.138	0.035	*0.22*	
talc		0.209	0.052	*0.37*	
KINX (1073 Robinson)					
pleated wool mini		2.975 (6 dz)			
		4.32 (3 dz)			
roll		3.60 (1⅔ dz)			
K-LENS (810 Maw)					
eye lotion		3.68dz	.. ..	*0.46*	
KLING (672 Johnson)					
conforming bandage					
5cm x 3.5m		0.061	.. ..	*0.08*	
7.5cm x 3.5m		0.079	.. ..	*0.11*	
10cm x 3.5m		0.094	.. ..	*0.13*	
15cm x 3.5m		0.130	.. ..	*0.17½*	
KLOREF (311 C)					
tablets	250	1.38	.. ..	2.00	
KNIGHTS (756 Lever)					
castile soap	small	3.403 (6 dz)	0.798 (6 dz)	*0.06½*	
	large	3.323 (4 dz)	0.779 (4 dz)	*0.09½*	
	family	2.268 (2 dz)	0.532 (2 dz)	*0.13*	
KODAK (711 Kodak)					
Instamatic camera outfit					
	56X	4.075	1.019	*7.09*	
	55X				*d*
	case	.. ..	.. ..	*0.80*	
Instamatic					
pocket camera outfit					
	100	6.28	1.52	*10.99*	
	200	8.05	1.96	*14.16*	
	300	10.51	2.575	*18.56*	
	400	15.31	3.655	*26.89*	
	500	19.81	4.78	*34.93*	
	50	31.96	7.99	*57.16*	
	60	37.89	9.475	*67.76*	
case	model 1	0.71	0.18	*1.27*	
	model 2	0.92	0.23	*1.65*	
	model 3	1.15	0.29	*2.06*	
magicube extender		0.87	0.22	*1.52*	
projectors					
Retinamat					
	model 210	24.75	6.19	*44.26*	
	model 610	33.21	8.305	*59.39*	
films					
black and white					
Verichrome Pan					
	VP 110	0.205	0.05	*0.34½*	
colour cartridge					
Kodacolour II					
	C 110-12	0.41	0.105	*0.60*	
	C 110-20	0.565	0.14	*0.83*	
Ektachrome X					
	EX 110-20	0.665	0.165	*0.97*	
Kodachrome X					
	KX 110-20	1.11	0.15	*1.50*	
camera stand compact					
	model 2	1.62	0.405	*2.90*	
chemicals					
anti fog powder	1 l	0.22	.. ..	*0.33*	
colour film processing					
C22 unit 2					
	for 500 ml	0.82	.. ..	*1.23*	
	600 ml pack				*d*
D.76 developer					
	600 cc	0.21	.. ..	*0.31½*	
	2.5 l	0.365	.. ..	*0.55*	
	5 l	0.47	.. ..	*0.70½*	
D.76 replenisher	2.5 l	0.39	.. ..	*0.58½*	

		Trade £.p	Tax £.p	Retail £.p	
D.163 developer liquid					
	250 ml	0.19	.. ..	*0.28½*	
	500 ml	0.27	.. ..	*0.40½*	
	1 gal	1.16	.. ..	*1.74*	
powder for	1 l	0.285	.. ..	*0.43*	
	2.5 l	0.38	.. ..	*0.57*	
	5 l	0.63	.. ..	*0.94½*	
20 oz, 80 oz and 1 gal					*d*
DK-50 developer for					
	600 cc	0.24	.. ..	*0.36*	
	80 oz	0.40	.. ..	*0.60*	
DK-50R replenisher					
	for 80 oz	0.44	.. ..	*0.66*	
film cement	50 ml	0.16	.. ..	*0.24*	
indicator stop bath					
	1 l	0.615	.. ..	*0.92*	
Kodafix solution					
	250 ml	0.22	.. ..	*0.33*	
liquid hardener					
	250 ml	0.19	.. ..	*0.28½*	
Metafix	250 g	0.27	.. ..	*0.40½*	
	500 g	0.335	.. ..	*0.50*	
Microdol-X developer					
	for 600 ml	0.19	.. ..	*0.28½*	
	1 l	0.25	.. ..	*0.37½*	
	2.5 l	0.335	.. ..	*0.50*	
	5 l	0.535	.. ..	*0.80*	
	80 oz & 1 gal packs				*d*
replenisher	2.5 l	0.38	.. ..	*0.57*	
	80 oz pack				*d*
Photo-flo 200 solution					
	100 ml	0.23	.. ..	*0.34½*	
	500 ml	0.42	.. ..	*0.63*	
retouching medium					
	50 ml	0.26	.. ..	*0.39*	
soft gradation					
developer powder					
	2.5 l	0.365	.. ..	*0.55*	
	80 oz pack				*d*
Unifix powder	250 g	0.23	.. ..	*0.34½*	
	500 g	0.285	.. ..	*0.43*	
universal developer					
	250 ml	0.22	.. ..	*0.33*	
wetting agent	100 ml	0.21	.. ..	*0.31½*	
papers					
Bromide (SW) Bromesko (SW)					
3½ x 3½	100	0.43	0.11	*0.75*	
3½ x 4½	100	0.525	0.13	*0.92*	
3½ x 5	100	0.59	0.15	*1.03*	
3½ x 5½	100	0.63	0.16	*1.10*	
4¾ x 6½	25	0.305	0.075	*0.53*	
	100	0.96	0.24	*1.68*	
6½ x 8½	10	0.23	0.06	*0.40*	
	100	1.65	0.415	*2.89*	
8 x 10	10	0.325	0.08	*0.57*	
	100	2.35	0.59	*4.11*	
	250	5.87	1.47	*10.27*	
10 x 12	10	0.46	0.115	*0.81*	
	100	3.50	0.875	*6.13*	
12 x 15	10	0.69	0.175	*1.21*	
	100	5.20	1.30	*9.10*	
16 x 20	10	1.19	0.30	*2.08*	
20 x 24	10	1.81	0.455	*3.17*	
Bromide (DW) Bromesko (DW)					
4¾ x 6½	100	1.12	0.28	*1.96*	
6½ x 8½	100	1.95	0.49	*3.41*	
8 x 10	10	0.38	0.095	*0.67*	
	100	2.79	0.70	*4.88*	
10 x 12	10	0.54	0.135	*0.95*	
12 x 15	10	0.80	0.20	*1.40*	
16 x 20	10	1.37	0.345	*2.40*	
20 x 24	10	2.06	0.515	*3.61*	
KOLA ASTIER (1336 WJ)					
dragees		0.40	0.10	*0.70*	
granules		0.40	0.10	*0.70*	
KOLANTICON (838 Merrell)					
gel	150 ml	0.20	0.05	0.35	
	500 ml	0.56	.. ..	0.84	
wafers	100	0.98	.. ..	1.47	
KOLANTYL 838 Merrell)					
gel	250 ml	0.28	0.07	0.49	
	1000 ml	0.98	.. ..	1.47	
tablets	48	0.28	0.07	0.49	
KOLANTYL N.V. (838 Merrell)					
tablets	24	0.14	0.035	0.24½	
	dp 120	0.66	.. ..	0.99	
KWIC-BRU (535 Granose)					
	3 oz	1.91dz	.. ..	*0.20*	
	6 oz	3.17dz	.. ..	*0.33*	
	3 lb	1.85	.. ..	*2.31*	
	2½ lb				*d*
LACAMEX (1091 Rybar)					
entire entry					*d*
LACTEOL (1336 WL)					
tablets	45	0.40	0.10	*0.70*	
	90	0.72	0.18	*1.26*	
LAEVORAL-C (218 Calmic)					
liquid	dp 250 ml				*d*
LA INDIA (975 PDS)					*d*
LA INDIA (975 PWL)					*i*
deodorant stick					*d*
LANALEM (903 NPU)					
shampoos					
lemon cream, olive oil	jar	1.60dz	0.40dz	*0.23*	

		Trade £.p	Tax £.p	Retail £.p
LANOXIN (208 BW)				
tablets 0.25 mg				
pack of 100				
LAROLA (106 Beetham)				
skin lotion	85 cc	2.76dz	0.69dz	*0.40*
	125 cc	3.12dz	0.78dz	*0.45*
	165 cc	4.20dz	1.05dz	*0.60*
LA ROSE (1612 Rochas)				
LA ROSE (1633 Rochas)				
LASONIL (97 Bayer)				
suppositories	10	0.235	.. ..	0.35
LASSIE (967 Petfoods)				
	handy	3.09 (6 dz)	0.49 (6 dz)	*0.06*
	large	3.78 (4 dz)	0.60 (4 dz)	*0.11*
LASTONET (733 Lastonet)				
foot spray		2.64dz	0.66dz	*0.38*
metatarsal pad	pr	0.44	.. ..	*0.66*
NVF elastic net bandage (Lastonet)				
3 in		0.46	.. ..	*0.69*
4 in		0.58	.. ..	*0.87*
5 in		0.96	.. ..	*1.44*
support stockings				
Spanflex	pr	1.30	.. ..	*1.95*
suspender belts men's				
	single	3.60dz	0.40dz	*0.48*
	double	4.20dz	0.47dz	*0.57*
surgical hosiery				
elastic net (Lastonet)				
thigh stockings				
women	pr	2.00	.. ..	*3.00*
men	pr	2.16	.. ..	*3.24*
below knee stockings				
	pr	1.56	.. ..	*2.34*
knee caps	pr	1.00	.. ..	*1.50*
anklets	pr	1.22	.. ..	*1.33*
elastic net (Lastosheer)				
thigh stockings for women				
	pr	2.00	.. ..	*3.00*
below knee stockings				
	pr	1.56	.. ..	*2.34*
one way stretch (Lastothread)				
seamless fine thread				
thigh stockings				
	pr	3.10	.. ..	*4.65*
above knee stockings				
	pr	2.30	.. ..	*3.45*
below knee stockings				
	pr	1.46	.. ..	*2.19*
anklets	pr	0.90	.. ..	*1.35*
kneecaps	pr	0.90	.. ..	*1.35*
leggings	pr	0.90	.. ..	*1.35*
seamless stout thread				
thigh stockings				
	pr	2.88	.. ..	*4.32*
above knee stockings				
	pr	2.30	.. ..	*3.45*
below knee stockings				
	pr	1.46	.. ..	*2.19*
anklets	pr	0.90	.. ..	*1.35*
knee caps		0.90	.. ..	*1.35*
leggings		0.90	.. ..	*1.35*
elastic socks for men (Lastofine)				
	pr	1.00	.. ..	*1.50*
tights				
elastic net (Lastonet)		3.20	.. ..	*4.80*
maternity		4.40	.. ..	*6.60*
elastic yarn (Lastolita)		2.32	.. ..	*3.48*
(Lastofine)		2.80	.. ..	*4.20*
maternity (Lastolita)		2.92	.. ..	*4.38*
with adjustable waistband		3.30	.. ..	*4.95*
Spanflex support		1.86	.. ..	*2.79*
LEDERKYN (746 Lederle)				
tablets	24	0.69	.. ..	
	100	2.56	.. ..	
LEDERMYCIN (746 Lederle)				
drops	10 ml	0.45	.. ..	
LEDERPLEX (746 Lederle)				
liquid	100 ml	0.52		
LE DIX (Balenciaga) (386 Douek)				
eau de toilette	1¾ oz	1.14	0.285	*2.05*
	4 oz	1.84	0.46	*3.30*
	7 oz	2.98	0.745	*5.35*
	15 oz	4.40	1.10	*7.90*
atomiser	4 oz	2.34	0.585	*4.20*
	32 oz	.. ..	.. ..	
perfume	⅛ oz	1.00	0.25	*1.85*
	⅙ oz	1.27	0.317	*2.35*
	¼ oz	1.84	0.46	*3.40*
	½ oz	3.04	0.76	*5.60*
	1 oz	4.83	1.207	*8.95*
	2 oz	7.60	1.90	*14.00*
	4 oz	12.10	3.025	*22.40*
atomiseur		2.52	0.63	*4.65*
refill		1.72	0.43	*3.20*
LEMPAK (261 Christy)				
cleansing lotion		1.64dz	0.41dz	*0.24*
skin freshener		1.64dz	0.41dz	*0.24*
LEM-SIP (1037 Reckitt)				
cold relief	(5)	1.76dz	0.412dz	*0.23*
	(10)	3.22dz	0.743dz	*0.42*
LENIUM (1599 Winthrop)				
economy size	113 g	0.41	0.102	0.72
LESTREFLEX (1127 Seton)				
existing entry				

		Trade £.p	Tax £.p	Retail £.p	
TREFLEX (1127 Seton)					i
distributors 93 BJ)					
lastic diachylon bandage					
fully spread or ventilated					
7.5cm x 4.5m		3.48dz	.. ..	0.43	
10cm x 4.5m		4.44dz	.. ..	0.55	
JCOVORIN (746 Lederle)					
mpoules 3 mg/ml	10	4.53	.. ..		
EBUOY (756 Lever)					
ap	small	3.689	0.865	0.07	
		(6 dz)	(6 dz)		
	large	3.531	0.828	0.10	
		(4 dz)	(4 dz)		
	family	2.377	0.558	0.13½	
		(2 dz)	(2 dz)		
A (760 Liga)					
way food		0.96dz	.. ..	0.10	
CTIFED (208 BW)					
xpectorant	2 l	3.30	.. ..	4.95	†s7DDI
paediatric	2 l	2.56	.. ..	3.84	†s7DDI
N (205 Burgess)					
intment	1¼ oz	1.20dz	0.30dz	0.18	
	3 oz	2.10dz	0.53dz	0.31	
	16 oz	0.60	0.15	0.92	
	36 oz	1.00	0.25	1.60	
ills		0.90dz	0.23dz	0.13	
		1.70dz	0.43dz	0.25	
RESAL (262 CIBA)					
existing entry					d
RESAL (262 CIBA)					i
blets 10 mg	100	5.84			
COTE (1345 Woodward)					i
mall		0.16	0.04	0.28	
rge		0.24	0.06	0.42	
IODOL (971 PSMB)					
ltra fluid	10 ml	0.56	.. ..	0.84	
iscous	20 ml	0.56	.. ..	0.84	
IPHYSAN (1123 SLL)					
xisting entry					d
PHYSAN (1123 SLL)					i
0%	500 ml	3.45			
5%	500 ml	3.75			
LITE (633 H&P)					
isting entry					d
LITE (633 H & P)					i
pstick with holder		0.76	0.19	1.38	
refill		0.20	0.05	0.38	
OFLAVONOID (756 Lewis)					
xisting entry					d
OFLAVONOID (757 Lewis)					i
psules	100	12.80dz	3.20dz	1.87	
	500	59.20dz	14.80dz	8.63	
OTRAID (756 Lewis)					
xisting entry					d
OTRIAD (757 Lewis)					i
psules	100	10.60dz	2.65dz	1.50	
	1000	98.80dz	24.70dz	14.40	
quid	200 ml	7.50dz	1.88dz	1.10	
	1 l	35.20dz	8.80dz	5.14	
UAFILM TEARS (35 Allergan)					
xisting entry					d
UAFILM TEARS (35 Allergan)					i
(distributors 1121 Searle)					
	15 cc	0.44	.. ..	0.66	
UFRUTA (1102 Sanitas)					
andard	108 cc	1.63dz	0.41dz	0.21½	
	330 cc	2.95dz	0.74dz	0.39	
	1000				d
quid 200 ml and 15 cc					d
OX (878 Napp)					
psules	100	0.75	.. ..	1.00	
	500	3.15	.. ..	4.20	
REAL (525 Golden)					
leach		2.04dz	0.52dz	0.29	
US (903 NPU)					
il polish remover		1.24dz	0.31dz	0.18½	
CENE (1038 R&C)					
ampoo	sachet	1.225	0.305	0.04	
		(4 dz)	(4 dz)		
	bottle small	1.19dz	0.30dz	0.15½	
	large	2.16dz	0.54dz	0.28	
A (801 MP)					d
A (1636 Lennard)					i
TRE DENT (280 CP)					
ntire entry					d
(756 Lever)					
ap	small	3.951	0.927	0.07½	
		(6 dz)	(6 dz)		
	large	3.708	0.87	0.10½	
		(4 dz)	(4 dz)		
NDIOL (917 Organon)					
blets	22	0.2667	.. ..	0.40	†s4B
CKENZIES (312 AC)					
nelling salts	family	0.095	0.02	0.15½	
handbag size					d
AME ROCHAS (1612 Rochas)					d
AME ROCHAS (1633 Rochas)					i
NDURIN (1305 WB)					
ntire entry					d
GO OF MAYFAIR (545 Grossmith)					
cum giant ovals 400 g		1.51dz	0.38dz	0.22	
RY QUANT (876 MP)					
plicator kit		2.62dz	0.655dz	0.40	
ath beads		5.57dz	1.392dz	0.85	
ath oil		4.59dz	1.148dz	0.70	
lush baby compact		4.25dz	1.062dz	0.65	
dy shampoo	sachets	0.65dz	0.162dz	0.10	
		3.59dz	0.898dz	0.55	

		Trade £.p	Tax £.p	Retail £.p	
Cologne					
AM & PM	9 cc	2.62dz	0.655dz	0.40	
	1⅛ oz	5.57dz	1.392dz	0.85	
spray		5.08dz	1.27dz	0.75	
Come Clean		3.92dz	0.98dz	0.60	
eye care stick		3.92dz	0.98dz	0.60	
eye gloss		3.92dz	0.98dz	0.60	
eyelashes					
Jeepers Peepers		5.24dz	1.31dz	0.80	
lower lidders, plush, ultra-fine lowers, new natural wisps		4.25dz	1.062dz	0.65	
eyelash adhesive		1.64dz	0.41dz	0.25	
eyelash colour		5.24dz	1.31dz	0.80	
refill		3.92dz	0.98dz	0.60	
eyelash conditioner		3.92dz	0.98dz	0.60	
eyeliner brush		2.29dz	0.572dz	0.35	
eyeshadow brush		2.62dz	0.655dz	0.40	
eye tints		3.92dz	0.98dz	0.60	
eye pencil		2.29dz	0.57dz	0.35	
eyes off		3.27dz	0.818dz	0.50	
face brush		5.08dz	1.27dz	0.75	
face final		4.25dz	1.062dz	0.65	
face shapers		5.24dz	1.31dz	0.80	
Get Fresh		3.92dz	0.98dz	0.60	
Jelly Babies					
gel cheek colour		4.25dz	1.062dz	0.65	
eye colour		4.25dz	1.062dz	0.65	
mascara		3.92dz	0.98dz	0.60	
refill		2.95dz	0.738dz	0.45	
skin colour		4.59dz	1.148dz	0.70	
kit bag		5.08dz	1.27dz	0.75	
lipstick		3.59dz	0.898dz	0.55	
liquid liner		3.59dz	0.898dz	0.55	
mascara					
coloured tearproof		3.27dz	0.818dz	0.50	
tearproof		5.24dz	1.31dz	0.80	
refill		3.92dz	0.98dz	0.60	
nail polish round		2.29dz	0.57dz	0.35	
sparklers		2.95dz	0.738dz	0.45	
remover		1.97dz	0.492dz	0.30	
nailshine		6.54dz	1.64dz	1.00	
Nature Tint		3.92dz	0.98dz	0.60	
overnighter		26.19dz	6.548dz	4.00	
paint box		15.70dz	3.925dz	2.40	
perfume lotion		5.57dz	1.392dz	0.85	
sac		7.84dz	1.96dz	1.20	
Shape & Blush		5.90dz	1.475dz	0.90	
skin drink		5.24dz	1.31dz	0.80	
skin saver		5.24dz	1.31dz	0.80	
Smoothers		3.92dz	0.98dz	0.60	
Soft scrub		6.22dz	1.555dz	0.95	
solo shadow		3.92dz	0.98dz	0.60	
sticks		2.95dz	0.738dz	0.45	
Special recipes					
cream rouge		3.92dz	0.98dz	0.60	
foundation cream		4.59dz	1.148dz	0.70	
lipstick		2.95dz	0.738dz	0.45	
mascara		4.25dz	1.062dz	0.65	
perfume essences		5.08dz	1.27dz	0.75	
Starkers		3.92dz	0.98dz	0.60	
talcum - Bird Bath		3.59dz	0.898dz	0.55	
tan trap		4.25dz	1.062dz	0.65	
topspeed tan		5.24dz	1.31dz	0.80	
vitamin pills		2.62dz	0.655dz	0.40	
mascara liquid					d
refill					d
mini colour					d
shadow shaper stick					d
starters box					d
MATIC (230 Carnrick)					
tablets	100	0.63	.. ..	0.84	†s1s4A
MAWS (810 Maw)					
baby pants					
Tufty all sizes		1.84dz	.. ..	0.23	
nylon slimline bottle brush	306.02	0.74dz	.. ..	0.09	
Simpla					
bottle brush	306.03	0.88dz	.. ..	0.10	
gift set	327.00	13.28dz	0.795dz	1.65	
jug	306.09	3.99dz	0.45dz	0.55	
mixer	306.10	0.79dz	0.09dz	0.10	
sterilising set	327.05	7.29dz	0.33dz	0.94	
tablets 12	390.01	1.49dz	.. ..	0.17½	
24	390.00	2.48dz	.. ..	0.30	
soothers Cherub	339.08	0.56dz	.. ..	0.07	
spare caps & discs	306.05	0.52dz	.. ..	0.07	
teats Simpla assorted	301.04	1.34 (2 dz)	.. ..	0.08	
slimline assorted	300.03	1.75 (3 dz)	.. ..	0.07	
universal assorted	301.53	1.51 (2 dz)	.. ..	0.09	
Nursery Sundries					
bibs plastic	397.60	0.88dz	.. ..	0.11	
terry	397.50	1.04dz	.. ..	0.13	
feeding beaker	396.45	1.70dz	0.193dz	0.23	
feeding set	396.30	3.38dz	0.385dz	0.44	
	396.05	3.68dz	0.415dz	0.50	
keep warm plate	396.35	5.84dz	0.655dz	0.77	
Proprietaries					
lanoline cream	488.01	2.28dz	0.57dz	0.33	

		Trade £.p	Tax £.p	Retail £.p	
Surgical Dressings					
bandages B.P.C.					
white open wove					
1 in x 4 yd	110.18	0.28dz			
2 in x 4 yd	110.02	0.46dz			
3 in x 4 yd	110.04	0.65dz			
4 in x 4 yd	110.19	0.825dz			
crepe					
2 in	141.00	1.666dz			
3 in	141.02	2.386dz			
3½ in	141.03	2.51dz			
4 in	141.04	3.216dz			
6 in	141.05	4.59dz			
cellulose tissue	147.01	0.35			
cellulose wadding	147.00	0.203			
cotton wool B.P.C.					
1 oz	102.01	0.63dz			
4 oz	102.03	1.77dz			
16 oz	102.05	0.487			
hospital quality					
4 oz	102.09	1.415dz			
16 oz	102.11	0.378			
gauge B.P.C.					
1 yd	137.02	0.985dz			
3 yd	137.03	2.08dz			
6 yd	137.04	3.74dz			
12 yd	137.05	0.607			
gauge & cotton tissue					
pink label					
4 oz	146.09	0.157			
16 oz	146.11	0.546			
blue label					
4 oz	146.12	0.18			
16 oz	146.14	0.61			
lint white B.P.C.					
1 oz	135.01	0.945dz			
4 oz	135.03	3.07dz			
16 oz	135.05	0.93			
lint boric B.P.C.					
4 oz	143.09	0.27			
sterilised dressing pack	148.02	1.30dz			
triangular bandage 36 x 51 in	142.06	0.117			
MAX FACTOR (813 MF)					
comb-on mascara		0.315	0.077	0.55	
Satin moisturiser		0.281	0.069	0.49	
MAYBELLINE (1333 WL)					
eye shadow					
Blooming colours		.. ..	.. ..	0.49	
MAZDA (903 NPU)					
flash bulbs IB	(10)	0.35	.. ..	0.55	
AGIB	(10)	0.35	.. ..	0.55	
flash cubes	(3)	0.48	.. ..	0.72	
magicube	(2)	0.42	.. ..	0.30	
MEDICOMB (1632 Medicomb)					
clinical comb		0.60	0.15	1.05	
MEDISOAP (436 Evans)					
basic					d
MENDOCIL (1419 Intec)					
entire entry					d
MENE (1073 Robinson)					
sanitary towels	size0	6.283 (4 dz)	.. ..	0.17	
	size1	6.653 (4 dz)	.. ..	0.18	
	size2	7.762 (4 dz)	.. ..	0.21	
	size3	7.207 (3 dz)	.. ..	0.26	
	size4	6.283 (2 dz)	.. ..	0.34	
sanitary belts, adjustable		1.213dz	0.137dz	0.15	
de luxe		1.537dz	0.173dz	0.19	
MENTHALIN (1037 Reckitt)					
impregnated tissues		1.53dz	0.353dz	0.20	
MENTHO-LYPTUS (562 Hall)					
tablets cello bag		.. ..	.. ..	0.10	
jars 6 lb		.. ..	.. ..	0.10	qtr
MERBENTYL (838 Merrell)					
syrup	150 ml	0.38	.. ..	0.57	
	500 ml	1.08	.. ..	1.62	
tablets	50	0.26	.. ..	0.39	
	250	0.88	.. ..	1.32	
with phenobarbitone					
	50	0.36	.. ..	0.54	†s1s4A
syrup	150 ml	0.42	.. ..	0.63	†s1s4A
METANIUM (115 Bengue)					
ointment	500 g	1.50			
powder	100 g	0.25	.. ..	0.33½	
METATONE (938 PD)					
tonic	2¼ l	1.20			†
METHOTREXATE (746 Lederle)					
tablets 2.5 mg	100	3.98	.. ..		
METHOTREXATE PARENTERAL (746 Lederle)					
ampoules	5 mg	0.79	.. ..		
	50 mg	2.28			

		Trade £.p	Tax £.p	Retail £.p	
MIA (839 Mia)					
blush tint		.. ..		*0.49*	
concealer cream		.. ..		*0.49*	
cool gel cleanser		.. ..		*0.50*	
skin conditioner		.. ..		*0.50*	
toning cleanser		.. ..		*0.50*	
eye tints		.. ..		*0.36*	
pearly		.. ..		*0.36*	
face shaper		.. ..		*0.49*	
foundation nature tint		.. ..		*0.50*	
lipstick		.. ..		*0.42*	
mascara automatic roll-on		.. ..		*0.44*	
pressed powder		.. ..		*0.40*	
MILLOPHYLINE (346 Dales)					
(distributors 1556 Farillon)					*i*
MILTON (1055 RM)					
sterilising unit		0.65	0.02	*0.88*	
MINADEX (518 Glaxo)					
syrup	200 ml	0.17½	.. ..	0.24	
	2 l	1.15			
MINERS (876 MP)					
eastern oils		2.04dz	0.51dz	*0.30*	
eye paint		1.57dz	0.395dz	*0.23*	
eye shadow wand		2.17dz	0.54dz	*0.32*	
eye shockers kit		2.17dz	0.54dz	*0.32*	
lip shock		1.10dz	0.275dz	*0.16*	
water colour kit		2.79dz	0.70dz	*0.41*	
MINILYN (917 Organon)					
tablets	22	0.2667	.. ..	0.40	†s4B
MISTOL (255 Chembro)					*d*
MISTOL (1333 WL)					*i*
MIST. TUSSI INFANS (576 PH)					
conc 1-3	500 ml	0.54	.. ..	*0.81*	
	2 l	1.75	.. ..	*2.63*	
MOMENT SUPREME (Patou) (386 Douek)					
Cologne	1⅗ oz	1.06	0.265	*1.90*	
	3⅗ oz	1.70	0.425	*3.00*	
eau de toilette	2 oz	1.48	0.37	*2.65*	
	4 oz	2.40	0.60	*4.25*	
parfum					
le compagnon	⅕ oz	1.70	0.425	*3.00*	
flacon	¼ oz	1.80	0.45	*3.25*	
	½ oz	2.80	0.70	*4.95*	
	1 oz	4.70	1.175	*8.35*	
	2 oz	8.00	2.00	*14.25*	
MONOGRAM (1501 DA)					*d*
MONOGRAM (1501 DGL)					*i*
MONSIEUR NET (Patou) (386 Douek)					
after shave cream	tube	0.72	0.18	*1.30*	
after shave lotion flacon		1.36	0.44	*2.40*	
	1⅘ oz	0.87	0.217	*1.55*	
	3⅗ oz	1.36	0.34	*2.40*	
Cologne	1⅘ oz	0.98	0.245	*1.75*	
	3⅗ oz	1.70	0.425	*3.00*	
vapomiseur	5 oz	3.10	0.775	*5.50*	
pre electric shave	1⅘ oz	0.87	0.217	*1.55*	
	3⅗ oz	1.36	0.34	*2.40*	
soap		0.85	0.212	*1.50*	
MONSIEUR ROCHAS (1612 Rochas)					*d*
MONSIEUR ROCHAS (1633 Rochas)					*i*
MONSIEUR WORTH (1350 Worth)					
after shave	100 cc	.. ..		*2.10*	
deodorant		.. ..		*2.50*	
eau de toilette	100 cc	.. ..		*3.20*	
	200 cc	.. ..		*5.20*	
	28 oz	.. ..		*17.80*	
shaving cream					
brushless		.. ..		*1.10*	
lather		.. ..		*1.10*	
soap	4½ oz	.. ..		*1.30*	
Sports Cologne		.. ..		*1.30*	
Trousse de Voyage after shave		.. .. ..		*3.80*	
MORNY (1574 LM)					
Larry the lamb					
soap (2)		.. ..		*0.50*	
talc	110 g	.. ..		*0.38*	
MOUSTACHE (1612 Rochas)					*d*
MOUSTACHE (1633 Rochas)					*i*
MULCETS (848 Minnesota)					
mouth ulcer tablets	20	1.28dz	0.32dz	*0.18*	
MULSIVIN (1091 Rybar)					
entire entry					*d*
MUM (172 BMCL)					
Cologne		0.349	0.087	*0.62*	
Intimist	50 g	0.181	0.045	*0.29*	
	120 g	0.261	0.065	*0.42*	
Rollette	28 cc	0.182	0.046	*0.30*	
	42 cc	0.231	0.058	*0.38*	
refill	28 cc	0.168	0.042	*0.27*	
Rollette for men		0.199	0.05	*0.33*	
refill		0.168	0.42	*0.28*	
stick		0.109	0.027	*0.18*	
stick for men		0.12	0.03	*0.19*	
MYCOLACTINE (1336 WL)					
tablets	50	0.20	0.05	*0.35*	†s7
	250	0.80	0.20	*1.40*	†s7
MYOLGIN (311 C)					
tablets	20	0.15	0.04	0.26½	†DDI
NAILOID (31 AP)					
(distributors 1377 R&A)					
nail manicure cream					
	small	1.02dz	0.24dz	*0.14*	
	large	1.95dz	0.46dz	*0.27*	
NAIR (235 CW)					
cream sachet	12 g	1.01dz	0.24dz	*0.13*	
tube	30 g	2.02dz	0.48dz	*0.26*	
lotion sachet	25 g	1.01dz	0.24dz	*0.13*	
tube	115 g	3.19dz	0.76dz	*0.41*	

		Trade £.p	Tax £.p	Retail £.p	
NAPISAN (1055 RM)					
	250 g	1.98dz	.. ..	*0.22*	
	500 g	3.60dz	.. ..	*0.40*	
	1000 g	6.30dz	.. ..	*0.70*	
NAPPICLENE (810 Maw)					
powder		3.28dz	.. ..	*0.38½*	
NATIROSE NATIVELLE (1336 WL)					
dragees	50	0.40	0.10	*0.70*	†s1DDI
NATISEDINE NATIVELLE (1336 WL)					
tablets	20	0.52	0.13	*0.91*	†s1s4A
	100	2.20	0.55	*3.85*	†s1s4A
NATIVELLE DIGITALINE (1336 WL)					
ampoules 0.2 mg 1 cc	6	0.40	.. ..	*0.60*	†s1
solution 1/1000	10 ml	0.60	.. ..	*0.90*	†s1
tablets 0.1 mg	40	0.22	.. ..	*0.33*	†s1
	200	0.70	.. ..	*1.05*	†s1
	1000	2.80	.. ..	*4.20*	†s1
0.25 mg	40	0.30	.. ..	*0.45*	†s1
	200	1.20	.. ..	*1.80*	†s1
NATUSOL (695 TK)					
entire entry					*d*
NATUSAN (1640 Benzon)					*i*
baby cream	50 g	1.72dz	0.43dz	*0.24*	
	125 g	3.56dz	0.89dz	*0.50*	
lotion	190 g	2.98dz	0.745dz	*0.42*	
powder	85 g	1.72dz	0.43dz	*0.24*	
refill	85 g	1.22dz	0.305dz	*0.17*	
shampoo	150 cc	2.86dz	0.715dz	*0.40*	
soap	100 g	0.71dz	0.178dz	*0.10*	
NAVANE (969 Pfizer)					
tablets 10 mg	100	3.97			†s4B
NELSON'S (1629 Nelson)					
influenza and common cold					
tablets		1.05 (5)	0.25 (5)	0.49	
NEMBUTAL (2 Abbott)					
(distributors 938 PD)					
veterinary solution					
	100 ml	0.51	.. ..	*0.76½*	†s1s4A
NEOBACRIN (518 Glaxo)					
ophthalmic ointment					
	3½ g	0.20			TS
ointment	15 g	0.22			TS
NEO RYBAREX (1091 Rybar)					
entire entry					*d*
NEOVIT (1091 Rybar)					
entire entry					*d*
NEPHRIL (969 Pfizer)					
tablets 1 mg	100	1.03			†s4B
	500	5.00			†s4B
NESTOSYL (115 Bengue)					
anaesthetic oil aerosol		0.35	0.09	0.56	†
	dp 500 g				*d*
ointment	dp 500 g	1.25			†
NETHAPRIN (838 Merrell)					
expectorant	150 ml	0.24	0.06	0.42	†s7*a*
	500 ml	0.72	0.18	1.26	†s7*c*
NETHAPRIN DOSPAN (838 Merrell)					
tablets	25	0.42	0.105	0.73½	†s7
	100	1.48	0.37	2.59	†s7
NEURODYNE (1295 Wade)					
capsules	25	0.20	0.05	*0.35*	†DDI
	dp 100	0.75			†DDI
	dp 250	1.71			†DDI
	dp 500				*d*
NEZ (1091 Rybar)					
tablets	12	0.14	0.035	0.24½	
drops & spray					*d*
NIAMID (969 Pfizer)					
tablets 25 mg	100	2.18			TS
	500	10.22			TS
100 mg	100	7.43			TS
NIBIOL (346 Dales)					
(distributors 1556 Farillon)					*i*
NIKINI (1073 Robinson)					
Poppet		1.65 (2 dz)	0.186 (2 dz)	*0.10*	
sanitary garment pink		5.20dz	0.584dz	*0.63*	*a*
white		3.134dz	0.354dz	*0.38*	
pads	12	4.68 (4 dz)	.. ..	*0.13*	
NIVEA (1164 SSL)					
after sun soother	1680	2.824dz	0.683dz	*0.37½*	
	1509				*d*
creme	1612	1.043dz	0.247dz	*0.14*	
	368	1.472dz	0.353dz	*0.20½*	
tube	1613	1.235dz	0.301dz	*0.16½*	
medical pack	370 A	7.118dz	1.712dz	*0.94*	
polystyrene jar	1615	2.742dz	0.658dz	*0.37*	
	1616	4.20dz	1.01dz	*0.56*	
dry skin lotion	1705	1.447dz	0.346dz	*0.19½*	
	1706	2.559dz	0.613dz	*0.34*	
liquid	100 cc	1.786dz	0.432dz	*0.24*	
	175 cc	2.529dz	0.614dz	*0.34*	
shaving cream tube	280	1.455dz	0.356dz	*0.19½*	
	281	2.141dz	0.516dz	*0.28½*	
soap toilet	1805	0.641dz	0.156dz	*0.08*	
triple	1807	1.489dz	0.359dz	*0.19*	
bath	1806	0.939dz	0.226dz	*0.12*	
double	1808	1.489dz	0.359dz	*0.19*	
Sunfilta cream	1650	1.882dz	0.45dz	*0.25½*	
	1651	3.035dz	0.737dz	*0.40½*	
	348 & 397				*d*
foam	1652	4.647dz	1.128dz	*0.62*	
sun gel	1660	2.706dz	0.655dz	*0.36*	
	394				*d*
milk	1670	3.265dz	0.796dz	*0.44*	
	39g				*d*

		Trade £.p	Tax £.p	Retail £.p	
sun tan oil family	1641	4.176dz	1.013dz	*0.56*	
continental	1640	3.035dz	0.737dz	*0.40½*	
talcum	1630	1.365dz	0.324dz	*0.19*	
NO-DEL (1091 Rybar)					
	28 g	0.14	0.035	*0.24½*	
NORLYN (519 Global)					
support tights		.. ..		*1.20*	
NOSKEETO (1091 Rybar)					
existing entry					*d*
N. P. U. (903 NPU)					
denture brush		1.20dz	.. ..	*0.15*	
rubber gloves					
standard		1.08 (10/12 dz)	0.12 (10/12 dz)	*0.17*	
deluxe		1.43 (10/12 dz)	0.16 (10/12 dz)	*0.23*	
tooth brushes nylon					
med, hard, ex hard		0.78dz	.. ..	*0.10*	
dual		0.98dz	.. ..	*0.12½*	
junior		0.52dz	.. ..	*0.06½*	
toothbrushes bristle					
med, hard, ex hard		1.33dz	.. ..	*0.17*	
dual		1.47dz	.. ..	*0.19*	
junior		0.68dz	.. ..	*0.08½*	
toothbrush smokers		1.05dz	.. ..	*0.13*	
vacuum Nu-flask	8 oz	3.28dz	0.37dz	*0.44½*	
NUCTA (337 Curtis)					
shampoo					
blue satin, dandruff control, egg and lanolin					
peach bloom	100 cc	1.56dz	0.39dz	*0.23*	
oil treatment	140 cc	2.40dz	0.60dz	*0.35*	
styling lotion	110 cc	1.92dz	0.48dz	*0.28*	
existing entry of setting lotion					*d*
NUIT DE NOEL (1071 Robins)					
perfume	1 oz				*d*
NURSE HARVEY'S (578 Harvey)					
gripe mixture		1.40dz	0.35dz	*0.18½*	
NUTMEAT (535 Granose)					
	10 oz	1.82dz	.. ..	*0.19*	
	16 oz	2.45dz	.. ..	*0.25½*	
brawn	10 oz	1.92dz	.. ..	*0.20*	
NUTRAMENT (172 BMCL)					
liquid meal		0.216	.. ..	*0.27*	
NUTTOLENE (535 Granose)					
	10 oz	1.82dz	.. ..	*0.19*	
	15 oz	2.45dz	.. ..	*0.25½*	
packs of 16 oz and 3¾ lb					*d*
NUTREGEN (1438 RHM)					
high fibre crispbread		0.995dz	.. ..	*0.10*	
NUTRIZYM (1556 Farillon)					
tablets	100	3.53	.. ..	*5.30*	
NYSTAN (1176 Squibb)					
oral suspension	30 ml	0.85	.. ..	1.27	TS
suspension	24 dose				*d*
NYSTAN-TA (1176 Squibb)					
cream	15 g	0.68	.. ..		TS
	30 g	1.27	.. ..		TS
ointment	15 g	0.68	.. ..		TS
	30 g	1.27	.. ..		TS
NYSTATIN-DOME (1460 Dome)					
cream	15 g	0.50	.. ..		TS
	30 g	0.90	.. ..		TS
OBIN (969 Pfizer)					
tablets 500 mg	100				*d*
OMEGA-H3 (49 A&V)					
capsules		1.50	.. ..	2.20	
OPHTHALMADINE (1635 Sas)					
eye ointment	3 g	7.50 (10/12 dz)			
ORADEXON (917 Organon)					
tablets 2 mg	100	5.50	.. ..	8.25	TS
ORLANE (1624 JAOL)					
anti-couprosine	747	.. ..		*3.15*	
anti-rides	756	.. ..		*2.40*	
	757	.. ..		*4.70*	
astringent	587	.. ..		*1.60*	
	588	.. ..		*2.40*	
bio-catalys	852	.. ..		*4.10*	
	851	.. ..		*5.95*	
bio-lacta	855	.. ..		*3.50*	
	854	.. ..		*5.25*	
	853	.. ..		*4.35*	
body cream B21	642	.. ..		*9.50*	
body milk	570	.. ..		*2.25*	
boreale	536	.. ..		*1.55*	
	537	.. ..		*1.70*	
Bronzilane	690	.. ..		*2.10*	
camphor lotion	597	.. ..		*1.75*	
cleansing milk	567	.. ..		*1.45*	
	568	.. ..		*2.35*	
	569	.. ..		*3.90*	
cream B21	640	.. ..		*21.00*	
cream active liquid	634	.. ..		*2.60*	
	635	.. ..		*4.20*	
embryo-serum	647	.. ..		*8.50*	
emulsion B21	644	.. ..		*9.50*	
emulsion placentaire					
	767	.. ..		*3.00*	
eyebrow pencil	595	.. ..		*0.50*	
eye shadow					
pearl	614	.. ..		*1.50*	
palette 4	619	.. ..		*2.50*	
powder	618	.. ..		*2.10*	
	623	.. ..		*2.25*	
gel-matin	909	.. ..		*2.80*	
handmilk	556	.. ..		*1.25*	
hydro-tonique	581	.. ..		*2.25*	

		Trade £.p	Tax £.p	Retail £.p	
ta cream	926	.. ..		2.00	
	929	.. ..		3.70	
dispenser	925	.. ..		3.75	
ria	930	.. ..		1.35	
	933	.. ..		2.10	
stick	38	.. ..		0.95	
agate	33	.. ..		1.25	
uid hydratante	732	.. ..		1.95	
	733	.. ..		3.60	
uid resorba	669	.. ..		4.40	
uid sveltine	659	.. ..		4.40	
tion B21	643	.. ..		7.50	
quisol	695	.. ..		1.60	
ascara block	575	.. ..		1.55	
refill	576	.. ..		1.00	
ascara roll-on	621	.. ..		1.65	
refill	622	.. ..		1.20	
asque de detente	627	.. ..		1.65	
asque bleu	911	.. ..		1.80	
asque rose	910	.. ..		1.80	
asque transparent	628	.. ..		2.50	
rasol	694	.. ..		1.35	
turelle liquid	734	.. ..		1.60	
nbreline	633	.. ..		1.80	
frosted	631	.. ..		1.90	
ange liquid	602	.. ..		1.60	
yane	648	.. ..		3.50	
te pellicia	48	.. ..		0.95	
tricia	902	.. ..		2.65	
	901	.. ..		3.15	
see demaquillante	771	.. ..		2.20	
	770	.. ..		3.65	
uge powder	940	.. ..		3.00	
val jelly liquid	724	.. ..		2.60	
	723	.. ..		4.80	
eye balm	712	.. ..		2.00	
tilane	912	.. ..		3.00	
	913	.. ..		2.20	
l a sol	691	.. ..		1.75	
n Orlane	696	.. ..		2.10	
nique	577	.. ..		1.30	
	578	.. ..		2.00	
	579	.. ..		3.10	
sperale	639	.. ..		2.55	
	638	.. ..		3.75	
t a bronzer	698				d
udre desse	914				d
udre de beaute	552				d
LOT (97 Bayer)					
pension	100 ml	0.235		0.35	
	500 ml	0.99		1.48	
lets 50 mg	50	0.43		0.65	
	250	1.96		2.94	
200 mg	50	0.93		1.39	
	250	4.16		6.24	
BAINE ARNAUD NATIVELLE (1336 WL)					d
BAINE ARNAUD (1336 WL)					i
poules 0.25 mg 1 cc					
	6	0.40	.. ..	0.60	†s1
lets 2.5 mg	40	0.44	.. ..	0.66	†s1
	200	1.60	.. ..	2.40	†s1
DOOR GIRL (876 MP)					
wny					
eye brow pencil					
	5G15	0.96dz	0.24dz	0.14	
eye liner liquid	5G13	1.57dz	0.395dz	0.23	
shadow liquid					
	5G12	1.90dz	0.475dz	0.28	
stick	5G11	0.96dz	0.24dz	0.14	
fragrance					
miniperfume					
	5G17	1.57dz	0.395dz	0.23	
spray mist	5G16	3.73dz	0.935dz	0.55	
glow on	5G04	0.96dz	0.24dz	0.14	
lipstick plain trial					
	5G07	0.96dz	0.24dz	0.14	
swivel					
	5G08	1.57dz	0.395dz	0.23	
pearl trial					
	5G05	0.96dz	0.24dz	0.14	
swivel					
	5G06	1.57dz	0.395dz	0.23	
nail lacquer plain					
	5G09	1.57dz	0.395dz	0.23	
frosted					
	5G10	1.57dz	0.395dz	0.23	
mascara brush	5G14	1.57dz	0.395dz	0.23	
rouge powder	5G03	0.96dz	0.24dz	0.14	
Silk Finish	5G02	1.22dz	0.305dz	0.18	
Touch	5G01	1.22dz	0.305dz	0.18	
RIDGES (917 Organon)					
igh syrup		1.526dz	0.382dz	0.20	
		2.364dz	0.591dz	0.31	
tilles					d
porstik					d
PAK (1345 Woodward)					
lets 250 mg	20	0.22	.. ..	0.33	TS
REX (848 Minnesota)					
rrhoea mixture					
	200 ml	2.00dz	0.50dz	0.28	
DI (1073 Robinson)					
ton wool balls					
white	50	0.64dz	.. ..	0.08	
	100	1.16dz	.. ..	0.14½	
pyliners	50	2.242dz	.. ..	0.28	
	100	3.84dz	.. ..	0.49	

		Trade £.p	Tax £.p	Retail £.p	
pads	10	3.906 (3 dz)	.. ..	0.14	
	20	3.767 (1½ dz)	.. ..	0.27	
	30	3.533dz	.. ..	0.38	
pleats		4.158 (3 dz)	.. ..	0.15	
roll		4.02 (3 dz)	.. ..	0.14½	
PAL (967 Petfoods)					
	handy	3.87 (6 dz)	0.61 (6 dz)	0.07½	
	large	4.63 (4 dz)	0.73 (4 dz)	0.13½	
	economy	2.30dz	0.36dz	0.26½	
PALAPRIN (187 BS)					
tablets	50				d
PALDONA (1089 RPD)					
tablets	50	0.50			†s4B
PALMOLIVE (280 CP)					
soap, green	toilet	3.93 (6dz)	0.98 (6dz)	0.07½	
	bath	3.66 (4dz)	0.92 (4dz)	0.10½	
gold	toilet	1.96 (3dz)	0.49 (3dz)	0.07½	
	bath	2.74 (3dz)	0.69 (3dz)	0.10½	
PANADOL (1599 Winthrop)					
tablets	24	1.84dz	.. ..	0.23	
PANASORB (1599 Winthrop)					
tablets	12	1.12dz	.. ..	0.14	
	24	2.00dz	.. ..	0.25	
PANCREX V (930 P&B)					
powder	250 g	3.46			
PAPIER POUDRE (935 Papier Poudre)					
books		0.70dz	0.175dz	0.11	
PARDALE (346 Dales)					
(distributors 1556 Farillon)					i
PARKE-DAVIS (938 PD)					
cascara evacuant 500 ml					d
vaccines					
catarrh	1 ml vial				d
PASHANA (1630 R&RL)					
brilliantine	50 cc	1.48dz	0.37dz	0.23	
	108 cc	2.32dz	0.58dz	0.36	
lotion	50 cc	1.48dz	0.37dz	0.23	
	108 cc	2.32dz	0.58dz	0.36	
shampoo	250 cc	2.32dz	0.58dz	0.36	
PATERSON (673 J of H)					d
PATERSON (884 NTD)					i
anti-static wetting agent					
	50 ml	.. ..		0.27	
enlarger 35 with 35mm & 126 carriers			..	24.80	
enlarging lens 50 mm f/4.5		.. ..		9.00	
heat filter		.. ..		1.60	
texture screens (set)		.. ..		1.35	
PAYOT (945 Payot)					
Ombre et Lumiere					
cream eye shadow		.. ..		1.50	
lip contour pencils		.. ..		0.65	
Penicillin - V - Lilly (413 Lilly)					
Pulvules 125 mg packs of 100 and 500					d
PENOFOME (1305 WB)					
entire entry					d
PENTOSTAM (208 BW)					
	100 ml	9.40	.. ..	14.10	
PENTOTHAL (2 Abbott)					
(distributors 938 PD)					
0.5 g with 10 ml water					
	5	0.58	.. ..	0.87	†s1s4A
	25	2.38	.. ..	3.57	†s1s4A
without water	50	3.38	.. ..	5.07	†s1s4A
with 20 ml water	5	0.72	.. ..	1.08	†s1s4A
	25	3.06	.. ..	4.59	†s1s4A
without water	50	3.72	.. ..	5.58	†s1s4A
1 g with 20 ml water	25	3.72	.. ..	5.58	†s1s4A
	5	0.91	.. ..	1.36½	†s1s4A
without water	50	5.00	.. ..	7.50	†s1s4A
2.5 g with 100 ml water					
	5	2.32	.. ..	3.48	†s1s4A
without water 20 ml					
	10	2.40	.. ..	3.60	†s1s4A
5 g with 100 ml water	5	2.92	.. ..	4.38	†s1s4A
without water	10	3.60	.. ..	5.40	†s1s4A
water for injections					
	10 x 100 ml	2.20	.. ..	3.30	
PERFORM (366 Dendron)					
hair set	15 ml	0.79dz	0.19dz	0.11	
PEROIDIN (809 M&W)					
50 mg	100	0.50	0.125	0.88	
	500	2.10	.. ..	3.15	
	1000	3.50	.. ..	5.25	
200 mg	100	0.60	0.15	1.05	
	500	2.80	.. ..	4.20	
	1000	4.50	.. ..	6.75	
PERSONALITY (1377 R & A)					
soap					
bath		1.59dz	0.38dz	0.21	
toilet		0.99dz	0.24dz	0.13	
turtle oil					
hand cream		2.30dz	0.55dz	0.32	
hand and body lotion					d
PETAL DUST (801 MP)					
entire entry					d
P. H. (576 PH)					
snuff		0.66 (19/12 dz)	0.17 (19/12 dz)	0.12	

		Trade £.p	Tax £.p	Retail £.p	
PHEBUTOPAK (1345 Woodward)					
tablets 100 mg	50	0.20	.. ..	0.30	†s4B
	100	0.35	.. ..	0.52½	†s4B
PHENERGAN (971 PSMB)					
compound	125 ml	0.20	0.05	0.35	
	21	1.88	.. ..	2.82	
PHILIPS (977 PE)					
hair curler set	HP4404	6.31	1.54	9.95	
hair dryers					
Comfort special					
	HP4619	6.025	1.47	9.50	
hand	HP4109	3.14	0.765	4.95	
hood	HP4618	5.04	1.23	7.95	
health lamps					
combined	HP3108	8.87	2.165	13.99	
de luxe	HP3105	11.41	2.785	17.99	
Ultraphil	KL2866	6.97	1.70	10.99	
infra-red bulbs					
	13379/3	1.315	0.32		
make-up mirror					
	HP5301	6.31	1.54	9.95	
shavers existing entry					d
shavers					i
beauty set	HP2119	8.56	2.09	13.50	
Ladyshave					
beauty	HP2107/B	2.855	0.695	4.50	
de luxe	HP2113	3.49	0.85	5.50	
cordless	HP2201	2.53	0.62	3.99	
Philishave					
3 de luxe	HP1122	7.96	1.94	12.55	
car battery					
	HP1216	5.165	1.26	8.15	
compact	HP1214/S	4.615	1.125	7.28	
cordless	HP1203/S	3.66	0.895	5.78	
popular	HP1102/S	4.765	1.165	7.52	
rechargeable					
	HP1309	12.27	2.995	19.36	
special	HP1129	7.35	1.795	11.60	
standard	HP1123	5.515	1.345	8.70	
XTR.7	HP1401	8.402	2.048	13.25	
toothbrush	HP5201	2.60	0.525	3.99	
rechargeable	HP5202	6.415	1.40	9.95	
PHILLIPS (978 PYP)					
tonic yeast tablets	60	1.08dz	.. ..	0.12	
	50				d
PHYSEPTONE (208 BW)					
linctus	500 ml	0.44	.. ..	0.66	†s1DD
PHYTOCIL (1295 Wade)					
cream	25 g	0.14	0.03	0.24	
powder	25 g	0.20	0.05	0.35	
PIB (878 Napp)					
pressurised inhalant		0.65	.. ..	0.93	†s4B
PIB PLUS (878 Napp)					
pressurised inhalant		0.75	.. ..	1.08	†s4B
PIFCO (983 Pifco)					
baby bottle warmer	987	1.74	0.43	2.75	
electric blankets					
New Favourite					
single	8401	3.33	0.81	5.25	
double	8402	4.76	1.16	7.50	
Nitetime					
single	6401	3.65	0.88	5.75	
three heat	6431	4.28	1.04	6.75	
double	6402	4.91	1.20	7.75	
three heat	6432	5.55	1.35	8.75	
Rest-time					
single	6403	4.28	1.04	6.75	
three heat	6433	4.91	1.20	7.75	
double	6404	5.55	1.35	8.75	
three heat	6434	6.18	1.51	9.75	
Startime					
single	6405	4.91	1.20	7.75	
double	6406	6.50	1.58	10.25	
dual	6426	7.77	1.89	12.25	
heating pad	1293	3.49	0.85	5.50	
facial sauna	1560	4.28	1.04	6.75	
hair clippers	99	5.63			
hair curlers					
comb'n'go	1355	1.74	0.43	2.75	
lady curl	1077	1.24	0.30	1.95	
multi curl	1255	2.38	0.58	3.75	
queen curl	1187	2.06	0.50	3.25	
de luxe	1189	2.50	0.61	3.95	
vanity curl					
de luxe	1177	1.74	0.43	2.75	
hairdryers					
Boutique	1991	5.04	1.23	7.95	
floor stand	1992	1.91	0.21	2.75	
Go-Girl	1170	3.14	0.76	4.95	
trio	1970	3.77	0.92	5.95	
Hi-speed	1050	3.96	0.97	6.25	
hood	1054	0.38	0.09	0.60	
Princess	1060	3.30	0.80	5.20	
stand	1061	0.87	0.09	1.25	
chrome stand	1065	0.38	0.04	0.55	
hood, hose and comb set	1064	1.24	0.30	1.95	
beauty outfit	1962	4.76	1.16	7.50	
ensemble					d
Ranger	1180	3.14	0.76	4.95	
Salon	1990	9.83	2.40	15.50	
health lamps					
infra red	1029	4.12			
Infradette	1028	3.71			
Infrapower					
senior	1008	4.88			
Infratonic	1030	4.69			
Ultra-tonic	1034	6.31	1.54	9.95	

		Trade £.p	Tax £.p	Retail £.p	
sun lamp					
carbon arc	1025	6.75	1.65	10.65	
Caribbean	1036	8.85	2.15	13.95	
make up mirror	1660	2.85	0.70	4.50	
Razorlite mirror	1648	1.17	0.29	1.85	
vibratory massager	1556	4.28	1.04	6.75	
massage cushion	1557	1.04	0.11	1.50	
Shave lite					
bedwarmer					
PINO SILVESTRE (881 Natura)					
Cologne	50 cc	0.45	0.112	0.85	
	100 cc	0.83	0.207	1.55	
	150 cc	1.12	0.28	2.10	
	300 cc	2.00	0.50	3.75	
packs of 200 cc and 400 cc					d
deodal spray	130 g	0.51	0.127	0.95	
soap toilet	150 g	0.21	0.052	0.40	
PITRESSIN (938 PD)					
ampoules 1 ml	10	1.65	.. ..	2.48	†s4B
tannate in oil 1 ml	10	0.85	.. ..	1.28	†s4B
	100	7.82	.. ..	11.75	†s4B
PIZBUIN (881 Natura)					
Apres					
after sun cream		0.70	0.175	1.30	
lotion		0.56	0.14	1.05	
milk		0.58	0.145	1.10	
Azul cream		0.30	0.075	0.57	
oil		0.43	0.107	0.82	
jelly					
Exclusive cream		0.58	0.145	1.10	
cream for children		0.58	0.145	1.10	
extreme cream		0.70	0.175	1.30	
face stick		0.39	0.097	0.75	
jelly		0.60	0.15	1.15	
lip protection		0.22	0.055	0.42	
large					
milk		0.70	0.175	1.30	
oil		0.53	0.132	0.99	
spray		0.65	0.162	1.20	
insect repellant		0.38	0.095	0.72	
Self tan cream		0.74	0.185	1.40	
for legs		0.70	0.175	1.30	
milk		0.70	0.175	1.30	
POLYGLOW (721 LC)					
hair colourant		1.41dz	0.355dz	0.20	
PONSTAN (938 PD)					
Kapseals 250 mg	100	0.80	.. ..	1.20	†s4B
	500	3.56	.. ..	5.35	†s4B
PORTIA (1160 Solport)					
animal wool	½ oz	0.048	.. ..	0.07½	
	1 oz	0.08	.. ..	0.12	
baby balance outfit		0.84	.. ..	1.26	
brushes, nail	1022	0.124	0.031	0.22	
brushes, tincture and lotion					
goose		0.048	.. ..	0.07	
pumice stone	1372	0.072	0.018	0.13	
sponge bags	1921	0.068	0.017	0.12	
	1925	0.068	0.017	0.12	
POSNER'S (975 PDS)					d
POSNER'S (975 PWL)					i
jet black rinse	2 oz				d
POTTERS (992 P&C)					
pastilles					
Chestors balm of gilead		1.57 (2 dz)	0.39 (2 dz)	0.11	
POUR UN HOMME (1071 Robins)					
after shave	2 oz	1.00	0.25	1.80	
	4 oz	1.52	0.38	2.80	
	5¾ oz	1.76	0.44	3.20	
atomiser	4 oz	1.76	0.44	3.20	
Cologne	2 oz	1.04	0.26	1.90	
	4 oz	1.64	0.41	3.00	
	5¾ oz	1.92	0.48	3.50	
	8 oz	2.68	0.67	4.90	
	13½ oz	3.32	0.83	6.00	
	24 oz	5.24	1.31	9.50	
atomiser	4 oz	2.00	0.25	3.60	
deodorant		1.20	0.30	2.20	
soap		0.60	0.15	1.10	
talc	4 oz	0.56	0.14	1.00	
PREGADAY (518 Glaxo)					
tablets	28	0.28	.. ..	0.37½	
PRELUDE (1355 Yardley)					
Cologne	4384	0.434	0.109	0.76	
creme perfume	4373	0.434	0.109	0.76	
mini spray	4345J	0.391	0.098	0.69	
perfume	4391	0.714	0.179	1.25	
talcum	4307	0.209	0.052	0.37	
PRELUDIN (145 B)					
(distributors 501 Geigy)					
Tablongets 50 mg pack of 10					d
PRIMOBOLAN (1479 SCL)					
tablets 5 mg	150	3.08	.. ..	4.62	†s4B
PRIMOBOLAN DEPOT (1479 SCL)					
ampoules 100 mg	3	2.10	.. ..	3.15	†s4B
PRIMODIAN (1479 SCL)					
tablets	30	0.30	.. ..	0.45	†s4B
PRIMODIAN DEPOT (1479 SCL)					
ampoules 1 ml	3	1.58	.. ..	2.37	†s4B
PRIMODOS (1479 SCL)					
tablets	2	0.36	.. ..	0.54	†s4B
	20	2.98	.. ..	4.47	†s4B
PRIMOGYN C (1479 SCL)					
tablets	30	0.20	.. ..	0.30	†s4B
PRIMOGYN DEPOT (1479 SCL)					
ampoules 10mg/ml	3	1.52	.. ..	2.28	†s4B
100mg/ml	3	3.66	.. ..	5.49	†s4B

		Trade £.p	Tax £.p	Retail £.p	
PRIMOLUT DEPOT (1479 SCL)					
ampoules 250 mg	1	0.88	.. ..	1.32	†s4B
	3	2.36	.. ..	3.54	†s4B
	20	12.52	.. ..	18.78	†s4B
	syringe	0.92	.. ..	1.38	†s4B
500 mg	1	1.44	.. ..	2.16	†s4B
	3	3.74	.. ..	5.61	†s4B
	20	20.02	.. ..	30.03	†s4B
	syringe	1.48	.. ..	2.22	†s4B
PRIMOSISTON (1479 SCL)					
ampoules 1 ml	3	1.70	.. ..	2.55	†s4B
PRIMOTESTON DEPOT (1479 SCL)					
ampoules 50 mg/ml	3	1.20	.. ..	1.80	†s4B
100mg	3	2.16	.. ..	3.24	†s4B
250mg	3	4.98	.. ..	7.47	†s4B
PRIMPERAN (117 BPL)					
tablets 10 mg	500	10.94	.. ..	16.41	†s4B
PRO-GEN (2 Abbott)					
(distributors 938 PD)					
(vet.)					
maize	50 lb	13.06	.. ..	19.59	†s1
piglet	150 ml	0.94	.. ..	1.41	†s1
sodium	2 oz	0.49	.. ..	0.73½	†s1
soluble sachet	51.3g	0.49	.. ..	0.73½	†s1
veterinary	5 lb	1.31	.. ..	1.96½	†s1
PROM (1242 Toni)					
home permanent					
whole head		3.57dz	0.85dz	0.49	
end curl		2.41dz	0.58dz	0.33	
PRO-VIRON (1479 SCL)					
tablets 25mg	50	2.54	.. ..	3.81	†s4B
PSORIDERM (1454 Dermal)					
bath emulsion	225 ml	0.65	0.1625		
cream	225 ml	0.65	0.1625		
scalp lotion	112 ml	0.65	0.1625		
PSORIDERM S (1454 Dermal)					
	225 ml	0.65	0.1625		
QUADRILLE (Balenciaga) (386 Douek)					
eau de toilette	1¾ oz	1.14	0.285	2.05	
	4 oz	1.84	0.46	3.30	
	7 oz	2.98	0.745	5.35	
	15 oz	4.40	1.10	7.90	
	32 oz				d
atomiser		2.34	0.585	4.20	
perfume	⅛ oz	1.00	0.25	1.85	
	⅛ oz	1.27	0.317	2.35	
	¼ oz	1.84	0.46	3.40	
	½ oz	3.04	0.76	5.60	
	1 oz	4.83	1.207	8.95	
	2 oz	7.60	1.90	14.00	
	4 oz	12.10	3.025	22.40	
atomiser	¼ oz	2.52	0.63	4.65	
refill	¼ oz	1.72	0.43	3.20	
QUESTRAN (171 BLL)					
powder	carton	4.40	.. ..	6.60	
QUICKIES (451 F&J)					
antiperspirant pads		.. ..	.. ..	0.14	
eye make-up remover pads		.. ..	.. ..	0.14	
	jar	.. ..	.. ..	0.35	
face cleansing pads	small	.. ..	.. ..	0.12	
	large	.. ..	.. ..	0.18	
	jars	.. ..	.. ..	0.33	
foot freshener pads		.. ..	.. ..	0.18	
make up remover cream pads					
	small	.. ..	.. ..	0.14	
	large	.. ..	.. ..	0.18	
nail varnish remover pads		.. ..	.. ..	0.14	
QUINABAND (1127 Seton)					
(distributors 93 BJ)					
zinc paste and iodochlorohydroxyquinoline bandage		2.40dz	.. ..	0.30	
QUINOLOR (1176 Squibb)					
ointment	30 g				d
RABRO (1091 Rybar) entire entry					d
RABRO (1584 Syntex)					i
tablets	60	0.96	0.24	1.68	
	150	2.24	0.56	3.92	
RADOX (893 Nicholas)					
liquid bath		2.315dz	0.535dz	0.30	
R.A.H.C. (1091 Rybar)					
entire entry					d
R.B.C. (1091 Rybar)					
	25 g	0.12	0.03	0.21	†
	500 g				d
REBAN (525 Golden)					
setting lotion		0.92dz	0.23dz	0.13	
shampoo	sachet	1.30 (2 dz)	0.33 (2 dz)	0.09	
RECITAL (525 Golden)					
conditioning shampoo		1.09 (2 dz)	0.27 (2 dz)	0.07½	
hair colourant		3.52dz	0.88dz	0.50	
RED ROSES (1355 Yardley)					
soap toilet	1162	0.138	0.035	0.22	
talcum	1107	0.209	0.052	0.37	
	1107L	0.280	0.07	0.49	
RELAX QUIES (346 Dales)					
(distributors 1556 Farillon)					i
REMINGTON (1044 R)					
shavers					
F 2		.. ..	.. ..	11.95	
Lektroblade 100		.. ..	.. ..	7.50	
The Hot Comb for Men		.. ..	.. ..	7.95	
existing entry for The Hot Comb					d

		Trade £.p	Tax £.p	Retail £.p
REQUETE (1350 Worth)				
eau de toilette	57 cc	.. ..	.. ..	2.30
	114 cc	.. ..	.. ..	4.20
	228 cc	.. ..	.. ..	6.50
	½ l	.. ..	.. ..	11.90
	1 l	.. ..	.. ..	20.80
parfum				
Bijou	7 cc	.. ..	.. ..	3.70
Falcon Luxe	14 cc	.. ..	.. ..	5.50
	28 cc	.. ..	.. ..	9.10
	56 cc	.. ..	.. ..	27.20
Plat	150 cc	.. ..	.. ..	34.20
Le Medallion	7 cc	.. ..	.. ..	3.40
RESOCHIN (97 Bayer)				
tablets	100	0.95		1.43
REVERIE (1355 Yardley)				
perfumed Cologne				
spray mist	2845	0.794	0.199	1.39
talcum	2807	0.280	0.07	0.49
toilet soap	2862	0.138	0.035	0.22
dusting powder				
REVLON (1052 Revlon)				
Flex				
balsam and protein conditioner reg & extra body	2 oz	.. ..	.. ..	0.15
Hi & Dri				
antiperspirant	8 oz	.. ..	.. ..	0.75
deodorant spray	7 oz	.. ..	.. ..	0.65
Spicy Ices				
eyeshadow brush-on		.. ..	.. ..	1.25
lipstick, transparent		.. ..	.. ..	0.65
nail enamel, cream		.. ..	.. ..	0.50
Z.P.11				
shampoo	sachet	.. ..	.. ..	0.10
REXPEL (848 Minnesota)				
worm syrup	30 ml	1.26dz	.. ..	0.15
	150 ml	3.59dz	.. ..	0.43
28 cc + 114 cc packs				
RHEUMALAX (488 Fylde)				
powder		1.80dz	0.49dz	0.26½
RIDDOSEDD (1059 Riddell)				
entire entry				
RIDDOSPAS (1059 Riddell)				
suppositories				
child's pack of	12			
RIGHT GUARD (514 Gillette)				
antiperspirant	130 g	2.99dz	0.71dz	0.41
	190 g	3.72dz	0.89dz	0.51
deodorant	90 g	2.84dz	0.68dz	0.39
	135 g	3.49dz	0.83dz	0.48
RIMMEL (1063 Rimmel)				
base coat		0.955dz	0.233dz	0.14
beauty glove hand cream		1.23dz	0.30dz	0.18
blush stick pearly		2.125dz	0.518dz	0.31
cleansing milk		1.23dz	0.30dz	0.18
pads		1.025dz	0.25dz	0.15
Cologne floral		1.645dz	0.401dz	0.24
Classic		2.39dz	0.583dz	0.35
compressed powder		1.025dz	0.25dz	0.15
compact		2.32dz	0.566dz	0.34
anti-shine		1.30dz	0.317dz	0.19
translucent		1.645dz	0.401dz	0.24
cuticle remover		0.955dz	0.233dz	0.14
dewy skin lotion		1.99dz	0.485dz	0.29
eye crayon collection		6.115dz	1.491dz	0.89
eyelid gloss		1.645dz	0.401dz	0.24
eyeliner brush		1.095dz	0.267dz	0.16
cake		0.955dz	0.233dz	0.14
liquid		1.30dz	0.317dz	0.19
eyeliner pencil		1.30dz	0.317dz	0.19
eyelash outfit		5.15dz	1.255dz	0.75
adhesive refill		1.23dz	0.30dz	0.18
eye make-up remover pads		1.025dz	0.25dz	0.15
removing lotion		1.30dz	0.317dz	0.19
eye pencils		0.955dz	0.233dz	0.14
eye shadow				
applicator		1.505dz	0.367dz	0.22
brush		1.645dz	0.401dz	0.24
cream		0.935dz	0.233dz	0.14
compressed		1.025dz	0.25dz	0.15
frosted		1.23dz	0.30dz	0.18
collection		3.565dz	0.869dz	0.52
palette		2.32dz	0.566dz	0.34
stick		0.955dz	0.233dz	0.14
eye shadow/liner kit		4.045dz	0.986dz	0.59
duo brush		2.39dz	0.583dz	0.35
grey-away shampoo		1.025dz	0.25dz	0.15
hair colourant shampoo		1.025dz	0.25dz	0.15
herbal face mask		1.78dz	0.434dz	0.26
Hide and Heal stick		1.30dz	0.317dz	0.19
lash thickener		1.78dz	0.434dz	0.26
lip brush		2.39dz	0.583dz	0.35
lip & lid gloss		1.30dz	0.317dz	0.19
lip glosser		1.23dz	0.30dz	0.18
lip glow pearly		1.30dz	0.317dz	0.19
lipstick push up		1.025dz	0.25dz	0.15
twist up		1.78dz	0.434dz	0.26
moisturised		1.99dz	0.485dz	0.29
liquid make-up		0.955dz	0.233dz	0.14
make-up brush		2.39dz	0.583dz	0.35
stick		1.78dz	0.434dz	0.26
mascara block		1.025dz	0.25dz	0.15
brush-on		2.32dz	0.566dz	0.34
original		2.39dz	0.583dz	0.35
roll-on		1.095dz	0.267dz	0.16

		Trade £.p	Tax £.p	Retail £.p	
edicated make-up					
cake		1.505dz	0.367dz	0.22	
liquid		1.99dz	0.485dz	0.29	
oisturised make-up		1.78dz	0.434dz	0.26	
skin food		1.99dz	0.485dz	0.29	
il lacquer		0.955dz	0.233dz	0.14	
frosted opal		2.125dz	0.518dz	0.31	
pearlised		1.23dz	0.30dz	0.18	
remover		1.23dz	0.30dz	0.18	
pads		1.30dz	0.317dz	0.19	
il strengthener		1.23dz	0.30dz	0.18	
tmeal beauty pack		1.30dz	0.317dz	0.19	
soap		1.23dz	0.30dz	0.18	
t-on translucent					
blush		3.565dz	0.869dz	0.52	
rfume floral		1.645dz	0.401dz	0.24	
Classic		2.39dz	0.583dz	0.35	
owder puffs velour	(2)	1.23dz	0.30dz	0.18	
uge compressed		1.025dz	0.25dz	0.15	
cream		0.955dz	0.233dz	0.14	
in toning lotion		1.23dz	0.30dz	0.18	
ot clearing face wash		1.99dz	0.485dz	0.29	
lc perfumed		1.30dz	0.317dz	0.19	
ilet vinegar		3.77dz	0.919dz	0.55	
anslucent blush		1.23dz	0.30dz	0.18	
odorant roll-on & stick					d
e make-up cabinet					d
STEAD (1333 WL)					
stilles (tins) (Tyne-Tees T.V. area only)		1.25dz	0.30dz	0.17½	
SOL-NUT (535 Granose)	16 oz	2.66dz	.. ..	0.28	
INSONS (1449 R&CFD)					
rley waters		1.83dz	0.28dz		
stant baby foods		0.83dz	.. ..	0.09	
ease	20 oz	1.095dz	0.165dz		
per value	35¼ oz	1.95dz	0.29dz		
hole fruit drinks	25½ oz	1.655dz	0.245dz		
ER & GALLET (1076 R&G)					
logne black label refresher 10	1088	0.18	0.04	0.35	
NDOMYCIN (969 Pfizer)					
psules 150 mg	16	1.07			TS
	100	6.43			TS
	500	31.20			TS
rup 75mg/5ml	100 ml	0.70			TS
YAL SHIELD (975 PWL)					
low out cream	8 oz	11.52dz	2.88dz	1.67	
nditioner/hairdressing	2 oz	4.80dz	1.20dz	0.70	
	8 oz	11.52dz	2.88dz	1.67	
sy comb conditioner	8 oz	7.20dz	1.80dz	1.05	
olding spray	13 oz	11.52dz	2.88dz	1.67	
utralizer shampoo	8 oz	4.80dz	1.20dz	0.70	
l sheen conditioner	10 oz	9.60dz	2.40dz	1.40	
THMOL (1345 Woodward)	50 g	0.12	.. ..	0.18	
	200 g	0.35	.. ..	0.50	
	400 g	0.56	.. ..	0.84	
IAFERRIN (1091 Rybar)					
blets	75	0.16	0.04	0.28	†
AFORM (1091 Rybar)					
tire entry					d
AR (1091 Rybar) existing entry					d
IAR (1091 Rybar)					i
old sore lotion	2.8 ml	0.10	0.025	0.17½	
abetic linctus	150 ml	0.28	0.07	0.49	†DDI
e drops	15 ml	0.14	0.035	0.24½	
haler		0.84	.. ..	1.26	
midget		0.80	.. ..	1.20	
mask		0.28	.. ..	0.42	
sect bite cream	13 g	0.10	.. ..	0.15	
r remover	54 ml	0.10	.. ..	0.15	
AREX (1091 Rybar)					
halant	15 ml	0.27	.. ..	0.40	†
	28 ml	0.48	.. ..	0.72	†
	100 ml				d
ARVIN (1091 Rybar)					
halant	15 ml	0.27	.. ..	0.40	†
	28 ml	0.48	.. ..	0.72	†
	100 ml	1.50	.. ..	2.25	†
RONSOL (1091 Rybar)					
tire entry					d
EL (1091 Rybar)					
tire entry					d
TIN (1091 Rybar)					
tire entry					d
TOL (1091 Rybar)					
tire entry					d
PRAY (1091 Rybar)					
tire entry					d
THMODAN (1087 Roussel)					
psules	100	3.25			
RINA (Utermohlen) (386 Douek)					
tton wool in bags	36 g	0.08	.. ..	0.12	
	75 g	0.14	.. ..	0.21	
	110 g	0.18	.. ..	0.27	
APRYN (969 Pfizer)					
blets	250	1.86			
ESEAL (628 H of W)					
sting entry					d
ACTOL (1454 Dermal)					
art paint	10 ml	0.35			

		Trade £.p	Tax £.p	Retail £.p	
SAMSAR (957 Perl)					
cuticle clippers	508	1.40	0.35	2.61	
	513	1.50	0.375	2.82	
	511	1.75	.. ..	2.60	
	515	1.18	.. ..	2.70	
	518	1.50	0.375	2.82	
cuticle scissors	103/8D	0.93	0.105	1.56	
	103/8C	0.99	0.25	1.86	
	103/9D	0.93	0.105	1.56	
	103/9C	0.99	0.25	1.86	
	103/10D	0.99	0.11	1.16	
	103/10C	1.10	0.275	2.06	
	105/9C	1.24	0.315	2.33	
	105/9CC	1.50	0.375	2.82	
emery boards	3031/7	0.84dz	0.21dz	0.13	
	3031/18	1.86dz	0.465dz	0.29	
	3031/10	1.08dz	0.27dz	0.17	
	3031/12	1.32dz	0.33dz	0.21	
eyebrow tweezers					
	250/7d	0.25	0.065	0.47	
	250/7b	0.25	0.065	0.47	
	250/7r	0.25	0.065	0.47	
	250/9d	0.30	0.075	0.57	
	250/9b	0.30	0.075	0.57	
	250/9r	0.30	0.075	0.57	
	252/8d	0.31	0.08	0.59	
	229p	0.31	0.08	0.59	
	251/7d	0.33	0.085	0.62	
	251/7b	0.33	0.085	0.62	
	251/7r	0.33	0.085	0.62	
	251/9d	0.40	0.10	0.75	
	251/9b	0.40	0.10	0.75	
	251/9r	0.40	0.10	0.75	
	225d	0.85	0.215	1.60	
	225b	0.85	0.215	1.60	
	225r	0.85	0.215	1.60	
	255c/d	0.62	0.155	1.18	
	255c/b	0.62	0.155	1.18	
	255c/r	0.62	0.155	1.18	
	255g/d	0.77	0.195	1.50	
	255g/b	0.77	0.195	1.50	
	255g/r	0.77	0.195	1.50	
eyelash brushes					
	3205/1	0.20	0.075	0.43	
	3205/2	0.25	0.065	0.47	
	3206/1	0.25	0.065	0.47	
	3206/2	0.28	0.07	0.53	
	3207/3	0.33	0.085	0.62	
	3211	0.28	0.07	0.53	
	3215	0.12	0.03	0.23	
hoof sticks	3073	0.84dz	0.21dz	0.13	
lipstick brushes					
	3080	0.40	0.10	0.75	
	3081	0.30	0.075	0.57	
	3079	0.20	0.05	0.43	
nail buffers	3105/12	0.60	0.15	1.15	
	3105/14	0.70	0.175	1.32	
	3105/16	0.80	0.20	1.50	
buffer skins	3112/12	0.20	0.05	0.38	
	3112/14	0.27	0.07	0.50	
	3112/16	0.30	0.075	0.57	
nail clippers	535/10	1.30	0.325	2.45	
	535/11	1.60	.. ..	2.40	
	536	1.675	.. ..	2.60	
	540/12	2.30	.. ..	3.45	
	540/14	2.55	.. ..	3.78	
	528	1.40	0.35	2.61	
	558	0.80	0.20	1.50	
	558/C	0.90	0.225	1.70	
nail files	7/12	0.15	0.038	0.28	
	7/14	0.16	0.04	0.30	
	7/16	0.17	0.043	0.33	
	7/18	0.19	0.048	0.36	
	7/20	0.21	0.052	0.40	
	7/22	0.24	0.06	0.46	
	7/24	0.28	0.07	0.53	
	16	0.50	0.125	0.94	
	21	0.55	0.138	1.03	
nail scissors	123/8D	0.93	0.105	1.56	
	123/8C	0.99	0.248	1.86	
	123/9D	0.93	0.105	1.56	
	123/9C	0.99	0.248	1.86	
	123/10D	0.99	0.11	1.66	
	123/10C	1.10	0.275	2.06	
	127/8D	0.93	0.105	1.56	
	127/8C	0.99	0.248	1.86	
	127/9D	0.93	0.105	1.56	
	127/9C	0.99	0.248	1.86	
	127/10D	0.99	0.11	1.66	
	127/10C	1.10	0.275	2.06	
	127/11D	1.10	0.12	1.83	
	127/11C	1.24	0.31	2.33	
	123/9DN	0.55	0.06	0.90	
	123/9CN	0.65	0.162	1.22	
	1351	1.65	0.185	2.80	
orange sticks	3066/10	1.86	0.465	0.29	
	3066/14	2.00	0.50	0.31	
powder puffs					
	3675/5	0.84dz	0.21dz	0.13	
	3675/6	0.96dz	0.24dz	0.15	
	3675/7	1.32dz	0.33dz	0.21	
	3675/8	1.86dz	0.467dz	0.29	
	3675/9	2.74dz	0.685dz	0.41	
	3675/10	3.72dz	0.93dz	0.58	
	3675/11	5.28dz	1.32dz	0.80	
	3675/12	0.55dz	0.138dz	1.03	
	3675/13	0.70dz	0.175dz	1.32	

		Trade £.p	Tax £.p	Retail £.p	
Rhodoid combs					
	7701/5	0.30	0.075	0.57	
	7701/6	0.35	0.088	0.67	
	7701/7	0.45	0.112	0.85	
spatulas	3364/10	0.30	0.075	0.57	
	3364/13	0.35	0.88	0.67	
	3364/16	0.40	0.10	0.75	
	3365/16	0.40	0.10	0.75	
vibrators	3321	0.50	0.125	0.94	
SANELLA (903 NPU)					
sanitary towels					
No. 0		6.34 (4 dz)	.. ..	0.16½	
No. 1		6.53 (4 dz)	.. ..	0.17	
No. 2		7.30 (4 dz)	.. ..	0.19	
soluble		5.95 (4 dz)	.. ..	0.15½	
san-belts					
adjustable		0.88dz	0.10dz	0.12	
de-luxe		1.22dz	0.14dz	0.16½	
nylon		1.02dz	0.115dz	0.14	
Parrisiene		1.52dz	0.17dz	0.21	
SANICREPE (339 CG)					
cotton stretch bandage					
	2 in	1.00 dz			
	3 in	1.45dz			
	4 in	1.85dz			
	6 in	2.75dz			
SANOID (339 CG)	entire entry				d
SAUNA (957 Perl)					
Cologne		6.96dz	1.74dz	0.98	
SAUSALATAS (535 Granose)					
	10 oz	1.82dz	.. ..	0.19	
	15 oz	2.46dz	.. ..	0.26	
smoked	10 oz	1.82dz	.. ..	0.19	
	15 oz	2.46dz	.. ..	0.26	
SAVIAND (535 Granose)					
	10 oz	1.82dz	.. ..	0.19	
	16 oz	2.45dz	.. ..	0.25½	
SAVLON (649 ICI)					
babycare lullaby box		10.20dz	2.16dz	1.40	
liquid	112 ml	0.78dz	0.195dz	0.11	
	225 ml	1.34dz	0.335dz	0.19	
	450 ml	2.04dz	0.51dz	0.29	
	5 l	1.16	0.29	1.75	
SCAN (31 AP)					
(distributors 1377 R&A)					
eye drops		1.45dz	0.34dz	0.20	
eye lotion		1.45dz	0.34dz	0.20	
SCHERICUR (1479 SCL)					
ointment	20 g	0.32	.. ..	0.48	†TS
SCHERIPROCT (1479 SCL)					
ointment	10 g	0.28	.. ..	0.42	†TS
	dp 50 x 10 g	12.36	.. ..	18.54	†TS
suppositories	6	0.24	.. ..	0.36	†TS
	120	3.72	.. ..	5.58	†TS
SCHIAPARELLI (386 Douek)					
'S' eau de toilette	2 oz	1.20	0.30	2.20	
	4 oz	2.00	0.50	3.70	
parfum	1/10 oz	0.52	0.13	0.95	
	⅛ oz	0.95	0.237	1.75	
	¼ oz	1.90	0.475	3.50	
	½ oz	3.24	0.81	6.00	
	1 oz	4.50	1.125	8.30	
handbag atomiseur		2.30	0.575	4.25	
refill		1.76	0.44	3.25	
parfum de toilette					
atomiser	4 oz	2.80	0.70	5.20	
refill	4 oz	2.16	0.504	4.00	
Shocking					
Cologne	2 oz	0.86	0.215	1.60	
	4 oz	1.60	0.40	2.95	
	8 oz	3.20	0.80	5.75	
parfum	1/10 oz	0.48	0.12	0.90	
	⅛ oz	0.92	0.23	1.70	
	¼ oz	1.76	0.44	3.25	
	½ oz	3.12	0.78	5.75	
	1 oz	4.74	1.185	8.75	
	2 oz	7.56	1.89	14.00	
	4 oz	12.80	3.20	23.70	
handbag atomiseur					
	¼ oz	2.16	0.504	4.00	
refill	¼ oz	1.46	0.365	2.70	
aumoniere	⅓ oz	1.54	0.385	2.85	
parfum de toilette					
atomiseur	4 oz	2.65	0.662	4.90	
refill	4 oz	1.90	0.475	3.50	
talcum		0.37	0.092	0.65	
Snuff after shave	2 oz	1.10	0.275	2.00	
	4 oz	1.84	0.46	3.40	
Cologne	2 oz	1.20	0.30	2.20	
	4 oz	1.84	0.46	3.40	
SCHICK (631 Hudnut)					
razor-blades					
double-edged wrapped	(5)	1.97 (2 dz)	0.49 (2 dz)	0.14	
SCHOLL'S (1108 SMC)					
chilblain ointment		1.74dz	0.435dz	0.25	
suede protector spray		4.32dz	.. ..	0.50	
existing entry for Tubegauz					d
SCORE (172 BMCL)					
hairdressing	38 g	0.126	0.032	0.20	
	80 g	0.207	0.052	0.33	
SCRUBBS (671 Jeyes)					
ammonia	540 ml	1.37dz	.. ..	0.13½‡	

		Trade £.p	Tax £.p	Retail £.p	
SEA JADE (1355 Yardley)					
bath foam	3569	0.408	0.102	*0.72*	
bath salt tablets	3526	0.228	0.057	*0.40*	
Cologne	3584	0.434	0.109	*0.76*	
creme bath	3566	0.468	0.117	*0.82*	
creme perfume	3573	0.434	0.109	*0.76*	
dusting powder	3509	0.708	0.177	*1.24*	
hand cream	3515	0.255	0.064	*0.45*	
maxi-spray	3545	0.737	0.184	*1.29*	
perfume	3591	0.714	0.179	*1.25*	
soap-on-a-rope	3564	0.410	0.103	*0.65*	
soap toilet	3562	0.138	0.035	*0.22*	
guest	3561	0.252	0.063	*0.40*	
talcum	3507	0.209	0.052	*0.37*	
SEBBIX (1530 Fisons)					
cream shampoo	tube	1.47dz	0.37dz	*0.20*	
liquid shampoo					
bottle	67 cc	1.47dz	0.37dz	*0.20*	
	135 cc	2.62dz	0.65dz	*0.35*	
SELEEN (2 Abbott)					
(distributors 938 PD)					
veterinary suspension					
	100 ml	0.29	.. ..	*0.43½*	
	500 ml	0.93	.. ..	*1.39½*	
SERPLEX-K (518 Glaxo)					
tablets	100	1.05			†s4B
SETON (1127 Seton)					
existing entry					*d*
SETON (1127 Seton)					*i*
(distributors 93 BJ)					
blue line elastic webbing					
7.5cm x 3m	444	0.33	.. ..	*0.50*	
7.5cm x 5m	445	0.55	.. ..	*0.83*	
7.5cm x 10m	446	1.10	.. ..	*1.65*	
7.5cm x 25m	447	2.75	.. ..	*4.12*	
body plasters	10	0.13	.. ..	*0.20*	
Coloset colostomy bags					
12.5cm x 12.5cm	100	4.20			
30.0cm x 10.0cm	100	4.20			
30.0cm x 12.5cm	100	4.60			
20.0cm x 14.0cm	100	4.20			
Supersac					
20cm x 14cm	100	8.30			
dumb-bell sutures	100	0.38	.. ..	*0.57*	
fleecy pads					
75cm x 60cm		3.60	.. ..	*5.40*	
75cm x 100cm		6.00	.. ..	*9.00*	
75cm x 135cm		8.00	.. ..	*12.00*	
leg drainage bag		2.50 (10/12 dz)			
male incontinence sheath					
	1	1.50 (10/12 dz)			
paediatric urine collectors					
small	100	3.00			
large	100	6.00			
para-pads	pr	1.00	.. ..	*1.50*	
urine drainage bags					
individually sealed					
standard bag (2000 ml)					
	100	7.35			
short tube (2000 ml)					
	100	7.35			
non-return valve (2000 ml)					
	100	8.40			
drainage outlet (2000 ml)					
	100	16.00			
bulk packed					
standard bag (2000 ml)					
	250	13.00			
short tube (2000 ml)					
	250	13.00			
non-return valve (2000 ml)					
	250	15.75			
drainage outlet (2000 ml)					
	250	32.00			
universal urine bag holder		0.40	.. ..	*0.60*	
skin traction kit					
adult size		0.95			
child size		0.90			
dermatological gloves					
small, med. or large		(24) 2.00	.. ..	*3.00*	
SETONPLAST (1127 Seton)					
existing entry					*d*
SETONPLAST (1127 Seton)					*i*
(distributors 93 BJ)					
waterproof strapping					
2.5cm x 5m		1.56dz	.. ..	*0.20*	
5.0cm x 5m		2.40dz	.. ..	*0.30*	
7.5cm x 5m		3.36dz	.. ..	*0.42*	
super					
1.25cm x 5m		1.08dz	.. ..	*0.14*	
2.5cm x 5m		1.56dz	.. ..	*0.20*	
3.75cm x 5m		2.04dz	.. ..	*0.26*	
5.0cm x 5m		2.52dz	.. ..	*0.32*	
7.5cm x 5m		3.48dz	.. ..	*0.44*	
10.0cm x 5m		4.44dz	.. ..	*0.56*	
SETONIQUETS (1127 Seton)					
(distributors 93 BJ)					
tourniquets	small	0.28	.. ..	*0.42*	
	medium	0.30	.. ..	*0.45*	
	large	0.32	.. ..	*0.48*	
SH 420 (1479 SCL)					
tablets 10mg	100	7.48	.. ..	*11.22*	†s4B
	500	35.18	.. ..	*52.77*	†s4B
SHEER PERFECTION (963 PSL)					
maternity support tights		.. ..	.. ..	*1.60*	

		Trade £.p	Tax £.p	Retail £.p	
SHIELD (412 Elida-Gibbs)					
anti-perspirant	small	2.535dz	0.635dz	*0.34*	
	large	3.32dz	0.83dz	*0.43*	
	economy	3.995dz	1.00dz	*0.52*	
SHURZINE (1133 Shurzine)					
antiseptic ointment		1.44dz	.. ..	*0.18*	
SIGMAMYCIN (969 Pfizer)					
capsules 250 mg	16	0.87			TS
	100	5.27			TS
	1000	51.00			TS
syrup	100 ml	0.55			TS
SIGNAL (412 Elida-Gibbs)					
toothpaste	standard	1.175dz	0.295dz	*0.15½*	
	large	1.74dz	0.435dz	*0.22½*	
	economy	2.355dz	0.59dz	*0.30½*	
	family	2.92dz	0.73dz	*0.38*	
SILTETRIN (117 BPL)					
entire entry					*d*
SILVIKRIN (105 BTD)					
conditioning rinse	sachet	0.385dz	0.10dz	*0.05*	
	bottle	1.38dz	0.345dz	*0.18*	
75 hairdressing	large				*d*
	spray				*d*
SIMPLA SASSCO (1142 Simpla)					
colostomy bags	100	7.42			
ileostomy bags	100	8.25			
uris bags	100	8.73			
gel	..	0.22			
tex	..	0.22			
SINULIN (230 Carnrick)					
tablets	50	0.35	.. ..	*0.47*	†s7
SIONON (1314 Weddel)					
dietetic sweetener	200 g	0.21	.. ..	*0.29*	
	500 g	0.43	.. ..	*0.57*	
SISTER LAURAS (1146 SL)					
food	300 g	0.20	.. ..	*0.26*	
SKETOFAX (1610 WCSD)					
tube of 17.5G					*d*
SLOANS (721 LC)					
massage cream		1.31dz	0.33dz	*0.19*	
vapour rub		1.31dz	0.33dz	*0.19*	
SLOW SODIUM (262 CIBA)					
tablets	dp 500	1.50			
SMITH KENDON (1152 SK)					
fruit flavour lollipops		0.66 (50)	0.12 (50)	*0.02*	
SNOWDON HEATHER (1612 SHP)					
after shave		2.30dz	0.575dz	*0.34*	
hand lotion		1.85dz	0.462dz	*0.28*	
perfume		1.80dz	0.45dz	*0.27*	
spray		3.30dz	0.825dz	*0.49*	
pot pourri		1.15dz	0.287dz	*0.17*	
talcum powder		1.70dz	0.425dz	*0.25*	
soap		1.55dz	0.387dz	*0.24*	
SOF'DOWN (1349 LW)					
Swedish-style					
disposable nappies					
standard	(10)	1.20dz	.. ..	*0.13*	
standard	(20)	2.25dz	.. ..	*0.25*	
night-time size		2.25dz	.. ..	*0.25*	
tie pants		1.20dz	.. ..	*0.15*	
existing entry for small					*d*
SOFTEXE (339 CG)					
household wool					
pleated	small	0.80dz			
	medium	1.43dz			
roll		2.15dz			
SOL-TERCIN (311 C)					
tablets	100	0.38	.. ..	0.58	†s1s4A
SOUTHALLS (1164 SSL)					
baby pants					
extra large		1.193dz	.. ..	*0.13½*	
pastel softies extra large		1.411dz	.. ..	*0.16*	
SPARKLETS (183 BOC)					
syphons					
Ambassador		6.05	0.68	*9.75*	
Aquarius		3.53	0.40	*5.10*	
Executive		3.91	0.44	*5.65*	
Globemaster		4.81	0.54	*6.95*	
Hostmaster		3.53	0.40	*5.10*	
bulbs	10	3.84dz	0.70dz	*0.48½*	
20's and mini pack					*d*
vacuum jugs		1.19	0.13	*1.95*	
bulb holders and drip trays					*d*
SPARKLING PLENAMINS (848 Minnesota)					
	sachet 5 g	0.78 (50)	0.14 (50)	0.02½	
	tin 100 g	3.13dz	0.56dz	0.42	
SPASMOLYTH (181 Felsol)					
	12	0.14	0.035	*0.22½*	
	60	0.56			
SPECTAM (2 Abbott)					
(distributors 938 PD)					
(vet.) injectable 100 mg/ml					
	100 ml	3.41	.. ..	*5.11½*	TS
poultry injectable					
	500 ml	3.41	.. ..	*5.11½*	TS
soluble	100 g	5.88	.. ..	*8.82*	TS
SPONTEX (1174 Sponcel)					
(distributors 903 NPU)					
toilet sponges					
cellulose baby		0.82dz	0.205dz	*0.12*	
toilet		1.13dz	0.285dz	*0.16½*	
shower		1.54dz	0.385dz	*0.22½*	
bath		2.26dz	0.57dz	*0.33*	
small, medium and large					*d*
velure baby		0.82dz	0.205dz	*0.12*	
toilet		1.06dz	0.265dz	*0.15½*	
bath		1.47dz	0.37dz	*0.21½*	
small, medium and large					*d*

		Trade £.p	Tax £.p	Retail £.p
S. R. (412 Elida-Gibbs)				
toothpaste	standard	1.175dz	0.295dz	*0.15*
	large	1.74dz	0.435dz	*0.22*
	economy	2.355dz	0.59dz	*0.30*
	family	2.92dz	0.73dz	*0.38*
S. R. POTTER'S (1307 Waterhouse)				
calcium hydroxide & vitamins				
composite pack		0.70	.. ..	*1.06*
STAG (848 Minnesota)				
after shower talc	100 g	2.00dz	0.50dz	*0.28*
pre-shave lotion	100 ml	2.86dz	0.715dz	*0.40*
STAYFREE (672 Johnson)				
mini pads	10	0.095	.. ..	*0.13*
STEP (386 Douek)				
sprays				
dressing table glass				
31101/2		.. ..	.. ..	*2.75*
31103/4/5		.. ..	.. ..	*2.90*
44102		.. ..	.. ..	*3.00*
44103/4		.. ..	.. ..	*3.15*
55102, 55104/5/6/7		.. ..	.. ..	*4.00*
gilt trim				
44202		.. ..	.. ..	*3.50*
44204		.. ..	.. ..	*5.50*
44206/7		.. ..	.. ..	*7.90*
limoges china				
31201, 31238		.. ..	.. ..	*4.50*
31209		.. ..	.. ..	*7.40*
vieux rouen				
55501		.. ..	.. ..	*6.60*
55502, 55505		.. ..	.. ..	*8.50*
55504		.. ..	.. ..	*6.40*
handbag sprays				
glass				
10101, 10104, 10109, 10110		.. ..	.. ..	*1.80*
10201, 10218		.. ..	.. ..	*2.25*
10702/3/4		.. ..	.. ..	*3.50*
opal				
10222/3		.. ..	.. ..	*3.00*
10224		.. ..	.. ..	*2.50*
limoges china				
10130/1/2		.. ..	.. ..	*2.80*
10301/2, 10311		.. ..	.. ..	*3.25*
10309, 10733		.. ..	.. ..	*4.90*
10326, 10334		.. ..	.. ..	*4.00*
10735, 10738/9		.. ..	.. ..	*5.50*
metal				
10761, 10770		.. ..	.. ..	*5.50*
10763, 10767		.. ..	.. ..	*4.40*
10768		.. ..	.. ..	*4.90*
10769		.. ..	.. ..	*5.90*
metal de luxe				
20330, 20332/3/4/5/6/7		.. ..	.. ..	*3.50*
metal grand luxe				
20412/3/4		.. ..	.. ..	*4.50*
metal standard				
20108, 20115, 20125, 20127, 20129/30/31		.. ..	.. ..	*3.00*
mother of pearl				
10603		.. ..	.. ..	*4.50*
10760		.. ..	.. ..	*5.50*
petit point				
10621		.. ..	.. ..	*3.30*
vieux rouen				
10501		.. ..	.. ..	*3.00*
10506		.. ..	.. ..	*3.15*
10509, 10510		.. ..	.. ..	*3.50*
10801/2/3		.. ..	.. ..	*3.30*
STERADENT (1037 Reckitt)				
powder	small	0.95dz	0.222dz	*0.12½*
	medium	1.48dz	0.336dz	*0.19*
	large	2.14dz	0.487dz	*0.28*
tablets	17	1.04dz	0.241dz	*0.13½*
	26	1.52dz	0.346dz	*0.19½*
STILBOFAX (208 BW)				
entire entry				
STONE'S (1194 Stone)				
essence of rennet	100 ml	1.25dz	.. ..	*0.13*
	200 ml	2.00dz	.. ..	*0.22*
	300 ml	2.64dz	.. ..	*0.29*
	500 ml	3.86dz	.. ..	*0.40*
	40 oz	6.40dz	.. ..	*0.70*
12 oz and 20 oz				
SULFATHALIDINE (837 MSD)				
entire entry				
SUNNYBISK (535 Granose)				
biscuits	medium	1.45dz	.. ..	*0.15*
	large	2.06dz	.. ..	*0.21½*
SUNSILK (412 Elida-Gibbs)				
hairspray	standard	2.02dz	0.505dz	*0.27*
	large	2.825dz	0.705dz	*0.38*
	economy	4.415dz	1.105dz	*0.59*
shampoos				
normal, greasy, dry, dull and herb				
SUPAVITE (172 BMCL)				
capsules	21	0.262	.. ..	0.36
	42	0.499	.. ..	0.69
	84	0.862	.. ..	1.19
SUPERSOFT (1038 R&C)				
wig cleaner				
SURE (412 Elida-Gibbs)				
	small	2.535dz	0.635dz	*0.34*
	large	3.32dz	0.83dz	*0.43*
	economy	3.995dz	1.00dz	*0.52*
existing entry for anti perspirant handy				

		Trade £.p	Tax £.p	Retail £.p	
SS-CUP (535 Granose)					
offee substitute	1¾ oz	2.09dz	.. ..	*0.22*	
	21 oz	1.77	.. ..	*2.21*	
OP (967 Petfoods)					
		1.38dz	0.22dz	*0.08*	
TEX (1584 Syntex)					
and and body lotion		0.33	0.083	*0.60*	
IAC BLOND (1071 Robins)					
rfume	1 oz				*d*
LOID (208 BW)					
ninophylline 0.1 g					
	500	0.70	.. ..	1.05	
clobarbitone 200 mg		pack of 1,000			*d*
gometrine maleate 0.5 mg					
	500	5.00	.. ..	7.50	
ethidine HCl 25 mg		pack of 500			*d*
	50 mg	pack of 500			*d*
henacetin compound		pack of 25 & 100			*d*
E (838 Merrell)					
psules	50	0.88	.. ..	1.32	†s4B
	250	3.60	.. ..	5.40	†s4B
blets	50	1.26	.. ..	1.89	†s4B
A DIASTASE (938 PD)					
ixir	500 ml				*d*
E (1242 Toni)					
eam rinse	60 g	1.53dz	0.37dz	*0.21*	
	112 g	2.26dz	0.54dz	*0.31*	
BAND (1127 Seton)					
(distributors 93 BJ)					
nc paste and coal tar					
bandage		2.40dz	.. ..	*0.30*	
LORS (1073 Robinson)					
tire entry					*d*
LORS (1073 Robinson)					*i*
lladonna plasters porous					
BPC white cloth					
5 x 7½in	04750	0.69dz			†
7 x 11in	04757	1.367dz			†
red felt					
5 x 7½in	04790	1.345dz	0.336dz		†
7 x 11in	04794	2.685dz	0.671dz		†
red flannelette					
5 x 7½in	04780	1.035dz	0.259dz		†
7 x 11in	04784	2.080dz	0.52dz		†
il plasters	04703	0.665dz	0.166dz		
m plaster, Ivy leaf					
	04730	0.485dz	0.121dz		
sal. acid 1¾ x 3in 20%					
	04734	0.34dz	0.085dz		
	40%				
	04735	0.375dz	0.094dz		
st aid dressings					
waterproof tins					
	04860	0.605dz			
	04861	1.21dz			
strips					
2½ x 6in x 12					
	04869	0.813			
¾ x 1½in x 144					
	04870	0.655			
¾ x 2½in x 144					
	04871	0.67			
¾ x 3in x 144					
	04872	0.675			
wound dressings					
2in x 3in x 50					
	04878	0.69			
circlettes ⅞in dia 100					
	04883	0.365			
1 3/16 in dia 100					
individually wrapped					
¾in x 3in x 100					
	04892	0.725			
sponge rubber adhesive					
⅜in x 3½in x 6in (3)					
	04685	4.27			
unspread					
⅜in x 3½in x 6in (3)					
	04686	3.725			
strapping adhesive waterproof					
1in x 1yd	04850	0.755dz			
1in x 2½yds	04851	0.935dz			
1in x 5yds	04853	1.570dz			
2in x 5yds	04854	2.615dz			
3in x 5yds	04855	3.45dz			
wool felt white					
semi compressed					
9in x 18in x 3/16 in					
	04603	2.29			
5/16 in					
	04605	3.02			
7/16 in					
	04607	3.805			
nc oxide plaster BPC					
1in x 1yd	04021	0.54dz			
½in x 3½yd	04022	0.875dz			
1in x 3½yds	04023	1.23dz			
½in x 5yds	04024	1.14dz			
1in x 5yds	04025	1.69dz			
2in x 5yds	04026	2.85dz			
3in x 5yds	04027	3.85dz			
½in x 10yds	04028	1.69dz			
1in x 10yds	04029	2.66dz			
2in x 10yds	04030	4.51dz			
3in x 10yds	04031	6.26dz			
OLINE (1091 Rybar)					
tire entry					*d*

		Trade £.p	Tax £.p	Retail £.p	
T. C. P. (1552 UL)					
antiseptic	2 oz	1.061dz	0.2653dz	0.14	
	4 oz	1.5158dz	0.3789dz	0.20	
	8 oz	2.1979dz	0.5495dz	0.29	
ointment	½ oz	1.061dz	0.2653dz	0.14	
	1 oz	1.5916dz	0.3979dz	0.21	
TEEVEX (501 Geigy)					
	30 g	0.19			
	150 g				*d*
TERCIN (311 C)					
tablets	200	0.40	.. ..	0.60	†s1s4A
TERRA-CORTRIL (969 Pfizer)					
ear suspension	5 ml	0.38			TS
spray	30 ml	0.58			TS
	60 ml	1.02			TS
topical ointment	15 g	0.56			TS
	30 g	1.01			TS
TERTROXIN (518 Glaxo)					
tablets 20mcg	100	0.22			†s4B
TETRACHEL (117 BPL)					
tablets 250 mg	1000	8.20	.. ..	*12.30*	TS
TETRACYN (969 Pfizer)					
capsules 250 mg	100	1.61			TS
	1000	15.43			TS
intramuscular injection					
100 mg	vial	0.19			TS
intravenous injection					
250 mg	vial	0.19			TS
500 mg	vial	0.34			TS
syrup 125mg/5ml					
	100 ml	0.32			TS
	500 ml	1.33			TS
tablets 100 mg	100	1.58			TS
250 mg	100	1.61			TS
	1000	15.43			TS
TETRACYN-SF (969 Pfizer)					
capsules	100	2.20			TS
	1000	21.00			TS
TETREX (171 BLL)					
syrup	100 ml	0.60	.. ..	0.90	TS
	500 ml	2.61	.. ..	3.91½	TS
TETREX BID CAPS (171 BLL)					
capsules	10	1.02	.. ..	1.53	TS
	50	4.83	.. ..	7.24½	TS
TETREX-PMT (171 BLL)					
injection vial					
I.M.	350 mg	0.60	.. ..	0.90	TS
I.V.	350 mg	0.60	.. ..	0.90	TS
TETRIPAK (1345 Woodward)					
tablets 250 mg	20	0.30	.. ..	0.45	TS
THE OLD BREWMASTER (1628 TOW)					
bitter beer kit		0.50	.. ..	*0.75*	
lager kit		0.57	.. ..	*0.85*	
THE OLD WINEMAKER (1628 TOW)					
de luxe winemaking kits		1.97	.. ..	*2.95*	
THEOPHEN (1091 Rybar)					
entire entry					*d*
THERMOGENE (1073 Robinson)					
wool	1	1.48dz	0.37dz		
	2	2.625dz	0.655dz		
THERMOS (1226 Themos)					
vacuum flasks					
	25½	.. ..		*0.56*	
	2525	.. ..		*0.92*	
	26	.. ..		*0.55*	
	18½	.. ..		*0.52*	
	18	.. ..		*0.58*	
	1818	.. ..		*0.86*	
	18Q	.. ..		*0.95*	
	18QH	.. ..		*0.98*	
	16QHT	.. ..		*1.15*	
refills	18½F	.. ..		*0.33*	
	14F	.. ..		*0.36*	
	1818F	.. ..		*0.53*	
	14QF	.. ..		*0.60*	
food jars	62	.. ..		*1.15*	
	64	.. ..		*1.40*	
	66	.. ..		*1.00*	
	68	.. ..		*1.25*	
	620	.. ..		*5.00*	
	82	.. ..		*14.00*	
	609	.. ..		*10.50*	
refills	62F	.. ..		*0.60*	
	64F	.. ..		*0.70*	
ice bowls	923	.. ..		*10.50*	
	925	.. ..		*12.50*	
	931	.. ..		*6.00*	
	929	.. ..		*7.50*	
jugs	71	.. ..		*1.55*	
	71Q	.. ..		*2.00*	
refill	29QF	.. ..		*2.00*	
	J/2F	.. ..		*2.00*	
jar stopper expanding					
	707	.. ..		*0.50*	
jug stoppers	67/1	.. ..		*0.25*	
	67/2, 30/2	.. ..		*0.30*	
	29Q	.. ..		*0.60*	
	48/2	.. ..		*0.44*	
THREE WISHES (412 Elida Gibbs)					
foam bath		2.925dz	0.73dz	*0.39*	

		Trade £.p	Tax £.p	Retail £.p	
TIGER (1613 HPL)					
vacuum					
flasks	TR3-10	.. ..		*4.31*	
	CTR3-10	.. ..		*4.31*	
	TRS-10	.. ..		*6.08*	
	TRX-10	.. ..		*4.47*	
	TM2-10	.. ..		*4.47*	
	SA6.5	.. ..		*5.27*	
	T-10	.. ..		*5.42*	
	C/T-10	.. ..		*5.42*	
	TRD-10	.. ..		*6.28*	
	TRF-10	.. ..		*5.78*	
	TRC-10	.. ..		*6.50*	
	HF-10	.. ..		*7.23*	
	ACC-13	.. ..		*7.88*	
	M10	.. ..		*7.56*	
	M13	.. ..		*8.33*	
	M16	.. ..		*8.84*	
	M19	.. ..		*9.62*	
	MP19	.. ..		*12.72*	
	EP19	.. ..		*13.53*	
dualator	TR3-10	.. ..		*4.84*	
ice creamer		.. ..		*6.85*	
spare cups		.. ..		*0.84*	
ice jar	1J10	.. ..		*5.48*	
	1J12	.. ..		*6.28*	
	1JR10	.. ..		*6.15*	
	1JR12	.. ..		*6.55*	
ice shaver	AP1	.. ..		*6.30*	
TINADERM (518 Glaxo)					
cream	15 g	0.20	.. ..	0.27	
TINTETTE (525 Golden)					
		3.54dz	0.88dz	*0.50*	
TINY TOT (848 Minnesota)					
cough mixture	55 ml	1.08dz	0.27dz	0.15	
diarrhoea mixture	60 ml	1.08dz	0.27dz	0.15	
TOGAL (533 Grabowski)					
tablets	42	2.40dz	0.60dz	*0.35*	
TONI (1242 Toni)					
home permanent					
regular, super and gentle					
whole head		4.31dz	1.03dz	*0.59*	
tip		2.84dz	0.68dz	*0.39*	
TOTOMYCIN (147 Boots)					
tablets 250 mg	100	0.75	.. ..		TS
	1000	7.20	.. ..		TS
TRENIMON (97 Bayer)					
dry substance					
ampoules 0.2 mg	5	3.70		5.55	†s1s4A
tablets	30	2.46		3.69	†s1s4A
TRILL (967 Petfoods)					
	handy	2.40 (4 dz)	0.38 (4 dz)	*0.07*	
	large	2.06 (2 dz)	0.32 (2 dz)	*0.12*	
TRISILLAC (576 PH)					
	dp 500 ml	0.34	.. ..	0.51	
	dp 2 l	1.02	.. ..	1.53	
TUBEGAUZ (1108 SMC)					
retail pack		1.52dz	.. ..	*0.19*	
refill No 01 x 5 yd		1.12dz	.. ..	*0.14*	
TUBEGAUZ (1127 Seton)					
(distributors 93 BJ)					
No. 00		0.22	.. ..	*0.33*	
No. 01		0.25	.. ..	*0.37*	
No. 12		0.27	.. ..	*0.40*	
No. 34		0.48	.. ..	*0.72*	
No. 56		0.57	.. ..	*0.85*	
No. 78		0.72	.. ..	*1.08*	
T1		0.89	.. ..	*1.33*	
T2		1.08	.. ..	*1.62*	
applicators					
No. 00		0.12	.. ..	*0.18*	
No. 0		0.12	.. ..	*0.18*	
No. 1		0.40	.. ..	*0.60*	
No. 2		0.42	.. ..	*0.63*	
No. 3		0.48	.. ..	*0.72*	
No. 4		0.54	.. ..	*0.81*	
No. 5		0.60	.. ..	*0.90*	
No. 6		0.68	.. ..	*1.02*	
No. 7		0.78	.. ..	*1.17*	
No. 8		0.85	.. ..	*1.27*	
TUBIFOAM (1127 Seton)					
(distributors 93 BJ)					
dressing (12)	550	0.80	.. ..	*1.20*	
	551	0.80	.. ..	*1.20*	
	552	0.80	.. ..	*1.20*	
	554	1.00	.. ..	*1.50*	
	555	1.00	.. ..	*1.50*	
	556	1.30	.. ..	*1.95*	
single tube	574	1.06	.. ..	*0.13*	
	575	1.06	.. ..	*0.13*	
	576	1.26	.. ..	*0.16*	
	577	1.26	.. ..	*0.16*	
	578	1.50	.. ..	*0.18*	
TUBIGRIP (1127 Seton)					
(distributors 93 BJ)					
radial pressure bandage					
10m rolls	G3	1.60	.. ..	*2.40*	
	G4	2.40	.. ..	*3.60*	
	G4RT	2.72	.. ..	*4.08*	
	G4X	2.72	.. ..	*4.08*	
	G5	3.04	.. ..	*4.56*	
	G6	3.46	.. ..	*5.19*	
	G7	3.90	.. ..	*5.85*	
	G9	4.70	.. ..	*7.05*	
	G10	6.60	.. ..	*9.90*	

		Trade £.p	Tax £.p	Retail £.p	
flesh colour					
10m rolls	G4	2.52	.. ..	3.78	
	G4RT	2.90	.. ..	4.35	
	G4X	2.90	.. ..	4.35	
	G5	3.22	.. ..	4.83	
tubular supporting bandage					
6.25cm x 0.5m	G4	0.17	.. ..	0.26	
7.5cm x 0.5m	G4X	0.19	.. ..	0.29	
10.0cm x 0.5m	G5	0.21	.. ..	0.32	
3.75cm x 1m	G3	0.27	.. ..	0.40	
6.25cm x 1m	G4	0.31	.. ..	0.46	
7.0cm x 1m	G4RT	0.35	.. ..	0.52	
7.5cm x 1m	G4X	0.35	.. ..	0.52	
10.0cm x 1m	G5	0.39	.. ..	0.58	
11.25cm x 1m	G6	0.42	.. ..	0.63	
16.5cm x 1m	G7	0.50	.. ..	0.75	
22.0cm x 1m	G9	0.60	.. ..	0.90	
33.0cm x 1m	G10	0.80	.. ..	1.20	
support bandages, lumber/abdominal					
	code 7	0.88	.. ..	1.32	
	code 8	0.94	.. ..	1.40	
	code 80S	1.14	.. ..	1.70	
	code 9	1.24	.. ..	1.86	
	code 10	1.48	.. ..	2.22	
	code 11	1.62	.. ..	2.43	
	code 110S	1.88	.. ..	2.82	
	code 12	1.30	.. ..	1.95	
	code 13	1.54	.. ..	2.30	
	code 14	1.68	.. ..	2.52	
TUBINETTE (1127 Seton)					
(distributors 93 BJ)					
tubular bandage	H01	0.18	.. ..	0.27	
	H12	0.26	.. ..	0.39	
	H4	0.32	.. ..	0.48	
	H56	0.42	.. ..	0.63	
	H78	0.48	.. ..	0.72	
	HT1	0.84	.. ..	1.26	
	HT2	0.90	.. ..	1.35	
TUBIPADS (1127 Seton)					
(distributors 93 BJ)					
for heels and elbows					
small	P4	0.30	.. ..	0.45	
	P4X	0.33	.. ..	0.49	
	P5	0.36	.. ..	0.54	
sacral bandage					
small	P9	1.52	.. ..	2.28	
medium	P9	1.52	.. ..	2.28	
large	P9	1.52	.. ..	2.28	
TUBITON (1127 Seton)					
(distributors 93 BJ)					
tubular bandages					
	00	0.24	.. ..	0.36	
	01	0.26	.. ..	0.39	
	12	0.28	.. ..	0.42	
	34	0.52	.. ..	0.78	
	56	0.64	.. ..	0.96	
	78	0.84	.. ..	1.26	
	T1	1.00	.. ..	1.50	
	T2	1.20	.. ..	1.80	
applicators	F/A	0.25	.. ..	0.37	
	2X	0.48	.. ..	0.72	
	3	0.54	.. ..	0.81	
	3X	0.60	.. ..	0.90	
	4	0.68	.. ..	1.02	
	5	0.78	.. ..	1.17	
	6	0.85	.. ..	1.27	
bandage clips (50)		0.72	.. ..	1.08	
TWICE AS LASTING (525 Golden)					
existing entry					d
TWICE AS LASTING (525 Golden)					i
hair set	1 dose	0.70dz	0.18dz	0.10	
	3 dose	1.76dz	0.44dz	0.25	
	6 dose	2.62dz	0.66dz	0.37	
with colour	1 dose	0.70dz	0.18dz	0.10	
	3 dose	1.76dz	0.44dz	0.25	
TWINK (412 Elida-Gibbs)					
roller	tweeny	1.44dz	0.36dz	0.20	
TYRODAC (346 Dales)					
packs of 100 and 250					d
ULTRA BRITE (280 CP)					
toothpaste	standard	4.88 (4dz)	1.22 (4dz)	0.15½	
	large	5.32 (3dz)	1.33 (3dz)	0.22½	
	ex large	2.41dz	0.60dz	0.30½	
	family	2.99dz	0.75dz	0.38	
ULTRADIL (1479 SCL)					
cream plain	50 g	0.68	.. ..	1.02	TS
ointment plain	50 g	0.68	.. ..	1.02	TS
ULTRALANUM (1479 SCL)					
cream	10 g	0.34	.. ..	0.51	TS
	30 g	0.82	.. ..	1.23	TS
	50 g	1.26	.. ..	1.89	TS
lotion	20 ml	0.54	.. ..	0.81	TS
ointment	10 g	0.36	.. ..	0.54	TS
	30 g	0.86	.. ..	1.29	TS
	50 g	1.30	.. ..	1.95	TS
	300 g	7.28	.. ..	10.92	TS
plain	10 g	0.34	.. ..	0.51	TS
	30 g	0.82	.. ..	1.23	TS
	50 g	1.26	.. ..	1.89	TS
	300 g	6.94	.. ..	10.41	TS
ULTRAPEN (969 Pfizer)					
syrup 125mg/5ml	100 ml	0.92			TS
tablets 125 mg	20	0.62			TS
	100	2.58			TS
250 mg	20	1.16			TS
	100	5.10			TS
	500	24.38			TS

		Trade £.p	Tax £.p	Retail £.p	
ULTRAPROCT (1479 SCL)					
ointment	10 g	0.32	.. ..	0.48	TS
	30 g	0.80	.. ..	1.20	TS
suppositories	12	0.46	.. ..	0.69	TS
	24	0.80	.. ..	1.20	TS
combipack		0.66	.. ..	0.99	TS
URABAND (1127 Seton)					
(distributors 93 BJ)					
zinc paste, ichthammol and urethane bandage		2.40dz	.. ..	0.30	
URODONAL (346 Dales)					
(distributors 1556 Farillon)					i
UROPOL (171 BLL)					
capsules	50	2.62	0.655	4.58½	†s4BTS
	250	12.65	3.165	22.14	†s4BTS
VADEMECUM (957 Perl)					
mouthwash	trial size	0.06	0.015	0.10	
	50 cc	0.445	0.111	0.69	
atomiser		0.55	0.137	0.93	
Swedish complexion soap		0.12	0.03	0.20	
toothpaste		0.21	0.052	0.35	
VALDERMA (1038 R & C)					
antiseptic balm	tube	1.75dz	.. ..	0.19	
		2.165dz	.. ..	0.24	
	jar 1 oz	1.725dz	.. ..	0.19	
	2 oz	2.61dz	.. ..	0.29	
	4 oz	3.33dz	.. ..	0.39	
VALPAK (1038 R&C)					
face cream	tube 34 g	1.395dz	0.35dz	0.18	
VARIBAN (339 CG)					
elastic adhesive bandage					
1 in x 3 yd		1.65dz			
2 in x 3 yd		2.90dz			
3 in x 3 yd		4.25dz			
4 in x 3 yd		5.55dz			
2½ in x 3 yd					d
VARICO (1127 Seton)					
(distributors 93 BJ)					
leg bandage 7.5cm x 2.25m		0.49	.. ..	0.73	
3in x 3yd					d
VARIDASE (746 Lederle)					
topical 125,000 units		2.06	.. ..		TS
oral tablets	12	1.40	.. ..		TS
VARTA (1271 Varta)					
batteries					
	7001	.. ..	.. ..	0.27½	
	7002	.. ..	.. ..	0.28	
	7201	.. ..	.. ..	0.19	
	7232	.. ..	.. ..	0.34½	
	7233	.. ..	.. ..	0.27	
	7239	.. ..	.. ..	0.11	
	7244	.. ..	.. ..	0.14	
	7245	.. ..	.. ..	0.11	
	7251	.. ..	.. ..	0.55	
	7252	.. ..	.. ..	0.55	
	7253	.. ..	.. ..	0.44½	
blue	211	.. ..	.. ..	0.05½	
	212	.. ..	.. ..	0.06	
	213	.. ..	.. ..	0.05	
	214	.. ..	.. ..	0.04	
	251	.. ..	.. ..	0.03½	
	201	.. ..	.. ..	0.12½	
	259	.. ..	.. ..	0.06	
	430	.. ..	.. ..	0.30	
gold	72	.. ..	.. ..	0.24	
	74	.. ..	.. ..	0.20	
	236	.. ..	.. ..	0.19	
	280	.. ..	.. ..	0.07½	
	281	.. ..	.. ..	0.10	
	283	.. ..	.. ..	0.13	
	434	.. ..	.. ..	0.31	
red	28	.. ..	.. ..	0.23	
	29	.. ..	.. ..	0.17	
	72	.. ..	.. ..	0.24	
	74	.. ..	.. ..	0.20	
	232	.. ..	.. ..	0.09	
	233	.. ..	.. ..	0.08	
	244	.. ..	.. ..	0.04½	
	245	.. ..	.. ..	0.05	
	434	.. ..	.. ..	0.31	
	438	.. ..	.. ..	0.14	
	439	.. ..	.. ..	0.30	
	489	.. ..	.. ..	0.27	
yellow	222	.. ..	.. ..	0.10	
	236	.. ..	.. ..	0.19	
	239	.. ..	.. ..	0.05	
VASELINE (256 CPL)					
hair cream and conditioner					
	75 cc	1.39dz	0.35dz	0.18	
	135 cc	2.01dz	0.50dz	0.26	
hairspray & conditioner					
	120 g	2.37dz	0.59dz	0.31	
hair tonic & conditioner					
	50 cc	1.495dz	0.375dz	0.20	
	100 cc	2.38dz	0.60dz	0.32	
	160 cc	3.28dz	0.82dz	0.44	
existing entries for hair cream & tonic					d
intensive care lotion	295 g	.. ..	.. ..	0.49	
VASODEX (61 APC)					
ophthalmic solution forte 5 ml					d
VATENSOL (969 Pfizer)					
tablets 10 mg	100	1.31			
40 mg	100	4.92			

		Trade £.p	Tax £.p	Retail £.
VEET'O' (1038 R & C)				
hair removing cream		1.735dz	0.435dz	0.2
		2.155dz	0.54dz	0.2
		2.93dz	0.735dz	0.3
lotion		2.96dz	0.74dz	0.3
VERONA (1276 VPL)				
bath pearls		1.03dz	0.257dz	0.1
VERS TOI (1350 Worth)				
parfum				
Bijou	7 cc	.. ..	.. ..	3.7
Flacon Plat	14 cc	.. ..	.. ..	5.0
	28 cc	.. ..	.. ..	8.8
Le Medaillon	7 cc	.. ..	.. ..	3.4
VIACUTAN (1305 WB)				
tulle 10 x 10 cm	10	0.32	0.08	0.5
10 x 10cm	30	0.72	0.18	
existing entry for tulle				
VIBAZINE (969 Pfizer)				
tablets 25 mg	100	1.40		
VIBRAMYCIN (969 Pfizer)				
capsules 100 mg	10	2.68		
	50	12.85		
syrup 50mg/5ml	30 ml	0.84		
existing entry of 50 ml				
VICK (1055 RM)				
formula 44				
doxylamine cough mixture				
	small	2.20dz	0.55dz	0.2
	large	3.34dz	0.835dz	0.4
lozenges regular		2.02 (40 pkts)	0.505 (40 pkts)	0.0
cherry, lemon, blackcurrant		2.115 (40 pkts)	0.38 (40 pkts)	0.0
steam inhalation unit		0.375	.. ..	0.4
VIDAL (881 Natura)				
after shave lotion	50 cc	0.40	0.10	0.7
	100 cc	0.68	0.17	1.2
foam bath	70 g	0.26	0.065	0.4
	140 g	0.42	0.105	0.8
	280 g	0.68	0.17	1.2
pre-shave lotion	50 cc	0.45	0.112	0.8
shave cream aerosol	190 g	0.50	0.125	0.9
lather	100 g	0.30	0.075	0.5
soap toilet	130 g	0.42	0.105	0.7
deodorant stick and talcum				
VITALIS (172 BMCL)				
	57 cc	0.12	0.03	0.2
	114 cc	0.215	0.054	0.36
	200 cc	0.31	0.078	0.51
VITAPLUS (34 A&H)				
tablets	30	0.26	.. ..	0.39
	60	0.48	.. ..	0.72
VIVRE (1378 Molyneux)				
perfume	⅛ oz	.. ..	.. ..	3.50
	¼ oz	.. ..	.. ..	4.75
	½ oz	.. ..	.. ..	7.25
	1 oz	.. ..	.. ..	10.90
	2 oz	.. ..	.. ..	16.85
toilet water	2 oz	.. ..	.. ..	3.75
	4 oz	.. ..	.. ..	5.75
	8 oz	.. ..	.. ..	8.50
	14 oz	.. ..	.. ..	14.75
WADE'S (1295 Wade)				
salve	15 g	0.12	0.03	0.21
	45 g	0.25	0.06	0.44
WATER PIK (1634 Teledyne)				
	model 49	.. ..	.. ..	18.90
	model 52	.. ..	.. ..	26.25
WELLA (1318 Wella)				
shampoos				
almond creme rinse	95 cc	2.40dz	0.60dz	0.35
lemon, herbal, medic, satin foundation	bottle 55 cc	1.34dz	0.34dz	0.19
	120 cc	2.24dz	0.56dz	0.32
herbal creme rinse	95 cc	2.40dz	0.60dz	0.35
existing entry for bottle				
lemon creme rinse	95 cc	2.40dz	0.60dz	0.35
existing entry for bottle				
hairspray	90 g	2.16dz	0.54dz	0.32
	180 g	3.36dz	0.84dz	0.48
	272 g	4.56dz	1.14dz	0.67
	524 g	6.96dz	1.74dz	1.01
75g, 150g, 250g, 320g & 450g				
WELLCOME (208 BW)				
cholera vaccine	1.5 ml	0.24	.. ..	0.36
leptospira antiserum	10 ml	2.00	.. ..	3.00
typhoid vaccine monovalent	1.5 ml	0.22	.. ..	0.33
typhoid-paratyphoid				
T.A.B.	1.5 ml	0.24	.. ..	0.36
T.A.B.C.	1.5 ml	0.24	.. ..	0.36
T.A.B. and Cholera	1.5 ml	0.24	.. ..	0.36
T.A.B.T.	1.5 ml	0.24	.. ..	0.36
aminophylline BP intramuscular 0.5 g in 2 ml pack of 5				
black disease antiserum (vet.) 50 ml				
pethidine hydrochloride injection 10 mg/ml pack of 25 ml				
stilbophen injection packs of 25 ml and 100 ml				
WELLCOVAX (208 BW)				
measles virus vaccine	1 dose	0.70	.. ..	1.05

		Trade £.p	Tax £.p	Retail £.p
H (1612 SHP)				
nder flowers sachets		0.85dz	0.212dz	*0.13*
oap		1.55dz	0.387dz	*0.24*
vater		1.65dz	0.412dz	*0.25*
KAS (967 Petfoods)				
handy		4.11 (6 dz)	0.65 (6 dz)	*0.08*
large		4.98 (4 dz)	0.79 (4 dz)	*0.14½*
E'S DR (761 Lilia White)				
ty pads		1.47dz	.. ..	0.15
(671 Jeyes)				
freshener blocks		1.49 (3 dz)	.. ..	*0.05*
FERN (1355 Yardley)				
p	3362	0.138	0.035	*0.22*
ly mist	3345	0.737	0.184	*1.29*
um	3307	0.209	0.052	*0.37*
Z ITALIANA (1363 SAL)				
ke-up				
luid		2.62dz	0.63dz	*0.39*
		3.69dz	0.89dz	*0.55*
elle blusher		3.29dz	0.80dz	*0.49*
ipstick, mini hot paints		2.62dz	0.63dz	*0.39*
nicure				
ase coat		1.95dz	0.47dz	*0.29*
uticle remover		1.95dz	0.47dz	*0.29*
uticle softening creme		2.82dz	0.68dz	*0.42*
ail enamel				
classic regular		2.15dz	0.52dz	*0.32*
pearl		2.82dz	0.68dz	*0.42*
mini regular		1.82dz	0.44dz	*0.27*
pearl		2.03dz	0.49dz	*0.30*
super brilliant		3.49dz	0.85dz	*0.52*
creme		2.82dz	0.68dz	*0.42*
emover lanoline		1.95dz	0.47dz	*0.29*
oily		1.68dz	0.40dz	*0.25*
hinner		1.68dz	0.40dz	*0.25*
op coat		1.95dz	0.47dz	*0.29*
HT'S (1351 WLU)				
l tar soap toilet		1.91½ (3 dz)	0.48 (3 dz)	*0.08*
bath		1.78 (2 dz)	0.445 (2 dz)	*0.11*
giant		1.28dz	0.32dz	*0.16*
(1091 Rybar)				
ire entry				*d*
LEY (1355 Yardley)				
sting entry				*d*
LEY (1355 Yardley)				*i*
h salt tablets	1426	0.228	0.057	*0.40*
uty Magic	1513J	0.317	0.079	*0.56*
	1513	0.504	0.126	*0.89*
nplexion powder				
	1400	0.317	0.079	*0.56*
uxe compact	902	0.371	0.093	*0.65*
skin cleansing cream				
	413J	0.274	0.069	*0.48*
glish complexion cream				
	414	0.311	0.078	*0.55*
glish Lavender				
ath salt tablets	1626	0.228	0.057	*0.40*
Cologne crystallized				
	7270	0.371	0.093	*0.65*
mini spray	7245J	0.391	0.098	*0.69*
dusting powder	1709	0.708	0.177	*1.24*
erfume	7280	0.317	0.079	*0.56*
	7282	0.360	0.09	*0.63*
	7283	0.474	0.118	*0.83*
	7284	0.652	0.163	*1.15*
	7286	0.942	0.236	*1.65*
	7288	1.914	0.479	*3.35*
oap toilet	1662	0.138	0.035	*0.22*
bath	1663	0.214	0.054	*0.34*
alcum	1707	0.209	0.052	*0.37*
	1707L	0.280	0.07	*0.49*
make up				
early creams/shiners				
	578	0.215	0.054	*0.38*
Soul Set shadows	584	0.215	0.054	*0.38*
palettes				
	584P	0.434	0.108	*0.76*
quick wink mascara				
	579	0.334	0.083	*0.59*
ther finish refill	904	0.220	0.055	*0.39*
ther foundation	516	0.311	0.078	*0.55*
ndation cream	1410	0.311	0.078	*0.55*
d cream	415	0.255	0.064	*0.45*
	415L	0.334	0.084	*0.59*
sticks	4469	0.255	0.664	*0.45*
arge	4469L	0.300	0.075	*0.53*
Soul Shimmer	969	0.255	0.064	*0.45*
arge	969L	0.300	0.075	*0.53*
Suki Pearl	568	0.255	0.064	*0.45*
arge	568L	0.300	0.075	*0.53*
isture tint foundation				
	517	0.311	0.078	*0.55*
l polish	590	0.22	0.055	*0.39*
ure lipids				
eam cleanser 120cc				
	913	0.504	0.126	*0.89*
eam moisturiser 60cc				
	912	0.504	0.126	*0.89*
kin freshener 120cc				
	918	0.459	0.114	*0.81*
meal complexion soap				
	3462	0.138	0.035	*0.22*
se mist	1440	0.311	0.078	*0.55*
roll on	1540	0.311	0.078	*0.55*
roll on	1140	0.311	0.078	*0.55*

		Trade £.p	Tax £.p	Retail £.p
skin freshener	418L	0.391	0.098	*0.69*
Supertint	551	0.274	0.069	*0.48*
vitamin skin cream	411J	0.274	0.069	*0.48*
	411L	0.436	0.109	*0.77*
for men				
Black Label				
after shave	2558J	0.28	0.07	*0.49*
	2558	0.405	0.101	*0.71*
anti-perspirant aerosol				
	2542	0.339	0.085	*0.60*
stick				
	2570	0.28	0.07	*0.49*
deodorant roll on				
	2541	0.28	0.07	*0.49*
shower talc	2507	0.30	0.075	*0.53*
pre-electric shave				
	2522J	0.28	0.07	*0.49*
soap	2562	0.138	0.035	*0.22*
brilliantines				
lavender oil	1734	0.22	0.055	*0.39*
solid	1641	0.22	0.055	*0.39*
shave cream brushless				
	2057	0.238	0.059	*0.42*
lather	2056	0.238	0.059	*0.42*
shaving foam	2051	0.371	0.093	*0.65*
shaving soap in bowl				
plastic	2155	0.371	0.093	*0.65*
wooden	2055	0.56	0.14	*0.98*
shaving stick	2153	0.238	0.059	*0.42*
refill	2054	0.16	0.04	*0.28*
"Y"				
after shave	2058J	0.255	0.064	*0.45*
	2058	0.339	0.085	*0.60*
deodorant roll on				
	2040	0.28	0.07	*0.49*
stick	2140	0.28	0.07	*0.49*
pre-electric shave				
	2022J	0.255	0.064	*0.45*
shower talc	2009	0.28	0.07	*0.49*
YEASTREL (793 MFL)				
	7 lb	1.96	.. ..	*2.45*
YEX (535 Granose)				
yeast extract	3 oz	1.20dz	.. ..	*0.12½*
	8 oz	2.30dz	.. ..	*0.24*
	16 oz	3.65dz	.. ..	*0.38*
YOMESAN (97 Bayer)				
tablets 0.5 g	4	0.51		0.76
ZIBELINE (Weil)(961 EGP)				
eau de Cologne	1 oz	0.54	0.135	*1.00*
	2 oz	0.97	0.242	*1.80*
	4 oz	1.57	0.392	*2.90*
	8 oz	2.38	0.595	*4.40*
	16 oz	4.11	1.027	*7.60*
foam bath	6½ oz	0.97	0.242	*1.80*
parfum de toilette	1 oz	0.92	0.23	*1.70*
	2 oz	1.46	0.365	*2.70*
	4 oz	2.38	0.595	*4.40*
	8 oz	3.84	0.96	*7.10*
	16 oz	6.49	1.622	*12.00*
atomiser	2 oz	1.73	0.432	*3.20*
	4 oz	2.49	0.622	*4.60*
parfum	⅛ oz	1.14	0.285	*2.10*
	¼ oz	1.95	0.487	*3.60*
	½ oz	3.46	0.865	*6.40*
	1 oz	5.35	1.337	*9.90*
	2 oz	8.54	2.135	*15.80*
	4 oz	14.70	3.675	*27.20*
	8 oz	24.70	6.175	*45.70*
	16 oz	41.24	10.31	*76.30*
atomiser de luxe	1 oz	6.16	1.54	*11.40*
refill	1 oz	4.76	1.19	*8.80*
diffusette	⅛ oz	2.05	0.512	*3.80*
	½ oz	3.51	0.877	*6.50*
Satin body perfume				
	1 oz	0.81	0.205	*1.50*
	2 oz	1.35	0.337	*2.50*
	4 oz	2.16	0.54	*4.00*
Secret de Venus bath				
and body oil	½ oz	1.89	0.472	*3.50*
	1 oz	3.08	0.77	*5.70*
	2 oz	5.51	1.377	*10.20*
	4 oz	8.27	2.067	*15.30*
	8 oz	11.78	2.945	*21.80*
	16 oz	17.68	4.42	*32.70*
	32 oz	29.46	7.365	*54.50*
soap	2¾ oz	0.27	0.067	*0.50*
talc de toilette	4 oz	0.59	0.147	*1.10*
ZINCABAND (1127 Seton)				
(distributors 93 BJ)				
zinc paste bandage		2.40dz	.. ..	*0.30*
ZOFLORA (1232 T&R)				
aerosol air freshener		1.54 (10/12 dz)	.. ..	*0.20*
disinfectant	2 oz	1.02 (10/12 dz)	.. ..	*0.15*
	4 oz	0.175	.. ..	*0.27*
	200 ml	0.30	.. ..	*0.44*
	500 ml	0.64	.. ..	*0.96*
	1 l	1.16	.. ..	*1.60*
	2 l	2.10	.. ..	*2.80*
	8 oz			*d*

AMENDMENTS TO KEY TO SUPPLIERS

31 AP = Allcock Products Ltd, Derby Street, Ormskirk, Lancs. Ormskirk 73344

228 **Carlton** = Carlton Laboratories (UK) Ltd 5 Manor Parade, Salvington Road, Durrington, Worthing. Worthing 63235

325 **C-A** = Crookes - Anestan Ltd, P.O. Box 94, 1 Thane Road West, Nottingham NG2 3AA

560 **Halewood** = Halewood Chemicals Ltd, Horton Road, Stanwell Moor, Staines, Middlesex. Colnbrook 2402

599 **Henley** = Henleys of Hornsey Ltd, Alexandra Works, Clarendon Road, London N.8. 01-889 3151

624 **Houbigant** = Houbigant Ltd, Salbrook Road, Salfords, Redhill, Surrey. 02934 71561

804 **Martyn** = Leslie Martyn Ltd, 42A Hargrave Park, London N.19. 01-263 1624

826 **Medex** = Medexport Ltd, 45 Berners Street, London W1P 3AD. 01-580 1545

839 **Mia** = Mia Cosmetics, 11 Dover Street, London W1X 3PH. 01-499 4741

884 **NTD** = Network Technical Distributors Ltd, 335 Hendon Way, London NW4. 01-202 8200

912 **O** = Oppenheimer Son & Co Ltd, Sanitas House, Stockwell Green, London SW9 9JJ. 01-274 2076

923 **OG** = Osborne Garrett Nagele Ltd, Edgware Road, London N.W.9. 01-205 0111

935 **Papier Poudre** = Papier Poudre, Crompton Road, Stevenage, Herts. 0438 57241

964 **Personna** = Personna International UK Ltd, Wellington House, Upper St. Martin's Lane, London W.C.2.

1121 **Searle** = Searle Laboratories, Whalton Road, Morpeth, Northumberland. Morpeth 4311

1133 **Shurzine** = The Shurzine Pharmacy Ltd, 478 Old London Road, Hastings. Hastings 3314

1162 **Sorex** = Sorex (London) Ltd, Fulton House, Empire Way, Wembley, Middlesex HA9 0LX. 01-902 8686

1222 **Taunton** = The Taunton Cider Company Ltd, Norton Fitzwarren, Taunton, Somerset. Taunton 83141

1271 **Varta** = Varta Batteries Ltd, Varta House, Hanger Lane, London W5 1EH. 01-998 7551

1276 **VPL** = Vernon Powell Ltd, Verona House, 54 Selsdon Road, Croydon, Surrey CR2 6XE. 01-688 8375

1346 **Woodward** = W. Woodward Ltd, Sanitas House, Stockwell Green, London SW9 9JJ. 01-274 2076

1501 **DGL** = Dreamland Group Ltd, Shipyard Estate, Hythe, Southampton, Hants. SO4 6YE. 042-14 3471

1627 **B&D** = A.J.Box & Drivers Ltd, Powerscroft Road, Footscray, Sidcup, Kent DA14 5EG. 01-300 3377

1628 **TOW** = The Old Winemaker, Pulborough, Sussex. Pulborough 2555

1629 **Nelson** = A. Nelson & Co Ltd, 73 Duke Street, London W1M 6BY. 01-629 3118

1630 **R&RL** = Renham & Romley Ltd, Canfield Place, London NW6 3BT. 01-624 6223

1631 **Mediline** = Mediline UK Ltd, Hillsons Road, Curdridge, Hants. SO2 2DY. Botley 2225

1632 **Medicomb** = Medicomb Ltd, 19 Hanover Street, Liverpool L1 3DU. 051-709 9385

1633 **Rochas** = Rochas Perfumes Ltd, 27 Grosvenor Street, London W1. 01-629 1713

1634 **Teledyne** = Teledyne Aqua Tec UK, Alexandra Street, Hyde, Cheshire SK14 1DY. 061-368 7526

1635 **Sas** = Sas Scientific Chemicals Ltd Victoria House, Vernon Place, London WC1B 4DR. 01-405 7954

1636 **Lennard** = J.P.Lennard Ltd, 33 Long Furlong, Rugby, Warwickshire. Rugby 4839

1637 **Landaw** = L. Landaw & Co Ltd, 95 Burns Road, London N.W.10. 01-965 9381

1638 **R&CHD** = Reckitt & Colman, Household Division, Hurst Street, Reddish, Stockport, Cheshire SK5 7BB. 061-432 1811

1639 **S.B.A.L.** = Select Biological Appliances Ltd, Biological House, Duffield Bank, Duffield, Derbyshire.

1640 **Benzon** = Alfred Benzon (UK) Ltd, Benzon House, Grimshaw Lane, Bollington, Cheshire SK10 5NB. Bollington 3691

For sore throats–mouth infections–sore gums

Oraldene

Unique, 8-hour antibacterial action from a single rinse
One pack O.T.C./prescription
A chemist-only product with high profit margin

William R. Warner & Company Ltd.,
Eastleigh, Hants. Tel. Eastleigh 3131

THIS WEEK'S CHANGES

		Trade £.p	Tax £.p	Retail £.p	
2nd DEBUT (366 Dendron)					
CEF 600	small	4.33dz	1.03dz	*0.60*	
	medium	6.86dz	1.63dz	*0.95*	
CEF 1200	small	5.05dz	1.20dz	*0.70*	
	medium	8.30dz	1.97dz	*1.15*	
	large	13.71dz	3.26dz	*1.90*	
cleanser		6.13dz	1.46dz	*0.85*	
ALADDIN (23 ALAD)					
Concorde	8 oz	.. ..	.. ..	*0.57*	•
ALGIPAN (1352 Wyeth)					
	40 g	0.14	0.035	0.22½	*a*
ALUDROX (1352 Wyeth)					
gel	200 ml	0.125	.. ..	0.16½	*a*
	500 ml	0.285	.. ..	0.38	
ALUDROX SA (1352 Wyeth)					
tablets	250				*d*
ALUHYDE (868 MC)					
	50	0.40	.. ..		†s1s4A *a*
	500	3.60	.. ..		†s1s4A
ASCOXAL (68 Astra)					
tablets	24	0.28	0.08		*a*
	dp 144	1.52			
ASTRAFER I.V. (68 Astra)					
ampoules 5 ml	5	0.56			*a*
BEPLETE (1352 Wyeth)					
elixir	150 ml	0.24	.. ..	0.32	†s1s4A *a*
	1200 ml	1.315	.. ..	1.75½	†s1s4A
BIRLEYS (1418 Strenol)					
antacid tablets					*d*
BLISTEZE (366 Dendron)					
lip salve		1.44dz	0.34dz	*0.20*	*a*
BOURJOIS (150 Bourjois)					
bath cubes Freesia					*d*
talcum, Mimosa					*d*
BRICANYL (68 Astra)					
ampoules 1 ml	5	0.60			*a*
inhaler		1.70			†
syrup	200 ml	0.82			
tablets	100	1.50			
BRIETAL SODIUM (1477 Elanco)					
ampoules (vet.)	0.5 g	0.60	.. ..	*0.90*	†s1s4A *a*
	2.5 g	1.62	.. ..	*2.43*	†s1s4A
BUTO (1363 SAL)					
hair remover rose	24.5 g	1.63dz	0.39dz	*0.22*	*a*
CANNON (224 Cannon)					
baby products					
existing entry					*d*
CANNON (224 Cannon)					*i*
Babysafe					
bathmath		0.28	0.03	*0.45*	
smooth necked feeder					
with cap, disc and teat		0.194	.. ..	*0.29*	
with cap, mini-feeder, 2 teats and screwcap		0.26	.. ..	*0.39*	
soother		0.167	.. ..	*0.25*	
steriliser unit basic		1.24	0.14	*1.99*	
complete		2.195	0.21	3.50	
universal teat					
dispenser	100	5.40	.. ..	*8.00*	
in mini feeder		0.054	.. ..	*0.08*	
Modern					
feeders complete					
	9 oz	0.153	.. ..	*0.23*	
	4 oz	0.14	.. ..	*0.21*	
without dormal cap					
	9 oz	0.14	.. ..	*0.21*	
	4 oz	0.12	.. ..	*0.18*	
replacement for feeders					
containing 2 cap discs and w.n. nurser teat		0.06	.. ..	*0.09*	
rubber soother		0.08	.. ..	*0.12*	
teething ring		0.047	.. ..	*0.07*	
teats					
wide necked	(3)	0.093	.. ..	*0.14*	
narrow necked		0.033	.. ..	*0.05*	
CANOE ROYALE (350 Dana)					•
after shave Cologne		1.01	0.25	*1.85*	
antiperspirant. formula C.45		0.26	0.065	*0.47*	
soap		0.23	0.057	*0.42*	
talc					
puffer		0.55	0.137	*1.00*	
spray		0.44	0.11	*0.80*	
CARBOCAINE (970 PM)					
3% cartridge 1.8 ml	100	2.82			*a*
CARDIAZOL (86 Barclay)					
ampoules 1.1 ml 10%	5	0.31	.. ..	*0.41*	*a*
pack of 6					*d*
CERTOR (786 Macdonald)					*i*
bandage crepe B.P.C.					
5cm x 4.5m		1.68dz	.. ..	*0.20*	
6.25cm x 4.5m		1.80dz	.. ..	*0.20*	
7.5cm x 4.5m		2.40dz	.. ..	*0.27*	
10cm x 4.5m		3.12dz	.. ..	*0.35*	
15cm x 4.5m		4.44dz	.. ..	*0.49*	
bandage w.o.w. B.P.C.					
2.5cm x 5m		0.37dz	.. ..	*0.05*	
5cm x 5m		0.60dz	.. ..	*0.07*	
7.5cm x 5m		0.86dz	.. ..	*0.09*	
10cm x 5m		1.09dz	.. ..	*0.13*	
15cm x 5m		1.30dz	.. ..	*0.11*	
unwrapped					
2.5cm x 5m		0.23dz			
5cm x 5m		0.45dz			
7.5cm x 5m		0.66dz			
10cm x 5m		0.88dz			
15cm x 5m		1.33dz			
bandage triangular unbleached		1.44dz			
cotton wool B.P.C.					
	25 g	0.51dz	.. ..	*0.07*	
	50 g	0.84dz	.. ..	*0.11*	
	100 g	1.44dz	.. ..	*0.16*	
	500 g	6.12dz	.. ..	*0.69*	
hospital	25 g	0.48dz	.. ..	*0.05*	
	50 g	0.72dz	.. ..	*0.08*	
	100 g	1.20dz	.. ..	*0.15*	
	500 g	4.80dz	.. ..	*0.53*	
gauze plain B.P.C.					
	1 m	0.98dz	.. ..	*0.13*	
	3 m	2.16dz	.. ..	*0.25*	
	5 m	3.24dz	.. ..	*0.36*	
	10 m	6.48dz	.. ..	*0.72*	
rolls	25 m	1.00			
	90cm x 5 m	1.96			
	100 m	3.32			
gauze ribbon					
non-sterilised					
1.25cm x 5m		0.62dz			
1.25cm x 10m		0.75dz			
sterilised					
1.25cm x 5m		0.84dz			
1.25cm x 10m		1.20dz			
2.5cm x 5m		0.84dz			
2.5cm x 10m		1.32dz			
gauze swabs B.P.C.					
7.5cm x 7.5cm x 5		0.53dz			
7.5cm x 7.5cm x 100		0.40			
10cm x 10cm x 100		.. ..	.. ..	*0.69*	
lint plain B.P.C.					
	25 g	0.80dz	.. ..	*0.10*	
	50 g	1.32dz	.. ..	*0.17*	
	100 g	2.76dz	.. ..	*0.31*	
	500 g	11.64dz	.. ..	*1.30*	
boric	25 g	0.84dz	.. ..	*0.11*	
	50 g	1.44dz	.. ..	*0.16*	
	100 g	2.76dz	.. ..	*0.31*	
	500 g	12.36dz	.. ..	*1.34*	
multiple pk dressing					
	No 1	3.24dz	.. ..	*0.37*	
	No 2	6.36dz	.. ..	*0.69*	
sterilised dressing pack		1.20dz			
CITANEST (68 Astra)					
plain ampoules					
1.5%	25 ml	0.32			†
vials					
0.5%	20 ml5	0.70			†
	50 ml	0.33			†
1%	20 ml5	0.73			†
	50 ml	0.35			†
4%	22 ml100	2.65			
with adrenaline 1-250,000					
vials 0.5%	50 ml	0.33			†
with adrenaline 1-200,000					
vials 1%	50 ml	0.35			†
with adrenaline 1-300,000					
Citanest '30'	1.8 ml100	2.60			†
topical 4%	25 ml	0.30			†
Octapressin	2.2 ml100	2.65			
CUTEX (256 CPL)					
Blinkers eye shadow powder		.. ..	.. ..	*0.45*	•
mascara		.. ..	.. ..	*0.65*	
DAVENOL (1352 Wyeth)					
linctus	150 ml	0.24	.. ..	0.32	†s
	1200 ml	1.66	.. ..	2.21½	†s
D. D. D. (359 DDD)					
(distributors 366 Dendron)					
ordinary	medium	2.39dz	0.57dz	*0.30*	*a*
	large	3.35dz	0.80dz	*0.42*	
extra strong	medium	2.39dz	0.57dz	*0.30*	
	large	3.35dz	0.80dz	*0.42*	
balm	tube economy	2.39dz	0.57dz	*0.30*	
DENTINOX (366 Dendron)					
gel		1.80dz	0.43dz	*0.25*	*a*
liquid		1.73dz	0.41dz	*0.24*	
DIREMA (1477 Elanco)					
tablets (vet.) 25 mg pack of 500					*d*
50 mg pack of 500					*d*
DISTAQUAINE FORTIFIED (1477 Elanco)					
(vet.) m.u. 4.0	10 vial	1.58	.. ..	*2.37*	TS
pack of 1 vial					*d*
DISTAQUAINE-V (1477 Elanco)					
tablets (vet.) 125 mg					
	100	0.51	.. ..	*0.76*	TS
	500	2.40	.. ..	*3.60*	TS
	1000	4.70	.. ..	*7.05*	TS
250 mg					
	100	0.92	.. ..	*1.38*	TS
	500	4.35	.. ..	*6.52*	TS
	1000	8.26	.. ..	*12.39*	TS
sulpha (vet.) tablets	200				*d*
DISTIVIT (1477 Elanco)					
elixir (vet.)	4 oz	0.18	.. ..	*0.27*	*a*
	40 oz	1.26	.. ..	*1.89*	
tablets (vet.)					
1000 mcg	50	2.75	.. ..	*4.13*	*i*
20 mcg pack of 100					*d*
100 mcg pack of 500					*d*
injection (vet.) 1000 mcg	10ml				*d*
ENDOCIL (1419 Intec)					
foundation cream	30 g	3.432dz	0.852dz	*0.50*	*a*
hand care	30 g	2.748dz	0.684dz	*0.40*	
moisturising lotion	30 g	3.432dz	0.852dz	*0.50*	
	60 g	6.168dz	1.548dz	*0.90*	
tinted	30 g	3.432dz	0.852dz	*0.50*	
skin cleanser	150 cc	5.148dz	1.284dz	*0.75*	
skin tonic	150 cc	5.148dz	1.284dz	*0.75*	

MEET THE SUPERMARKET COMPETITION
WITH WALLIS COMPETITIVE PACKS
WALLIS WATFORD HERTS

		Trade £.p	Tax £.p	Retail £.p	
atment cream	30 g	3.432dz	0.852dz	*0.50*	
	75 g	6.852dz	1.716dz	*1.00*	
	120 g	9.60dz	2.40dz	*1.40*	
NSOL (436 Evans)					
ol	100 ml	1.08dz			‡*a*
ROGRADUMET (2 Abbott)					
sting entry					*d*
ROGRADUMET (2 Abbott)					*i*
mtabs blister pack	30	0.32	0.09		
blister pack	150	1.50			
DOR (451 F & J)					
		1.39dz	0.31dz	*0.20*	*a*
LAN-C (1477 Elanco)					*i*
tment (vet.)	30 g	0.45	.. ..	0.68	TS
INEVRIN (68 Astra)					
psules	100	2.75			†s4B*a*
ection/infusion					
solution vial	100 ml	0.58			†s4B
bottle	500 ml	2.15			†s4B
up	100 ml	0.65			†s4B
	500 ml	2.60			†s4B
plets	100	2.75			†s4B
LETT (68 Astra)					
tiseptic cream	35 g	1.25dz	0.31dz		*a*
	400 g	0.65			
	3 k	3.50			
ORAL (68 Astra)					
plets	100	0.60			*a*
ORAL F (68 Astra)					
plets	30	0.33			*a*
IUM DURULES (68 Astra)					
plets	100	0.37			*a*
	500	1.66			
DIN DURULES (68 Astra)					
plets	100	4.86			*a*
	250	11.09			
ENEX (702 KC)					
iefs					
handkerchiefs 3 ply					
	single	1.49 (6 dz)	.. ..	*0.03*	•
	triple	2.92 (1 gross)	.. ..	*0.09*	
REF-S (311C)					•
nules	20 sachets	0.65			
LI (366 Dendron)					
by bath		1.80dz	0.43dz	*0.25*	*a*
US (1418 Strenol)					
sebud liniment					*d*
THERIC (1574 LM)					
veed					
foaming bath oil					
	100 cc	.. ..		*1.25*	*a*
IUS (973 Pharmitalia)					
blets	500	3.50			•
OTHESIN (970 PM)					
rtridge 2% 2ml	100	2.76			*a*
AVER (835 M & J)					
flourless lip moisturiser		2.88 (2 dz)	0.72 (2 dz)	*0.19*	•
IJEL (366 Dendron)					
be		1.77dz	.. ..	*0.21*	*a*
THIOLATE (1477 Elanco)					*i*
et.) tincture	2.251	1.45	.. ..	*2.18*	‡
ilable only by authorised sellers of poisons					
GUET DE BONHEUR (1071 Robins)					
rfume	1 oz	4.30	1.075	*7.70*	*i*
CISSE NOIR (1071 Robins)					
rfume	½ oz				*d*
URAL WONDER (1052 Revlon)					
esh face		.. ..		*0.90*	•
eat glow cheek stick		.. ..		*1.10*	
ELL (1052 Revlon)					•
plogne	2¼ oz	.. ..		*3.95*	
	4 oz	.. ..		*6.00*	
	8 oz	.. ..		*10.00*	
spray	2½ oz	.. ..		*4.60*	
rfume	¼ oz	.. ..		*8.15*	
	½ oz	.. ..		*14.20*	
	1 oz	.. ..		*22.75*	
spray	⅛ oz	.. ..		*7.00*	
	½ oz	.. ..		*11.85*	
UTOX (970 PM)					
% solution plain					
injection vial	50 ml	0.35			*a*
% solution with adrenaline					
injection vial	50 ml	0.35			†s4B
cartridge 2 ml	100	2.76			†s4B
% solution with adrenaline					
cartridge 2 ml	100	2.76			†s4B
% solution with adrenaline					
injection vial	50 ml	0.38			†s4B
NALE (359 DDD)					
distributors 366 Dendron)					
eam		1.44dz	0.34dz	*0.20*	*a*
quid		1.44dz	0.34dz	*0.20*	
per lotion		3.25dz	0.77dz	*0.45*	
BRIDGES (917 Organon)					
ough syrup	57 ml	1.524dz	0.384dz	*0.20*	*c*
	100 ml	2.292dz	0.576dz	*0.30*	*r*
IDURAL (1352 Wyeth)					
l purpose vial	1.2 mu	0.22	.. ..	0.29½TS*a*	
ng acting vial	10 ml	0.725	.. ..	0.96½TS	
ROLAGAR (1352 Wyeth)					
o. 1 and No. 2	200 ml	0.14	0.035	0.22½*a*	
	500 ml	0.28	0.07	0.44½	
	dp 6 x 500 ml	1.68			

		Trade £.p	Tax £.p	Retail £.p	
PHARMATON (1564 Pharmaton)					*d*
PHARMATON (1545 Vestric)					*i*
REVLON (1052 Revlon)					
lemon slices		.. ..		*0.45*	•
lemon spray mist		.. ..		*1.10*	
Moon Drops Plus					
Cologne plus	2 oz	.. ..		*1.65*	
	4 oz	.. ..		*2.50*	
Cologne plus spray mist	2 oz	.. ..		*1.95*	
perfume plus spray mist	½ oz	.. ..		*2.95*	
super rich shadows		.. ..		*0.75*	
ROZALEX (1480 Izal)					
Two 5's hand cleanser		2.25dz	.. ..	*0.25*	•
SALVITAE (276 C & C)					
	3½ oz	3.00dz	0.75dz	0.44	*c*
	8 oz	6.00dz	1.50dz	0.87½	
SOLUPEN (1477 Elanco)					*i*
(vet.) m.u.	5.0 10	2.25	.. ..	*3.37*	TS*a*
	10.0 10	3.75	.. ..	*5.62*	*i*
	pack of 1				*d*
buffered m.u.					
	5.0 10	2.25	.. ..	*3.37*	*a*
	10.0 10	3.75	.. ..	*5.62*	*i*
	pack of 1				*d*
SPARINE (1352 Wyeth)					
Latabs	250	2.26	.. ..	3.01½†s4B*a*	
tablets 25 mg	50	0.22	.. ..	0.29½†s4B	
	250	1.00	.. ..	1.33½†s4B	
50 mg	50	0.41	.. ..	0.54½†s4B	
	250	1.88	.. ..	2.51 †s4B	
100 mg	50	0.80	.. ..	1.06½†s4B	
	250	3.685	.. ..	4.91½†s4B	
SPILLERS (1172 Spillers)					
existing entry					*d*
SPILLERS (1172 Spillers)					*i*
Avisand		0.42dz	.. ..	*0.04½*	
Bonio	handy	1.705 (2 dz)	0.304 (2 dz)	*0.10*	
	large	1.57dz	0.28dz	*0.18½*	
Bonus					
catfood	handy	1.715 (4 dz)	0.306 (4 dz)	*0.05*	
dog food	large	1.545 (2 dz)	0.275 (2 dz)	*0.09*	
	giant	1.505dz	0.268dz	*0.17½*	
dog meal	large	0.985dz	0.176dz	*0.11½*	
	5½ lb	3.315dz	0.591dz	*0.38*	
budgie grit		0.42dz	.. ..	*0.04½*	
budgie seed					
(Golden Life)	handy	1.015 (2 dz)	0.181 (2 dz)	*0.06*	
	large	0.92dz	0.164dz	*0.11*	
canary mixture	handy	1.885 (3 dz)	0.336 (3 dz)	*0.07½*	
	large	1.165dz	0.208dz	*0.14½*	
Choosy	handy	1.905 (4 dz)	0.339 (4 dz)	*0.05½*	
	large	1.65 (2 dz)	0.294 (2 dz)	*0.09½*	
fish food aquarium		0.935 (3 dz)	0.167 (3 dz)	*0.04*	
pond		0.78dz	0.139dz	*0.10*	
Jock	handy	2.43 (4 dz)	0.433 (4 dz)	*0.07*	
	large	2.335 (2 dz)	0.416 (2 dz)	*0.13½*	
	kennel	3.11dz	0.554dz	*0.36*	
millet sprays		2.394 (3 dz)	0.427 (3 dz)	*0.09½*	
mixed ovals	handy	0.815dz	0.145dz	*0.09½*	
	large	1.42dz	0.253dz	*0.16½*	
	6½ lb	4.875dz	0.870dz	*0.56*	
Kattomeat	handy	2.605 (4 dz)	0.464 (4 dz)	*0.07½*	
	large	2.42 (2 dz)	0.431 (2 dz)	*0.14*	
Kennomeat	handy	2.43 (4 dz)	0.433 (4 dz)	*0.07*	
	large	2.335 (2 dz)	0.416 (2 dz)	*0.13½*	
	giant	2.25dz	0.401dz	*0.26*	
parrot food		1.135dz	0.202dz	*0.14*	
Saval					
	handy	0.815dz	0.145dz	*0.09½*	
	large	1.515dz	0.27dz	*0.18*	
	6½ lb	4.965dz	0.885dz	*0.57*	
Shapes	handy	0.815dz	0.145dz	*0.09½*	
	large	1.42dz	0.253dz	*0.16½*	
	6½ lb	4.875dz	0.87dz	*0.56*	
Topcat	handy	2.245 (4 dz)	0.40 (4 dz)	*0.06½*	
Topdog	handy	2.065 (4 dz)	0.37 (4 dz)	*0.06*	
	large	1.72 (2 dz)	0.305 (2 dz)	*0.10*	
Tydisan		0.81dz	.. ..	*0.09*	
Winalot	handy	0.77dz	0.137dz	*0.09*	
	large	1.38dz	0.246dz	*0.16*	
	4 lb	3.05dz	0.544dz	*0.35*	
	6½ lb	4.695dz	0.837dz	*0.54*	
STAMINAID (770 LP)					
	10 sachets	0.365	0.065	*0.55*	•
	450 g	0.90	0.16	*1.40*	
STRENOL (1418 Strenol)					
skin cream (vet.)	34 g				*d*

		Trade £.p	Tax £.p	Retail £.p	
STREPTAQUAINE (1477 Elanco)					*i*
1.0 g/3 ml	5	0.36	.. ..	0.54	TS
5.0 g/15 ml	10	2.90	.. ..	4.35	TS
1.0 g/4 ml	5	0.36	.. ..	0.54	TS
5.0 g/20 ml	10	2.90	.. ..	4.35	TS
STREPTAQUAINE SULPHA (1477 Elanco)					*i*
oral suspension (vet.)	16 oz	0.83	.. ..	*1.24*	TS
Streptomycin (1477 Elanco)					
sulphate (vet.) 1.0 g	5	0.36	.. ..	*0.54*	TS*a*
SULPHAMAGNA (1352 Wyeth)					
suspension	150 ml	0.555	.. ..	0.74	†s4BTS*a*
SYLVASUN (1419 Intec)					
tablets	24	3.996dz	.. ..	*0.50*	*a*
THEAN (68 Astra)					
ampoules 400mg/4ml	5	0.50			*a*
suppositories 500mg	10	0.50			
TOSMILEN (68 Astra)					
eye drops 0.25%	5 ml	0.60			†s1s4A*a*
0.5%	5 ml	0.75			†s1s4A
TYLAN (1477 Elanco)					
injectable (vet.)	12.5g	1.60	.. ..	*2.40*	TS*i*
soluble (vet.)	100g	6.25	.. ..	*7.95*	TS
vet formula (vet.)	20g	1.40	.. ..	*2.10*	TS
TYLASUL SOLUBLE (1477 Elanco)					*i*
(vet.)	25g	0.90	.. ..	*1.35*	TS
	100g	2.95	.. ..	*4.42*	TS
UMBRADIL (68 Astra)					
viscous U	40 ml	0.76			*a*
WATE-ON (366 Dendron)					
emulsion regular		10.11dz	.. ..	*1.20*	*a*
super		11.79dz	.. ..	*1.40*	
tablets regular		10.11dz	.. ..	*1.20*	
super		11.79dz	.. ..	*1.40*	
WILKINSON (1339 Wilkinson)					
bonded					
blades dispenser	5	4.32 (20 pkts)	1.06 (20 pkts)	*0.37*	*a*
pillar pack	5	3.65 (25 pkts)	0.89 (25 pkts)	*0.25*	
	10	6.86 (25 pkts)	1.68 (25 pkts)	*0.47*	
sword blades					
self service card	5	7.30 (50 pkts)	1.78 (50 pkts)	*0.25*	
XYLOCAINE (68 Astra)					
plain					
ampoules					
0.5%	10 ml 20	1.15			*a*
	20 ml 5	1.05			
1%	5 ml 50	2.20			
	10 ml 20	1.30			
	20 ml 5	1.12			
	2 ml 100	2.17			
1.5%	25 ml	0.28			
2%	2 ml 100	2.85			
	5 ml 50	2.45			
cartridge blue					
2%	2.2 ml 100	2.65			
vials					
0.5%	20 ml 5	0.60			*i*
	50 ml	0.26			*a*
1%	20 ml 5	0.62			
	50 ml	0.28			
2%	20 ml 5	0.65			
	50 ml	0.30			
with adrenaline 1-200.000					
ampoules					
1%	10 ml 20	1.35			†s4B
vial					
0.5%	20 ml 5	0.60			†s4B
	50 ml	0.26			†s4B
1%	20 ml 5	0.62			†s4B
	50 ml	0.28			†s4B
2%	20 ml 5	0.65			†s4B
	50 ml	0.30			†s4B
with adrenaline 1-80,000					
cartridge red					
2%	2.2 ml 100	2.65			†s4B
	1.8 ml 100	2.60			†s4B
antiseptic gel	15 ml	2.00dz			
eye drops 4%	4 ml	0.40			
gel 2%	15 ml	1.75dz			
ointment 5%	15 g	2.30dz			
spray 10%	82 g	1.55			
mini 10%	23 g	0.75			
topical 4%	25 ml	0.25			
viscous	150 ml	0.52			
XYLOCARD (68 Astra)					
solution 2%					
disposable syringe	5 ml x 5	2.10			*a*
solution 10%					
disposable syringe	5 ml x 10	4.75			
XYLODASE (68 Astra)					
	tube 15 g	2.75dz			*a*
XYLOPROCT (68 Astra)					
ointment	15 g	0.65			*a*
suppositories	10	0.55			TS
XYLOTOX (970 PM)					
dental solutions, plain or with adrenaline or noradrenaline (solutions with adrenaline or noradrenaline †s4B)					
2% cartridge					
1.8 ml	100	2.76			*a*
2 ml	100	2.82			

CHEMIST & DRUGGIST

~~QUARTERLY~~ PRICE LIST

Changes published cumulatively in the Chemist & Druggist

vol 13 no 3 September 197

Commencing March 1973...

A new standard in price information services from Chemist & Druggist

More Frequent – The main price list, currently issued quarterly, will be published every TWO months from March 1973. Six issues a year instead of four, each updated to save you time and trouble.

More Convenient Size – The new Price List will measure 10″ deep × 6½″ wide. Easier to handle, quicker to use, it will occupy less space on your counter or in the dispensary.

More Legible – A larger type size is being introduced for easier reading and quicker product identification.

More Information – Ethical products will be qualified by the approved name to aid rapid cross checking for alternatives.

Cosmetic products forming part of a range will be listed together under the manufacturer's name. Where appropriate, such products will also appear alphabetically through the Price List, cross referenced to the manufacturer's name.

Chemist & Druggist

The complete service for retail pharma

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Powerful National TV Campaign

TELEVISION Area	W/c	NOVEMBER 6	13	20	27	DECEMBER 4	11	18
London		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
Midlands		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
Lancashire		●●●●●●	●●●●●●	●●●●●●	●●●●●●	●●●●●●	●●●●●●	●●●●●●
Yorks/North East		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
Scotland/Grampian		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
Wales and West		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
Southern		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
East Anglia		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
South West/Channel		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
Ulster		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●
Border		●●●●●●	●●●●	●●●	●●●●	●●●●	●●●●	●●●●●●

Powerful National Press Support

NATIONAL PRESS	W/c	NOVEMBER 6	13	20	27	DECEMBER 4	11	18
Daily Mirror		●		●		●		●
Daily Express		●		●		●		
Daily Mail		●		●	●		●	●
Sun			●		●		●	●
Sunday People			●		●		●	
Glasgow Daily Record		●		●		●		●
Belfast Telegraph			●	●	●		●	●

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LITHINE GLYCEROPHOSPHATE
MAGNESIUM GLYCEROPHOSPHATE POWDER B.P.C. 1963
MAGNESIUM GLYCEROPHOSPHATE LIQUID 50%
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MANGANESE GLYCEROPHOSPHATE LIQUID 50%
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Comment

French lesson

Those who visualise the continental pharmacist in his back-shop laboratory, poring over beakers and burettes (or autoanalysers!), and emerging only to supply potent medicaments to an admiring clientele, may receive something of a shock from the Franco-British Commission paper by M. Georges Francke on Tuesday (p. 589).

Only 10 per cent of French pharmacies have registered laboratories, it was learned. Further, the cost of automation is forcing biological analysis into the larger laboratories (which are not usually attached to pharmacies), leaving a "not very bright future" for the small man. And there is increasing debate on whether it is possible for one man to practise both pharmacy and biology at the same time.

It was also admitted that France is unique in having biological analysis even this far associated with pharmacy—so it says much for the De Gaulle spirit that some of her pharmacists expect the French pattern to be followed in the EEC generally.

Logic dictates otherwise, and those who hope to see the laboratory as a salvation of British general practice must think again. Certainly the simpler routines could become part of the stock-in-trade in country areas—but we need to get the rural doctor's dispensing before we seek his Clinistix!

In urban areas, all but the simplest procedures are carried out in hospital laboratories—and these, as was pointed out in the discussion, are under the control of a medical pathologist who is able to discuss the interpretation of results in a clinical context.

In France, biological analysis is the subject of a two-year specialisation following the first five years of the pharmacy course. The lesson from France seems therefore that the pharmacy degree is, as we have always known, an ideal foundation upon which to build. But to seek to follow the French example (as many have seen it) in general practice is no solution for Britain.

Mr C. C. Stevens, vice-president of the Pharmaceutical Society, who chaired Tuesday's meeting, summed it up when he judged the audience's likely reaction as: "That's interesting, but it doesn't look as though we're going to have to worry about it too much in the future."

Irish initiative

However assessed, the Irish Pharmaceutical Congress, Tralee, was a fantastically successful meeting. It got off to an excellent start even before members had arrived. Many, whilst travelling, heard radio announcements stating that the Irish Society had taken an initiative against one serious aspect of the drug problem by instructing its members to restrict to the minimum their stocks of narcotics and similar preparations.

The Society had adopted a recommendation of the Co-ordinating Committee on Drug Abuse, that pharmacists should dispose of all accumulated stocks of addictive drugs which were no longer being prescribed, by transferring them to the nearest police station for temporary safe storage.

If however an unusual prescription demand occurred soon after the transfer the pharmacist could withdraw such supplies as he required, from the police authority. The preparations would remain with the police until seen by the Society's inspector who would then give instructions concerning the disposal of the drugs.

The scheme was announced to combat the problems caused by the growing number of burglaries at dispensaries and a possibility that pharmacies, where an increasing number of prescriptions were now being dispensed, would receive the attention of those seeking to obtain nefariously stocks of controlled products.

Extremely wide coverage in national and local Press and radio was given to the Society's announcement. The Congress, which had an extremely balanced programme, was immediately put before the public and given publicity that was helpful to the pharmaceutical cause in Ireland at a most apposite time, in view of the transfer of dispensing from the dispensaries to retail pharmacies.

Time and time again pharmacists in Britain have exhorted members of the public to clear out their stock of unwanted medicines, and it is in our view just as appropriate for pharmacists to unload items no longer in demand; such stocks are likely to attract unwanted attention.

Post Scripts

There can't be many chemists which still display a plaster cast of what is believed to be a figure of St Luke, Patron Saint of Apothecaries.

This unusual symbol is mounted over the dispensary door of Woodfield-Cooke's in Hoylake, Cheshire, and it dates back to before the turn of the century. So completely has its presence been taken for granted that our correspondent had to draw the assistant's notice to it before asking permission to photograph it. It seems unlikely that many customers are aware that their prescriptions are compounded under the compassionate gaze of the Saint who was—according to legend—the forerunner of to-day's druggists.

Books

Gaddum's Pharmacology, seventh edition. A. S. V. Burgen and J. F. Mitchell. *Oxford University Press,* Ely House, 37 Dover Street, London W1. 8 x 6 in. Pp 252. £2.

The main change in this new edition of Gaddum's is an expansion of the section on chemotherapy. The text has otherwise been revised to accommodate new drugs and ideas that have emerged since the last edition.

Each chapter starts with a general account of drug action for the particular system under discussion followed by notes on the major individual drugs. But the authors point out that it is not possible, or even desirable, to give comprehensive coverage of all drugs in a book of this size.

PSST! want to hear a NORDIA story?

Mr. C. Brown is a Director of Michael Stewart Limited, an associate wholesale company of Selles Dispensing Chemists Limited, and the person who directed the modernisation programme of three of the Group's 21 shops.

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"There is no doubt that 'Nordia 90' has done a tremendous job for us. Our Sales have gone up by at least 23% since conversion. We needed a unit shop system that was flexible and modern, but one which would blend in with the personality of the shop. 'Nordia 90' has done everything we hoped it would"

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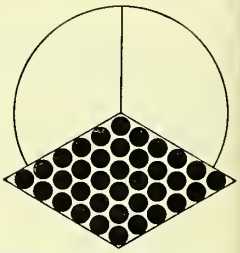

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SHOPFITTING

The importance of good shop lighting for pharmacies

y J. E. Baker, M. Illum ES, Commercial Lighting Specialist, The lectricity Council

Vhen did you last up-date the lighting in our sales area? This is a question which hemists, and indeed any retailer, should sk themselves periodically. If you canot remember when the lighting was nstalled, it could be that you are missing omething that could improve the image ou present to the customer.

Why should we pay so much attention o lighting? A moment's thought will show ow much information we obtain through ur eyes.

"This caught my eye". "I liked the look f it". "Window shopping", etc. So it ollows that light to see by is essential. The ext question is usually, "What's wrong ith natural daylight?" In the summer onths the answer would be, "Nothing, rovding that enough penetrates into your hop to do a useful job". But what happens f your windows are restricted or if its the arker winter months? The obvious solution is to use electric light, but how much nd of what type?

Level' competition

Most chemists have an interest in photoraphy and will know something about he units of light. Illuminance or the mount of light falling on a surface is easured in lumens per square metre, nown as lux, and the amount required n sales counters should be not less than 00 lux and preferably more. The actual evel to be used will be influenced to some xtent by the 'competition'. Not in this ase, by competing chemists but by the djacent shops. If your neighbours are rightly lit it is important not to appear im by comparison, but if they are the im ones it could pay to be a little brighter ill. The large multiple stores, where cometition is keen, are using levels of up to 200 or 1500 lux, so there is plenty of cope for choice.

While having a basic idea of the quantity f light desired is a good start it should not e allowed to override other considerations. How the light is to be provided is nportant, and the type of lamp and fitting, ogether with the physical size and shape of he area to be lighted, will influence the nal result.

Most retail pharmacies will be happy to ccord with the popular idea of hygiene nd accuracy that characterises their operaon. A high degree of diffusion is desirble, so that there are no dark corners here dust may linger or be thought to o so. Fortunately this feeling of general rightness is appropriate for the large umber of small items which constitute most of the stock. Some kind of visual punctuation may be necessary but this will be dealt with later.

For economic reasons most retailers choose fluorescent lamps to provide the general illumination. Basically there are two types of fluorescent lamp; the high efficacy lamps, such as "white", "warm white" and "daylight" are designed to provide as much light as possible at the sacrifice of some quality of colour rendering. These lamps have a high emission of yellow light, near the peak of the eye's response, and a low red emission. Objects seen in their light will have any red colour flattened while the yellows will be enhanced. The other type of lamp is commonly known as "de luxe", because many of them have it as part of their title, but they are more accurately referred to as better colour rendering lamps. Among these are the "warm white de luxe", "natural", "colour matching" and a whole range of individual manufacturer's trade names. These lamps have a much higher red content but do not give as much light as the high efficacy types.

"Colours" or tints range from cool (bluey) white to warm (reddish) white so that a choice can be made between a cool crisp atmosphere and a warm intimate one. A word of warning is necessary; it is not possible to tell the colour rendering of a lamp by the colour it appears to be. For instance, a warm white and a warm white de luxe lamp are almost indistinguishable to the eye but their colour rendering is very different.

Most chemists will have their own ideas about the importance of colour rendering but if the thought is a new one to you, consider how many times your customers take cosmetics to the window to see them in a "natural" light.

Lighting fittings have changed over the years and the current versions have a clean, modern appearance which compliments contemporary shop design. Efficiencies have also improved, and the use of a prismatic control medium, in place of the once popular opal diffuser, gives a more accurate distribution of light as well as transmitting more of it.

If a substantial refitting is being contemplated, it is worth investigating the possibility of reducing the ceiling heights commonly found in older premises. A suspended ceiling at 3 to 4m could provide an opportunity to recess lighting equipment and present a much "cleaner" image. Such a ceiling may also provide opportunities for installing ventilation or air-conditioning equipment and this may be worth a little exploration.

For those, who merely wish to exchange their old lamps for new, there is a very wide range of suitable equipment. At the cheaper end of the range is the pack type of fitting to which can be added various types of attachments. At the more expensive end is the "one piece" unit which is designed as an entity. All can be suspended or surface mounted and many can be conveniently recessed.

Spotlights

It was mentioned earlier that some form of visual punctuation is desrible in the sales area. In many forms of retailing this is provided by large arrays of spotlights, some often having colour or animation to attract attention. In this instance, however, a more restrained and responsible approach is called for and while one or

Continued on p608

The ultimate in environmental services. Here the air conditioning is integrated with the lighting fittings which provide 1100 lux from prismatic controllers

SHOPFITTING

Lighting

Continued from p607

two spotlights may be used where emphasis is appropriate, tubular lamps integrated with shelving or glass topped counters can perhaps better provide these welcome accents. Shelf lighting can in fact serve a dual function, not only delineating the perimeter of the shop and adding visual interest but also enabling assistance to identify items on display quickly and accurately.

While discussing display it is appropriate to touch upon window treatments. Windows are usually shallow and the closed back type is very common. Beams of light are therefore needed, not for emphasis on particular items, but to ensure that fittings in the soffit, for instance, produce a worthwhile effect at the window bed. Sparkle from glass bottles and other specular finishes can be a substitute for the interest of larger spotlit items in seizing the attention from a distance. Coloured tubes for the window back are another way of achieving strong visual interest in a display of many small items.

In summary it may be said that as in any other form of retailing it is important to try to identify exactly the atmosphere one is after. A "chemists shop" may have a pharmaceutical emphasis and so an almost laboratory-like impression is desirable; this would be consistant with colour matching or north light lamps. A shop meeting a wide range of family needs might be better with Natural or one of its derivatives, while stress on cosmetics would imply more tungsten and a rather glamorous treatment generally. Enabling customers to see the effect of lipstick or nail colours under the equivalent of daylight as well as conventional evening lighting is a service they will appreciate. A single cabinet may contain a variety of lamps to do this, but whatever the ultimate choice in the sense of how warm or cool the general light is, the need for good colour rendering is clear.

Illuminated signs

The attractive white casings of the new Easychange range of illuminated window and counter signs are moulded in BP Chemicals Cellobond dough moulding compound (DMC). Manufactured and marketed by Lynester Products Ltd, Nelson Lane, Warwick, Easychange signs have sliding facias in clear acrylic sheet which allow quick interchangeability of messages and easy access for cleaning and maintenance.

Easychange 818 window sign has been designed to give a neat, single sided facia sign at an economical price. The display panel is 8 × 18in and the sign is supplied with one 8 watt fluorescent tube and a 4ft chrome finish hanging chain. Easychange 1351 window sign has a display area of 13 × 51in and is supplied with one 30 watt fluorescent tube and a 4ft chrome finish chain.

Easychange 1339 window sign has a display area of 13 × 39in and is supplied with one 30 watt fluorescent tube and 4ft of chrome finish chain. There is also an Easychange counter sign (No 911) which has a display area of 9 × 11in with one 8 watt fluorescent tube and two moulded feet for counter standing.

Four new illuminated poster signs—also made of Cellobond have been added to Lynester Products' range of standard signs. They are the first on the market to be manufactured in DMC (wood or metal being the usual materials) and are therefore "highly competitive in price, visually attractive and virtually maintenance-free", say the makers.

The signs, back lit by fluorescent tubes guaranteed for 3,000 hours, are elaimed to really bring posters to life.

The posters can be changed quickly and easily by snapping open the clear acrylic facia and inserting the poster. The signs come in four sizes: 20 × 15in; 30 × 20in; 40 × 30in and 60 × 40in, and are priced at £13·50, £18, £37·50 and £75 respectively.

1973 exhibitions

Following the success of the first Int shop exhibition of display and shop equi ment at Olympia in January, the orga isers, National Display Equipment Ass ciation, say they are organising the 19 show at Olympia again, but in a bigg hall.

The exhibition will open daily fr 10am to 6pm Sunday, January 14-17.

Space bookings now being received Westbourne Exhibitions Ltd indicate th the 1973 Shopex International—the se service display equipment and shopfitti exhibition—will be a big success. T exhibition is due to take place at Ea Court, London, from June 3 to 6, 1973.

Hampstead new look

A 144 years old chemist shop in fashio able Hampstead has recently undergone extensive shopfitting operation to bring into line with modern display methods

The shop, E. B. Stamp, of 29 Hampste High Street, London NW3, dates back a chemist to 1828. Mr Clifford Hill, MP the present owner recently sold many the mahogany and gold leaf fittings antiques.

The shopfitting operation was carri out on a Sunday by Storeplan Ltd, Sho buryness, Essex, who state that they ha re-fitted 200 chemist shops to date.

Storeplan were recommended to Mr H by another chemist for whom they ha already fitted several shops. Mr Hill w conscious of the "antique" image he w preserving, but was so impressed with th "now look" shops of his friend that l decided to take the plunge.

"We are not only pleased with th installation, but sales are up by 20 p cent on last year's figures, reflecting o decision to modernise," said Clifford Hi "About 95 per cent of shelf space is no used for displays, against 10 per ce previously, and customers serving then selves has lightened the work of the sho assistants."

Part of the modernised pharmacy in fashionable Hampstead

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CD/7/72

SHOPFITTING

Space trebled by Blackburn modernisation

A major conversion has just been completed on behalf of Athertons Chemists Ltd, 2 Ightenhill Park Lane, Burnley, Lancs, at their newly acquired pharmacy at 37 Granville Road, Blackburn. Mr Atherton's company owns a total of six pharmacies in the East Lancashire area, each one of which has been modernised by Brian Nichols Ltd within a few months of their acquisition.

The work in this particular unit involved removing two dividing walls and a staircase, thus combining the space formerly taken up by the sales area and dispensary. The resulting sales area having about three times as much space as previously. A new dispensary was created in what was formerly the kitchen, and a new staircase was installed running up to the stores from the new dispensary.

The whole of the new area thus created was fitted with a new false ceiling behind which the ducting for a gas-fired warm air central heating system was concealed. The floors were asphalted and tiled and new lighting and wiring installed.

The original wooden shop front was removed and a new alloy front with twin doors was erected to take its place. An extending canopy was placed along the whole of the front of the property to give an illusion of added space, and the facia, in white with blue lettering, was placed along the front of the canopy and extended down the side of the property again to give an illusion of space.

The sales area was then fitted with showcases, shelves and display bays giving some 400 ft of shelving. Two counters and two electric itemising cash registers comleted the interior fittings.

The work was carried out in the two weeks of the annual Blackburn holiday so as to provide the least inconvenience to the customers, and to minimise the loss of trade due to the shop being closed.

The total cost of the work including joinery, building, electrical and plumbing contracting and the installation of the heating system, together with the supply and installation of the fixtures and counters was approximately £6,500. Mr Atherton has declared himself well satisfied with the outcome of the conversion, and although it is clearly early days for any definite conclusions, the increase in cash sales in the two months since the work was completed is of the order of 25 pc.

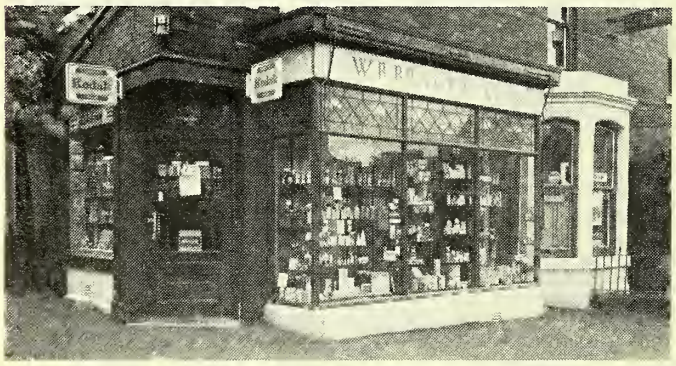
Improved sales bin

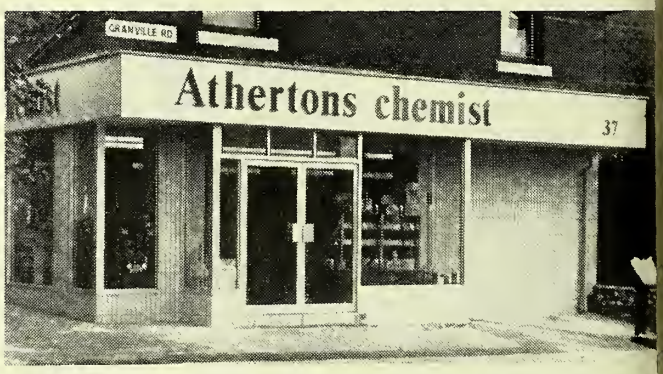
Design improvements have been incorpo ated into the Pop Bin, the sphere-shape sales bin, made by the Volumatic C Taurus House, Kingfield Road, Coventr following new manufacturing methods.

The latest unit uses Diakon, an IC acrylic polymer which ensures that th unit is strong, durable and easy to clea while retaining its clarity. Modificatior have also been made to the unit's stand t give greater stability and easier stacking.

The cost remains unchanged at £7·50.

Before and after views of the exterior and interior





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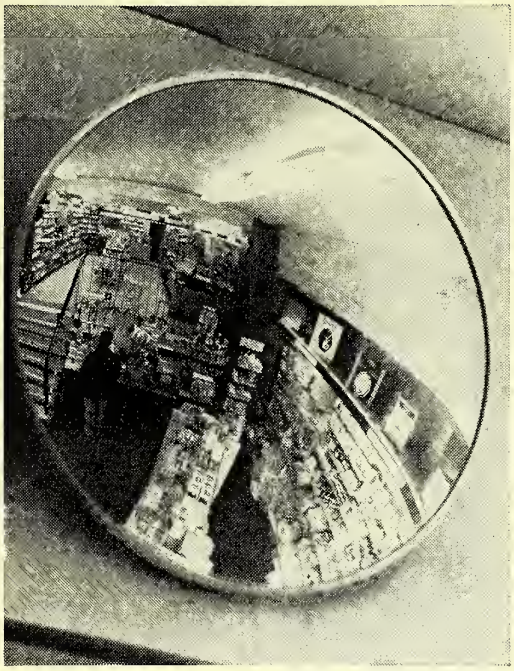
Volumatic Security Consultants cover the country. Ask for one to call Write or telephone



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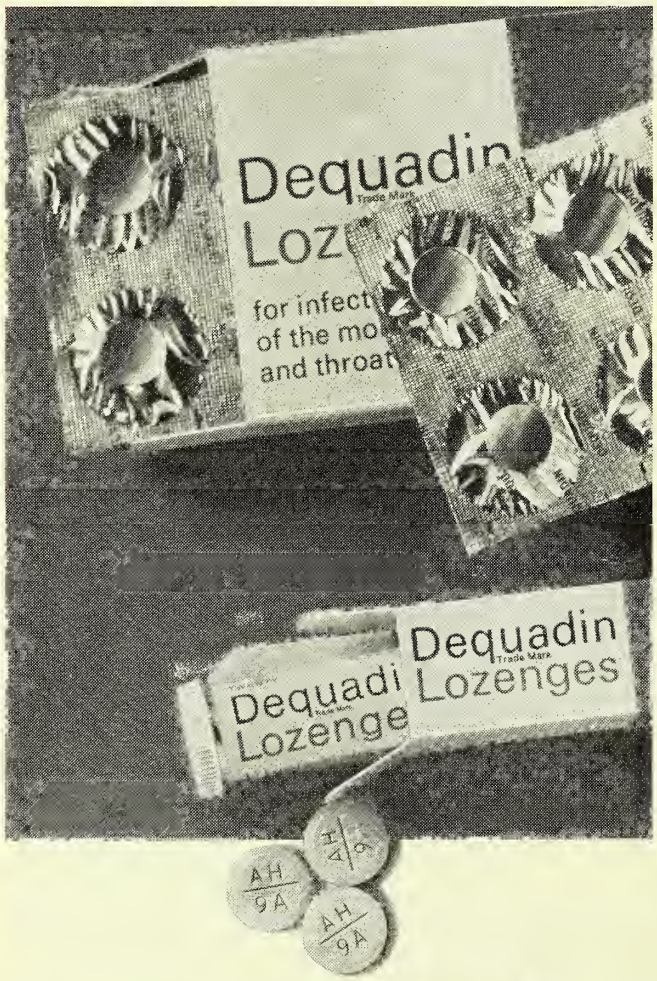

-especially at this time of year.

tubes of 20 and strip-packs of 40

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sh Pharmaceutical Congress

Pharmacists nd the diabetic

harmacists cannot be of much assistance doctors in diagnosing diabetes, Prossor Denis J. O'Sullivan, Professor of edicine, of University College, Cork, aintained when he read a paper on "The harmaceutical aspects of diabetes mellis".

However, Mr R. J. Semple said that Prossor O'Sullivan had pointed out the eat degree of co-operation which was ssible between the two professions. harmacists had postgraduate education ctures and several members were of inion that there must be some common ld where they could help the medical ofession by conducting biological tests. e did not see any professional clash tween doctors and themselves.

Professor O'Sullivan replied that the atter was not that simple. About 3 per nt of people had sugar in the urine, but is would not be due to diabetes. "Get e symptoms and refer the patients to e medical profession because there are mplications." "It is a life-long diagnosis d it is critical that it be made with certnty", he added.

Professor O'Sullivan in his address said at diabetes mellitus was a common and ronic disorder of carbohydrate metabom. It was less common in childhood t from the age of 10 onwards it conued to get more common. After the age 40 there was a marked rise, particularly ong women, and from 40 onwards it beme extremely common in women, and mmon, to a lesser degree, in men.

nknown' potential diabetics

large proportion of people in every untry had a genetic pre-disposition to e disease. About 20 per cent had this sposition and this brought one factor, esity, into play. The speaker estimated ere were about 30,000 known diabetics the country. It was impossible to say w many had the disorder and did not ow they had it; some 300,000 to 400,000 ght have some abnormality of carbodrate metabolism.

Discussing insulin—by means of which llions of lives had been saved over the ars, Professor O'Sullivan said the differt varieties and strengths were calculated confuse doctors and worry pharmacists dispensing. Main source of trouble mmed from patients getting the wrong riety of insulin, confusing the strength confusing the syringe. Faulty injection chnique or omitting the injection were so sources of danger. In the speakers' perience half the complaints about insu would be laid at the door of the pharaceutical profession.

The reason the profession was to blame as because they did a number of things hich he thought was wrong. There was tendency among pharmacists to say they had not the correct insulin and recommend another type. Or they might say to the patient: "I have not got the strength the doctor has prescribed. This is a different strength but it will do". So a patient who thought he had 40 strength was sent away with 80 strength. In such case, the patient was given the wrong strength without being told the implications. Sometimes the patient was given a different syringe or needle without being told of the consequences of the change. The best syringe was BS 1619 and the best needle a gauge 17.

Professor O'Sullivan added: "Please explain the implications of the strengths to the patient to avoid any source of error or confusion". Serious and tragic effects were due in the majority of cases to carelessness on the patient's part, but on occasion it was due to an error on the part of the doctor or the pharmacist. Patients in pregnancy needed extra care and pharmacists should always be on the alert for danger. "I feel you, like the medical profession, have a special role to play in the management of this common disability and that your knowledge of this disease will make life much more enjoyable for many and help save a small but precious number of lives".

Answering questions from the floor, Professor O'Sullivan said that pharmacists had an important but non-diagnostic function in looking after patients.

Mr John Burke thought if there was over-lapping between the professions and if the doctors thought there were anyshortcomings in the pharmaceutical profession it was incumbent on the medical profession to get in touch with the Pharmaceutical Society.

Professor O'Sullivan said he did not deny that his own profession was sometimes lacking in educating the patient in the seriousness of the misuse of tablets. The finger was not to be pointed at pharmacy only.

Mr Burrell said it was clear the pharmacist was the middle link between the patient and the doctor and if they were able to dispel the anxiety which diabetics usually suffered, they would have accomplished a lot.

Members of Council at the Congress

R. J. Semple is Society's new president

Mr R. J. Semple is the new president of the Pharmaceutical Society of Ireland. He was elected at Tuesday's Council meeting, on the proposal of the retiring president, Mr R. J. Power, and seconded by Mr M. Shannon.

The new vice-president is Dr W. E. Boles, proposed by Mr Semple and seconded by Mr P. Browne. He is succeeded as treasurer by Mr E. J. Burrell, proposed by Mr M. F. Walsh and seconded by Mr W. J. Butler.

Photo competition

A photographic competition was organised for the congress. Awards were made by Agfa Ltd, Kodak Ltd and McAuliffes Photographic Laboratories, Listowel. The prize winners were:

The Agfa Trophy, for the outstanding slide: Mr Michael R. Pettit, The Square, Clara, Offaly.

Section 1 (landscape): First prize, Instamatic Movie Camera M24, with case, G. D. Golden, MPSI, The Medical Hall, Westport, co Mayo; Second, Sekonic light meter, Mrs John McConnell, 45 Castle Grove, Clontarf, Dublin 3.

Section 2 (people at play): First prize, Paximat 50H projector, Michael R. Pettit, The Square, Clara, Offaly; Second, Agfamatic 100 Sensor outfit, Mr H. V. O'Sullivan, PHC Medical Hall, Newmarket.

Section 3 (indoor flash): First prize, Gold Statuette, Mr John Mulrooney, Belfield Pharmacy, Ennis Road, Limerick; Second, Paximat H projector, Mrs Joan McConnell, 45 Castle Grove, Clontarf, Dublin 3; Third, Sekonic light meter, Mr M. G. Whelan, The Pharmacy, 3 O'Connell Street, Limerick.

Dinner tickets

The annual dinner/dance of the Southern Region Pharmacists' Association will be held at the Metropole Hotel, Cork, on November 14 at 7.30 pm. Tickets at £3.50 are available from Mr T. O'Hanlon, Gurranebraher Road, Cork.

Letters

Strip packaging

The growing number of strip packaged tablets and capsules on the dispensary shelves prompts one to attempt once more an assessment of this package style as compared with traditional glass or plastic containers. Certainly the recent debut of a carton measuring $8\frac{1}{2} \times 1\frac{3}{4} \times \frac{3}{8}$ in containing not five super panatellas but the staging total of 20 film-coated tablets each measuring $\frac{5}{16}$ in diameter, underlines the need for some uniformity of criteria to be established.

Common sense would seem to dictate that strip packaging of new products (and especially the conversion of existing product packs) should not be embarked upon unless the proposed package style earns a reasonable score when assessed against all the following criteria.

Product protection: Laboratory data gathered under carefully controlled conditions do not tell the whole story. The strip of tablets, removed as it certainly will be from its protective carton, must stand up to a rough passage in a jacket pocket or in Grandma's handbag, both locations having the abrasive force of a powerful ball mill.

Safety: The absence of individual pocket labelling on strip packs of potentially dangerous medicaments is surely inexcusable, particularly as the bubble pack type of presentation, for example, is attractive to children and is readily opened.

Convenience: Dispensing convenience should not be overlooked, but unless prescribers can be persuaded to write in terms of unit packs or in multiples of whole strips then the form is a positive nuisance on the dispensing bench. Certain of the claims made on behalf of the strip package are tenuous, to say the least. One can readily appreciate its convenience to the diabetic for example, taking regular doses of an oral preparation throughout the day. On the other hand where a single dose of a tablet is taken daily, and this in early morning or at bedtime, the advantage of a strip package is marginal.

Storage space requirement: Traditional packaging methods usually score insofar as the volume of the end product pack is concerned. Many of the bulk cartons containing strip packaged units take up twice the volume of the corresponding traditional package, and are also awkwardly shaped.

Cost: The reduction in packaging labour costs is an understandable incentive to install strip packaging equipment. However, this very factor, coupled with the need to utilise expensive plant to the full, may lead to its application to products for which this method of packaging is totally unsuitable, other criteria being ignored.

C. T. Cresswell
Amersham, Bucks

VAT penalty

I regret having no knowledge of the VAT scheme for pharmacists mentioned by Mr A.R. Ritchie (*C&D* October 7). I migrated from Engand over 20 years ago. Although some taxes have exhibited anomalies I would not go along with Mr Ritchie's thought "that all taxes have their peculiar absurdities".

It is however particularly absurd for pharmacists to have to pay VAT on materials that they may only sell or supply zero rated. The whole idea of such a process which is none other than a costly waste of public money, apart from involving the pharmacist in needless work and immobilisation of some of his capital, must be surely one of the more monumental absurdities ever to be imposed in Britain.

I fear Mr Ritchie may have missed the point I attempted to make in respect of the UK Government taxing the sick. From the date purchase tax was introduced until the date the NHS became operative, galenicals and a vast number of ethicals were subject to purchase tax. Thus dispensed medicines carried in their cost to the private patient a tax element. This tax element was certainly very expensive for the private patient who was receiving a course for a few months of streptomycin prior to that antibiotic being exempt of purchase tax.

Prior to the passing of the 1933 Pharmacy and Poisons Act, there was over 120 years of history of revenue being collected from the sick and the ailing by reason of the Medicine Stamp Act. From memory, liability to duty could be incurred only in respect of preparations to be used, or applied externally or internally, as medicines or medicaments for the prevention, cure or relief of any disorder or complaint incident to, or in any wise affecting t human body. The people hardest hit by t were the poor folk in the industrial ar who could not afford a doctor's fee, r lose an hour, let alone a day's work fear of the sack. Such folk strained th family budget to buy their cough me cines, cold relief agents, constipation cur analgesics, etc, and paid from 25 per c to 80 per cent duty on the cost of th medicines. I remember the burden that t insidious tax imposed on families in t distressed areas in the twenties.

From April 1 1973 any person living the British Isles and who still has left grain of independence and purchases medicament will pay VAT on such pu chases as a penalty for being sick and a as a penalty for not bothering a doct and placing further strain upon the NH Thus in some respects VAT will put t clock back 160 years. Britons who tre their minor complaints themselves will subject to VAT, but those who needless use the doctor's time, increase the NH drug bill, involve the Customs and Exc in computer time and avoid VAT. I su gest to legislate deliberately for such situation is unadulterated lunacy.

Iconocla

Thanks

Through the courtesy of your columns, wish to thank all those members of o Society who supported me in the rece Northern Ireland Council elections.

I am glad of the opportunity to contin in my work for our profession so that may gain further strength.

W. T. Hunt
Belfa

Equipment

Automatic tablet monitoring

C.I. Electronics Ltd, Brunel Road, Churchfields, Salisbury, Wilts., have developed a new technique for automatic check-weighing tablets in production. This sampling technique was displayed recently in operation with a Manesty Mark 2 Rotapress.

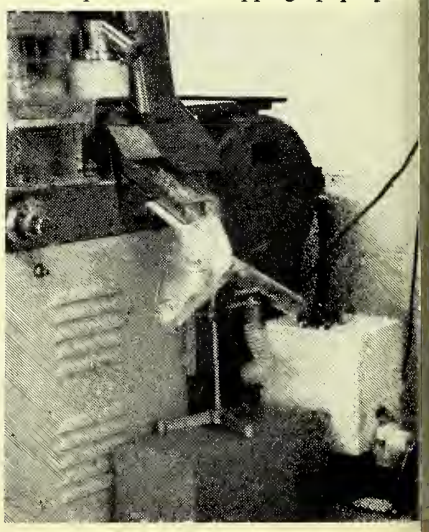
The press has 45 tablet die stations and a production capacity of up to 8,200 units per minute. With high speed production processes, any deterioration in the quality of the tablets, in respect of weight can be a serious problem and the development of a check weight system by C.I. is intended to provide early warning of such hazards to ensure high standards of production and to enable problems to be tracked down.

Tablets are segregated on the exit shoot by means of a solenoid driven deflector plate. Those for check-weighing pass by way of a separate de-dusting device to the balance, which in addition to providing weight information, also has adjustable range facilities for rejection or acceptance of the actual tablets weighed.

Information is provided as teletype visual display, digital display and punch tape for processing. Information relating to the die number is provided alongside the weight in each case. The rate of sampling is about one tablet every five seconds with a choi of two modes—same die sampling sequential die sampling, and accuracy to within 1mg.

C.I. Electronics have also introduced a automatic powder balance designed t weigh and dispense powders in pre-dete mined amounts up to 4g to an accurac of plus or minus 1mg.

The balance consists of a 30g capacit feed vibrator from which the bulk powde is dispensed. Powder is automatically fe to the weigh pan by a vibrator device u to the pre-set weight. A manual contro is also provided for topping-up purpose



Market News

IONEY 'FAMINE'

ondon, October 18: What amounts to a orld "famine" in honey is being fore-st by dealers. Prices are rocketing for l sources. Australian light amber which d risen to £263 ton a few weeks ago is w nearly £310 while Canadian is quoted £412·50. The United States, normally exporter is now importing honey.

Although domestic production of honey es not affect manufacturing chemists it interesting to note this week's announce-ent by the British Isles Bee Breeders' ssociation that production by members s expected to be down by 50 per cent is year.

Among crude drugs liquorice root was wer and belladonna root dearer. Dill ed and Sarawak pepper were marked up. Shipments of Tinnevelly senna pods m the port of Tuticorin during Sep-mber were:

	US tons	UK tons	Europe tons
nna			
ves	9	—	161
ds	—	—	9

There were few movements among essen-l oils. Ceylon cinnamon leaf, Chinese ppermint were lower with bois de rose arply up.

In pharmaceutical chemicals the most portant change during the week was in smuth salts which have been advanced line with the higher metal rate now ling. Also higher since last published are drogen peroxide, iron phosphate, sodium rcarbonate, sodium thiosulphate and lamine. Pilocarpine is lower.

harmaceutical chemicals

smuth salts: £ per kg.

	12½-kg	50-kg	250-kg
rbonate	5·38	5·20	5·15
licylate	4·53	4·30	—
bgallate	4·83	4·60	—
bnitrate	4·87	4·65	4·60

lamine: BP is £297 metric ton for 250-kg lots.
rrous fumarate: £0·50 kg for 50-kg lots.
rrous gluconate: £628 metric ton in 50-kg lots.
rrous phosphate: In kegs £0·46 kg.
drogen peroxide: 35 per cent, £149 metric ton.
n ammonium sulphate: 100-kg £205 per metric n.
n and ammonium citrate: (per metric ton) anules, 50-kg lots £650 1-ton £620. Scales 50-kg 20; 1-ton £790; green £830.
n phosphate: £493·50 metric ton for 50-kg lots
olin: BP is £66 per 1,000-kg in sacks.
gnesium carbonate: Heavy £192, light £184 r metric ton.
gnesium hydroxide: BPC £560 metric ton.
gnesium oxide: BP (per metric ton); light 60; heavy £890.
gnesium peroxide: 50-kg lots 23-25 per cent ·59 kg.
gnesium sulphate: BP from £42 metric ton siccated £75-£80 ton, ex works.
gneeium trisilicate: £470 metric ton.
ocarpine: 1-kg lots hydrochloride £95; nitrate 8.
dium benzoate: One-metric ton lots £28·33 kg.
dium bicarbonate: BP £26·40 per long ton for on lots in 1-cwt bags delivered.
Sodium carbonate: 89-100% from £23·47 long ton delivered; anhydrous £107.
Sodium chloride: Vacuum dried £8·15 per long ton in plastic sacks for 6-ton lots, ex works.
Sodium citrate £313 per metric ton.
Sodium percarbonate: (Per metric ton) £170·75.
Sodium potaseium tartrate: £295 per metric ton.
Sodium suiphate: BP from £35 to £40 per metric ton as to crystal. BP exsiccated £60 ton.
Sodium thiosulphate: £50 per metric ton.

Crude drugs

Beiiadonna: Leaves £300 metric ton spot, herb £250 and root £245.
Ginger: (ton) Cochin, new crop £245, cif. Jamaican No. 3 £1,050 spot; £850 cif. Nigerian split £210 spot, £185, cif; peeled £310 spot; £285, cif. Sierra Leone, nominal.
Honey: (Per ton in 6-cwt drums ex warehouse) Australian light amber £308·50, medium £298·50. Canadian £412·50. Mexican £340. Chinese light amber £297.
Liquorice root: (metric ton) Chinese £100. Russian £110. Spray-dried powder £396, delivered. Block juice £431·50.
Menthoi: (kg) Chinese spot £6·95; shipment £6·20, cif. Braziiian spot and Oct-Dec £3·85; Jan-Mar £3·75.
Pepper: (ton) Sarawak black spot £400; Sept-Oct £390, cif, white £610, Sept-Oct £585 cif.
Seeds: (ton) Anise: China star £175, spot; shipment £125, cif. **Caraway:** Dutch ex wharf £1,060, virtually unobtainable. **Celery:** Indian £340; shipment £265, cif. **Coriander:** Moroccan £80, cif. **Cumin:** Indian £300, cif. Chinese £235, cif. **Dill:** indian, for shipment £155, cif. **Fennel:** Indian £157, cif. **Fenugreek:** Moroccan £69, cif. **Mustard:** £80-£120 spot.
Turmeric: Madras finger £200 ton; £165, cif.

Essential and expressed oils

Aimond: Drum lots £0·68 kg.
Amber: Rectified spot £0·29 kg.
Anise: Chinese £1·55 kg spot; £1·45, cif.
Bay: £8 kg spot.
Bergamot: £9·35-£14 kg as to grade.
Birch tar: Rectified £2·53 kg.
Bois de rose: Spot £3·65 kg; £3·55, cif.
Buchu: English distilled £210 kg.
Cade: Spanish £0·50 kg.
Cajuput: £1·20 kg on spot.
Camphor white: Spot £0·55 kg; £0·34, cif.
Cananga: Java £5 kg, cif.
Caraway: Dutch £7·50 kg; English £21·50 kg.
Cardamon: English distilled £50 kg; Indian £46·50.
Cassia: Chinese £2·30 kg spot.
Celery: English £26 kg; Indian £19.
Cinnamon: Ceylon leaf £1·30 kg, spot and cif.
Clove: Madagascar leaf £1·13 kg; £1·10, cif. English distilled bud £17·60. Stem £5·50 kg, cif. Seychelles leaf rectified £3, cif. Bark, BP £2·20 English distilled bark £88.
Citronella: Ceylon spot £1·18 kg; £1·12, cif. Chinese £1·20 spot; £1·06, cif.
Cod-liver: BP in 45-gal lots £28·80 naked.
Coriander: £8·80 kg spot.
Cubeb: English, £13·50 kg.
Diil: £5·70 kg spot.
Eucalyptus: Chinese 80-85 per cent unobtainable on spot; shipment £0·68 kg, cif.
Fennel: Spanish sweet £2·09 kg.
Geranium: (kg) Bourbon £16·25; Congo £14.
Ginger: English distilled £40 kg; Indian £16·50.
Juniper: Berry £3·08 kg; wood £0·55.
Lavandin: £2·76 kg spot.
Lavender: French from £4·70 kg.
Lavender spike: In 1-metric ton lots £3 kg.
Lemon: Sicilian top grade £10·45 kg c and f; second £8·25.
Lemongrass: £2·15 kg spot; £2·00, cif.
Lime: West Indian £7·45 kg spot; £7·15, cif.
Mandarin: £5·50 kg spot.
Nutmeg: East Indian £4·95 kg. English distilled from West Indian £12, from E Indian £13·15.
Olive: £430-£450 long ton, cif; Tunisian £405-£415, cif. Spot duty paid £490 subject to availability.
Orange: Sweet £0·54 kg spot; bitter from £0·15.
Origanum: 70% £3·40 kg; 30 per cent £1·54.
Palmarosa: £7·50 kg spot, £7, cif.
Patchouli: Spot £7 to £8 spot and cif.
Pennyroyal: £2 kg, new crop.
Pepper: English distilled ex black £35·50 kg.
Peppermint: (per kg) Arvensis Chinese, spot £4·25; Nov-Dec £2·60, cif. Brazilian £1·65 spot; £1·67½, cif. American piperata from £1·60.
Pititgrain: Spot £3·75 kg; shipment £3·75, cim.
Pimento: Berry £4·90 kg; leaf £4·25.
Pine: (kg) Abietis £3·75; pumillonis £6; syvestrie £1·82.
Rosemary: Spanish £1·90 kg, scarce.

Coming events

Monday, October 23

Harrow Branch, Pharmaceutical Society, Northwick Park Hospital, Watford Road, Harrow, at 8 pm. Dr M. D. Eilenberg (consultant psychiatrist) on "The treatment of depression".

Nottingham Branch, Pharmaceutical Society, Postgraduate medical centre, Nottingham, at 8 pm. Joint meeting with National Association of Women Pharmacists. Mr W. G. Smith on "Some impressions and views of American hospital pharmacy."

Tuesday, October 24

Ayshire Branch, Pharmaceutical Society, Savoy Park Hotel, Ayr, at 8 pm. Mr W. S. Allan on "Jewellery and its care".

Isle of Thanet Branch, Pharmaceutical Society, Endcliffe Hotel, First Avenue, Cliftonville, at 7.45 pm. "Bavaria in cine" presented by Mr Hans Brandt.

Leicestershire Branch, Pharmaceutical Society, Postgraduate Medical Centre, Leicester Royal Infirmary, at 8 pm. Mr G. Pratt (chief maxillofacial technician, Leicester Royal Infirmary) on "Prosthetic rehabilitation".

London Branch, Guild of Hospital Pharmacists. Visit to Northwick Park Hospital and Clinical Research Centre, at 7.45 pm.

Research Defence Society, Lecture theatre, Zoological Society of London, Regent's Park, London NW1, at 5.30 pm. The Earl of Halsbury (president), on "Ethics and the exploitation of animals".

Wednesday, October 25

Edinburgh Section, Society of Chemical Industry, Lecture theatre A, David Hume Tower, George Square, Edinburgh, at 5 pm. Lister memorial lecture: Sir Derrick Dunlop on "Medicine, doctors, governments and pharmacists." (Pharmaceutical Society members invited.)

Southampton Branch, Pharmaceutical Society, Lyndhurst Park Hotel, Lyndhurst, at 7.30 pm. Guest speaker, Mr C. C. B. Stevens (vice-president of the Society). Tickets (£3.00 each) from R. J. Holloway, 23 Kinver Close, Romsey, Hants.

West Metropolitan Branch, Pharmaceutical Society, Great Western Royal Hotel, Paddington Station, London W2, at 7.15 pm. Speaker: Mr A. Wade (Editor of "Martindale").

Thursday, October 26

Bedfordshire Branch, Pharmaceutical Society, Luton and Dunstable Hospital, at 8 pm. Mrs Mary Wilkinson on "My work as a probationary officer".

Bristol Branch, Pharmaceutical Society, Dyrham Lodge, 16 Clifton Park, Bristol, at 7.30 pm. Film evening and formulation of resolutions for branch representatives' meeting.

Scarborough and North Riding Branch, National Pharmaceutical Union, Scarborough Hospital, at 8.30 pm. Dr J. Warick Buckler on "The importance of new techniques in assessing the safety and effectiveness of drugs".

Friday, October 27

South East England Region, Pharmaceutical Society, Greyhound Hotel, Croydon, at 8 pm. Mr J. E. Roux (information officer, Diamond Trading Co) on "Diamonds".

Sunday, October 29

Agricultural and Veterinary Practice Group, Pharmaceutical Society, 17 Bloomsbury Square, London, WC1, at 3 pm. Annual meeting. Mr D. F. Lewis (secretary and registrar) on "The distribution of animal medicines under the Medicines Act 1968".

National Pharmaceutical Union, County Hotel, Bedford, at 2.30 pm. Area meeting. Mr K. A. Rutter on "VAT in its implications for pharmacy" and Mr H. B. Coulson on "The Common Market and the NPU".

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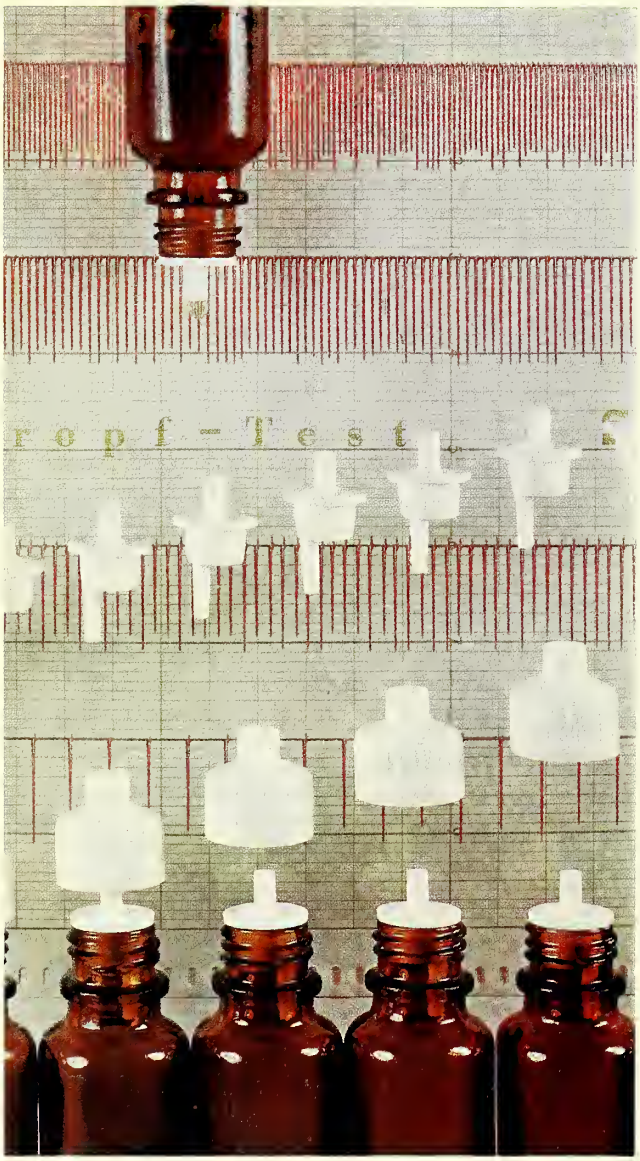

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